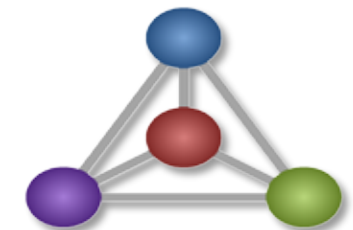




# Certification Training 3 - Certified

2 November 2020



**Pragmatic**  
ENTERPRISE ARCHITECTURE  
CONNECTING THE DOTS™

# What does PEAFF help you do?



**PEAFF**™

**Pragmatic Framework**

**Enterprise  
Architecture**



**Keypoint**  
PEAFF enables you to mature your EA capability. Pragmatically.

**Adoption**  
Management: Instigate a project to ensure everyone related to Transformation is trained in PEAFF/XEAFF.

# What does the Adoption section of PEAFF contain?

# Adoption

**Keypoint**  
The Adoption section of PEAFF defines 'HOW' it should be adopted and used.

# What is the fourth step in Adopting PEAFF?

Elaborating

Logical

Step 4  
Design  
Changes

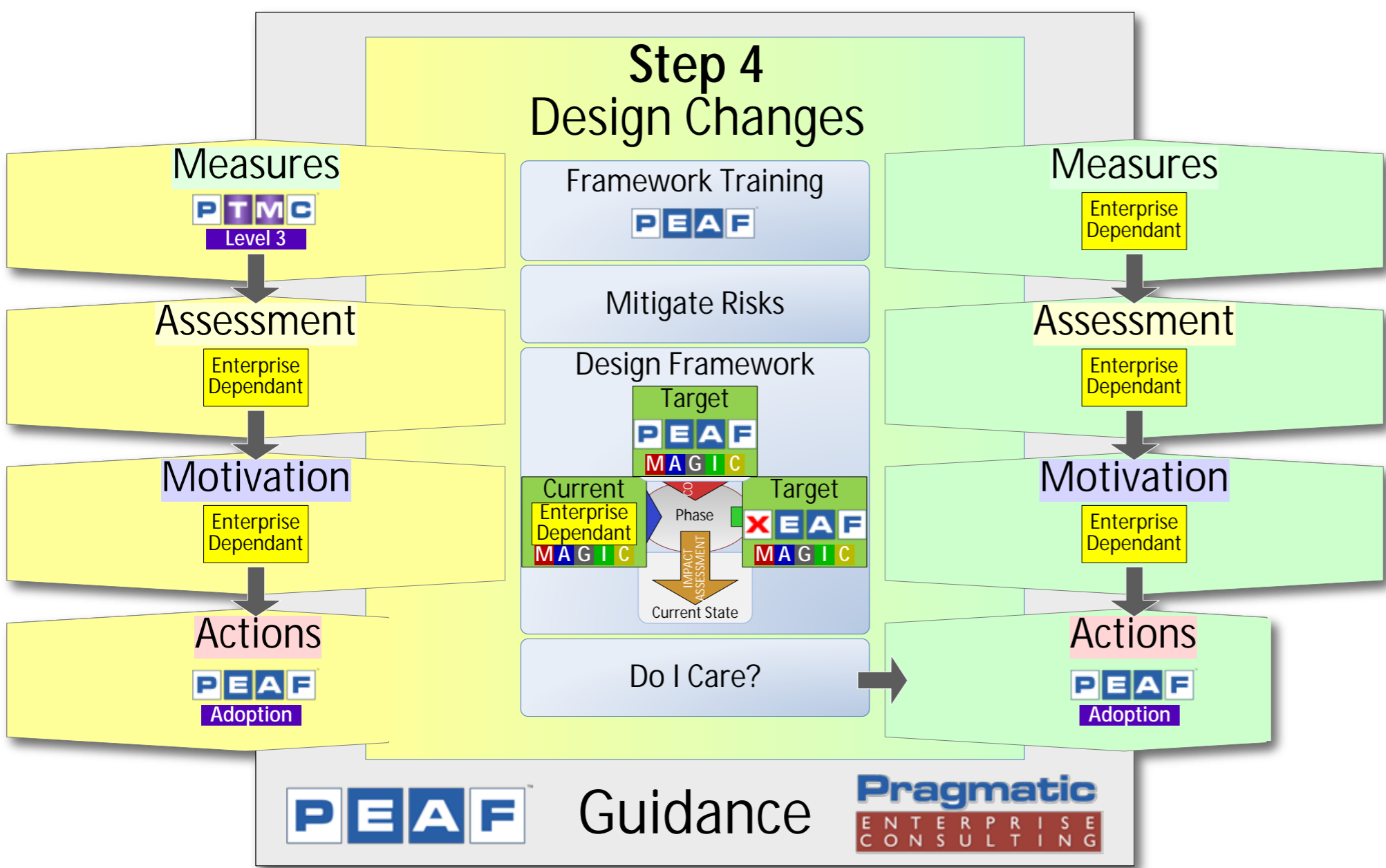
Physical

**Keypoint**  
Designing  
Changes  
allows you to  
decide what to  
change from  
PEAF to your  
own XOET.





# When Adopting PEAFF, what are the fundamental Actions in Step 4?



**Keypoint**  
Use PEAFF to design your own XEAFF.

**Adoption**  
EA Project Team: Follow the 4th step in PEAFF for maturing your EA capability.

# What are some common misconceptions regarding EA which can lead people to dismiss it?

We don't have an EA

We don't do EA

We don't have any EAs

Ivory tower and hypothetical

Many failures

Benefits are never achieved

Invented by consultants

A large expensive team?

A large expensive project?

Losing Strategic Control

It's another silver bullet

Nothing to do with me, mate!

How much!!!

Are we there yet?

I have important firefighting to do...

We don't live in a perfect world

Oh what pretty pictures

I can't afford a modeling tool!

I don't want another maintenance nightmare

How many paperclips?

You can't define the future

Don't tell the business what to do

Don't tell IT Experts what to do

Let's model everything

Shhh! Don't mention the words EA

## Keypoint

There are many risks related to increasing your EA maturity. 99% of these are misconceptions. If you do not address them, **YOU WILL FAIL.**

## Adoption

C-Suite: Instigate an initiative to Break down the Brick Wall of Misconceptions about EA.



# What are some common reasons why many people hate EA?

EA is about exposing problems

EA is about exposing mistakes

EA is about breaking down silos and fiefdoms

EA is about benefit to the whole

EA is about long term benefit

EA is about inconvenient truths

## Keypoint

Many people will hate EA because: 1. It exposes problems and mistakes, 2. It breaks down silos and fiefdoms, 3. It's about long term benefits to the Enterprise, rather than short term benefits to individuals.

## Adoption

C-Suite: Reward; 1) The exposing of problems and mistakes. 2) The breaking down of silos and fiefdoms. 3) Striving for long term benefits to the Enterprise, rather than short term benefits to individuals.



# If you do not do EA Communication, what will happen to your EA initiative?

**Communication and knowledge transfer are the keys to mitigating most of the risks associated with EA adoption.**

**For this reason, good quality and continuous knowledge transfer is mandatory if an increase in EA maturity is to be a success.**

**If it is not done, or done badly,  
your EA Initiative WILL FAIL.**

**This is not a risk.  
This is a Certainty.**

## **Keypoint**

If you do not continually communicate, your initiative will fail.

## **Adoption**

**EA Project**

**Team:**

**Continually  
communicate.**



# What is the fifth step in Adopting PEAFF?

Constructing

Physical

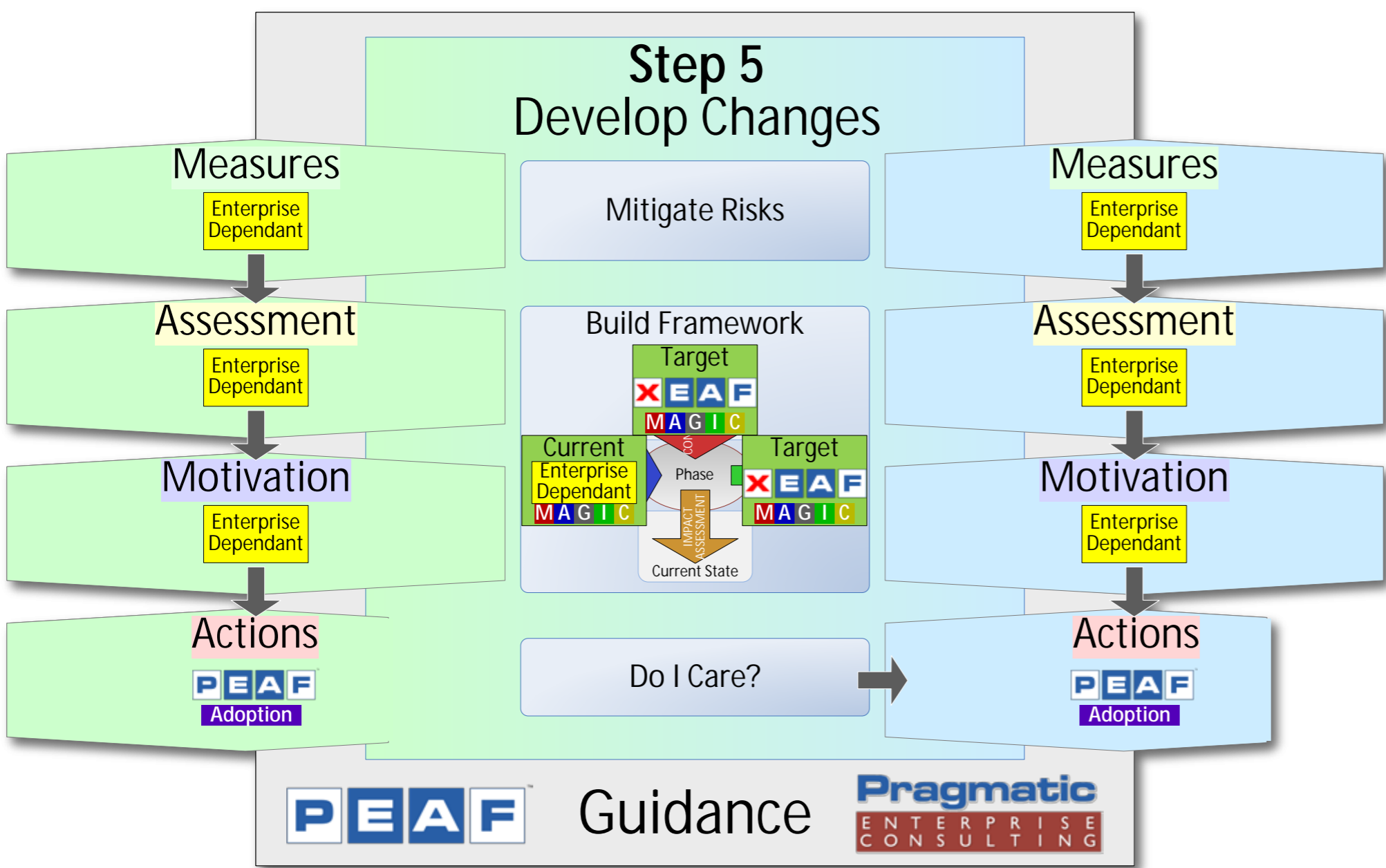
**Step 5**  
**Develop**  
**Changes**

Operational

**Keypoint**  
Developing  
Changes  
allows you  
to create  
your own  
XOET.



# When Adopting PEAFF, what are the fundamental Actions in Step 5?

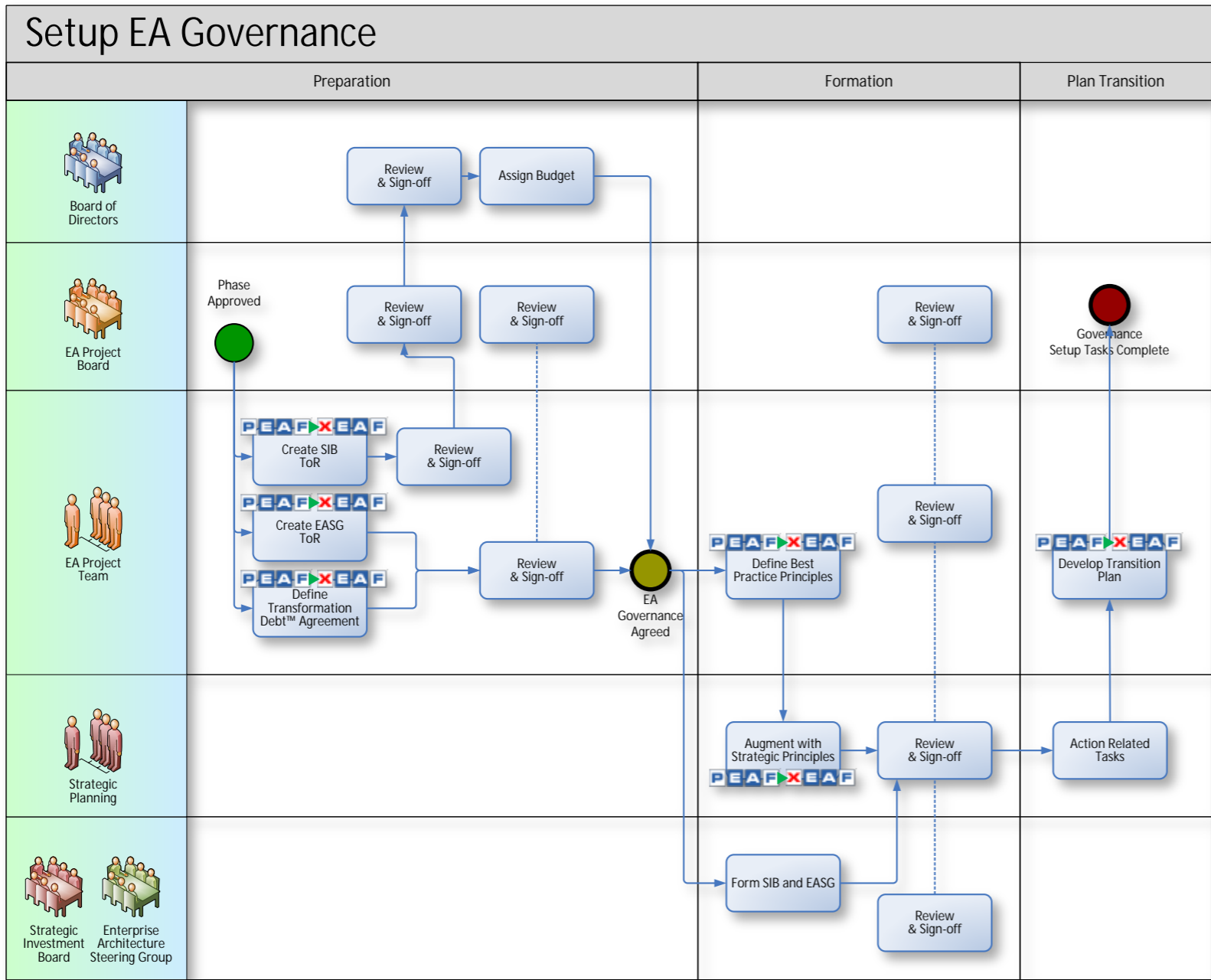


**Keypoint**  
Use P3 to develop your own XEAF.

**Adoption**  
EA Project Team: Follow the 5th step in PEAFF for maturing your EA capability.



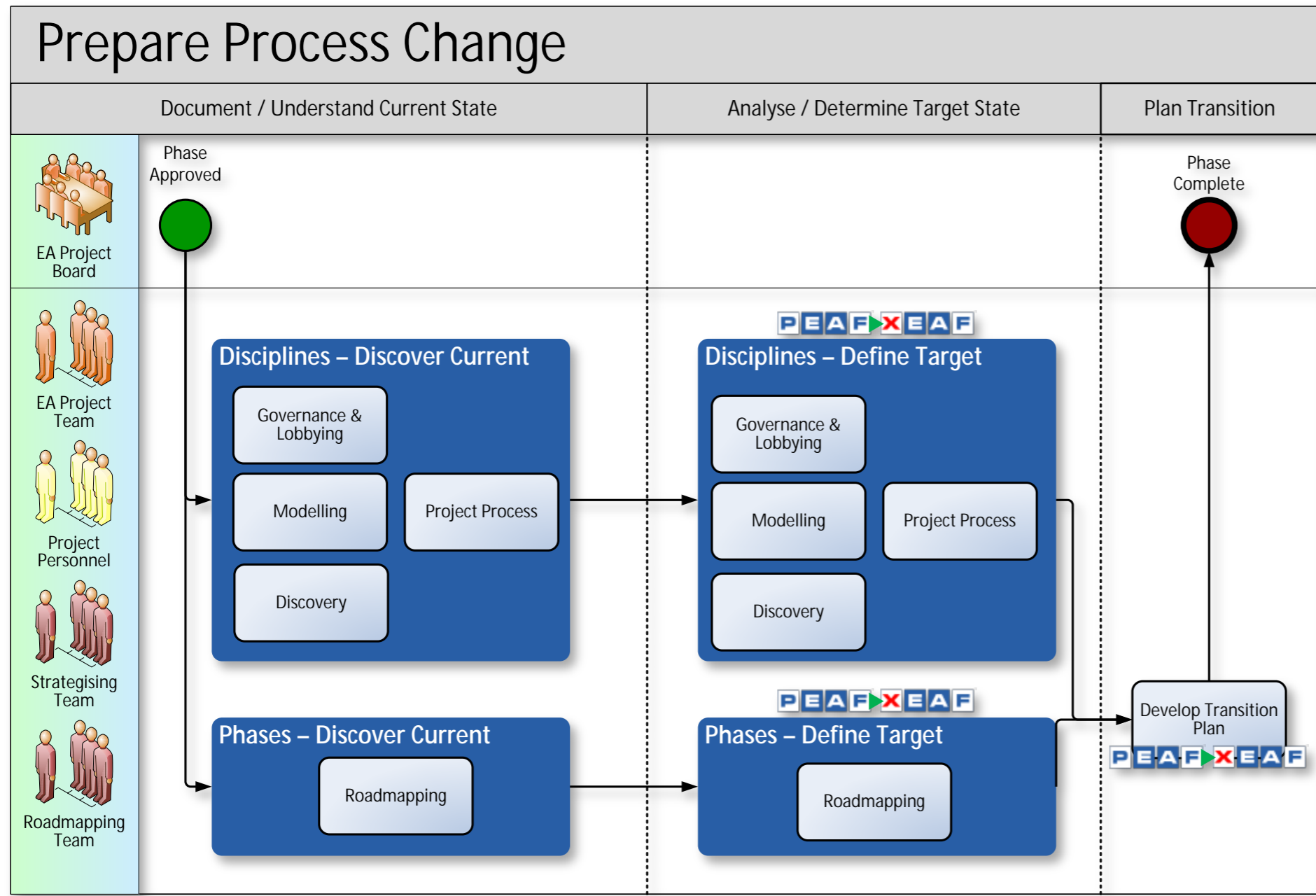
# What is the purpose of the “Setup EA Governance” process?



**Keypoint**  
 Without proper governance, EA will most likely not deliver much value.

**Adoption**  
 EA Project Team: Design and setup the EA Governance changes required.

# What is the purpose of the “Prepare Process Change” process?

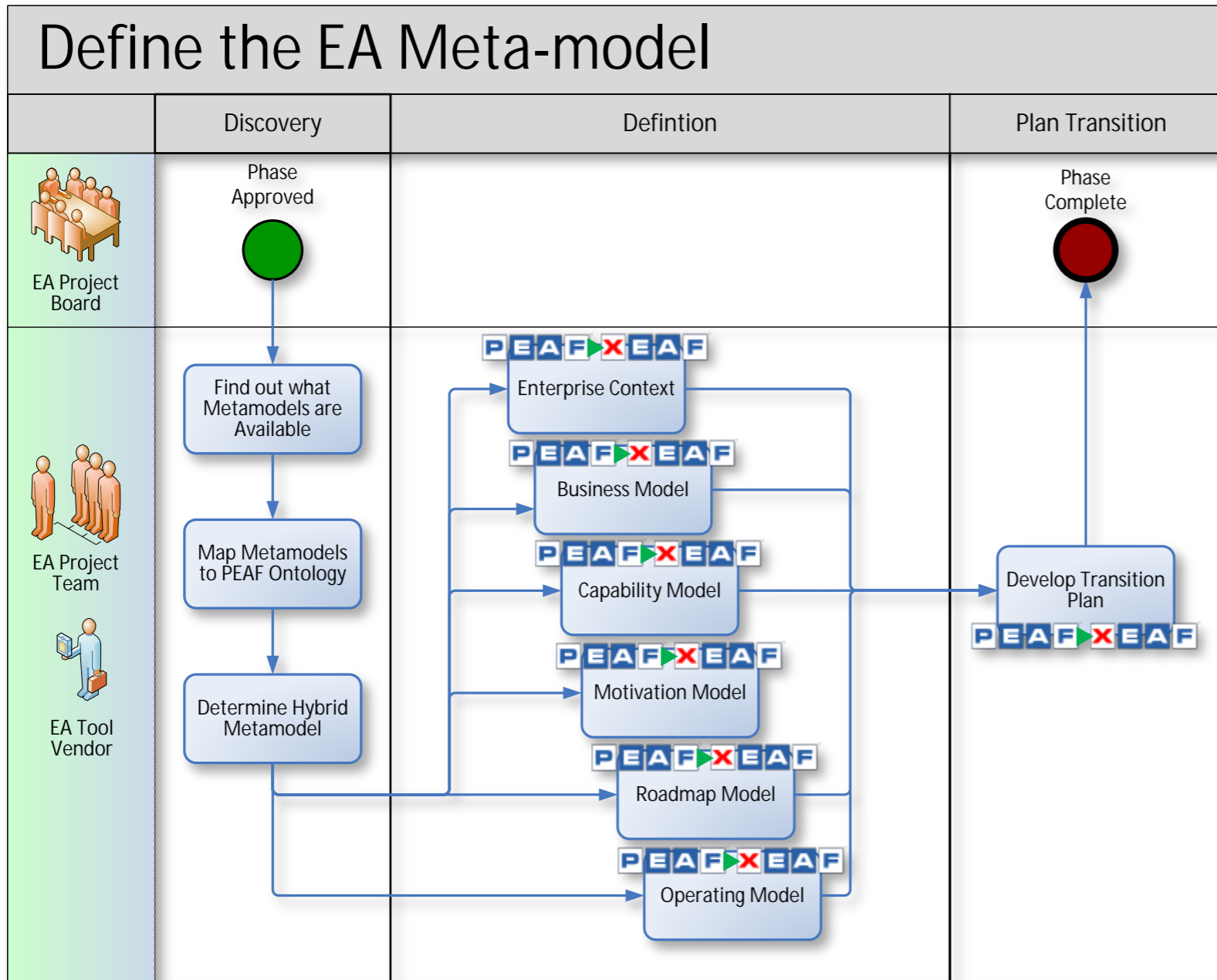


**Keypoint**  
Without the fundamental processes, EA will most likely not deliver much value.

**Adoption**  
EA Project Team: Design and setup the process changes required.



# What is the purpose of the “Define the EA Meta-model” process?



**Keypoint**  
 Without an EA metamodel, we won't be able to do any sensible modelling.

**Adoption**  
 EA Project Team: Define the EA metamodel.

# What is the purpose of the “Prepare EA Education” process?

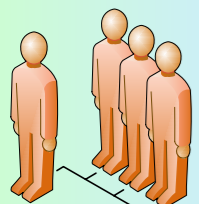
## Prepare EA Education

Defintion

Plan Transition

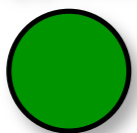


EA Project Board

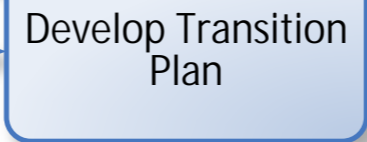
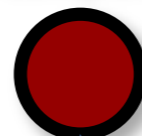


EA Project Team

Phase Approved



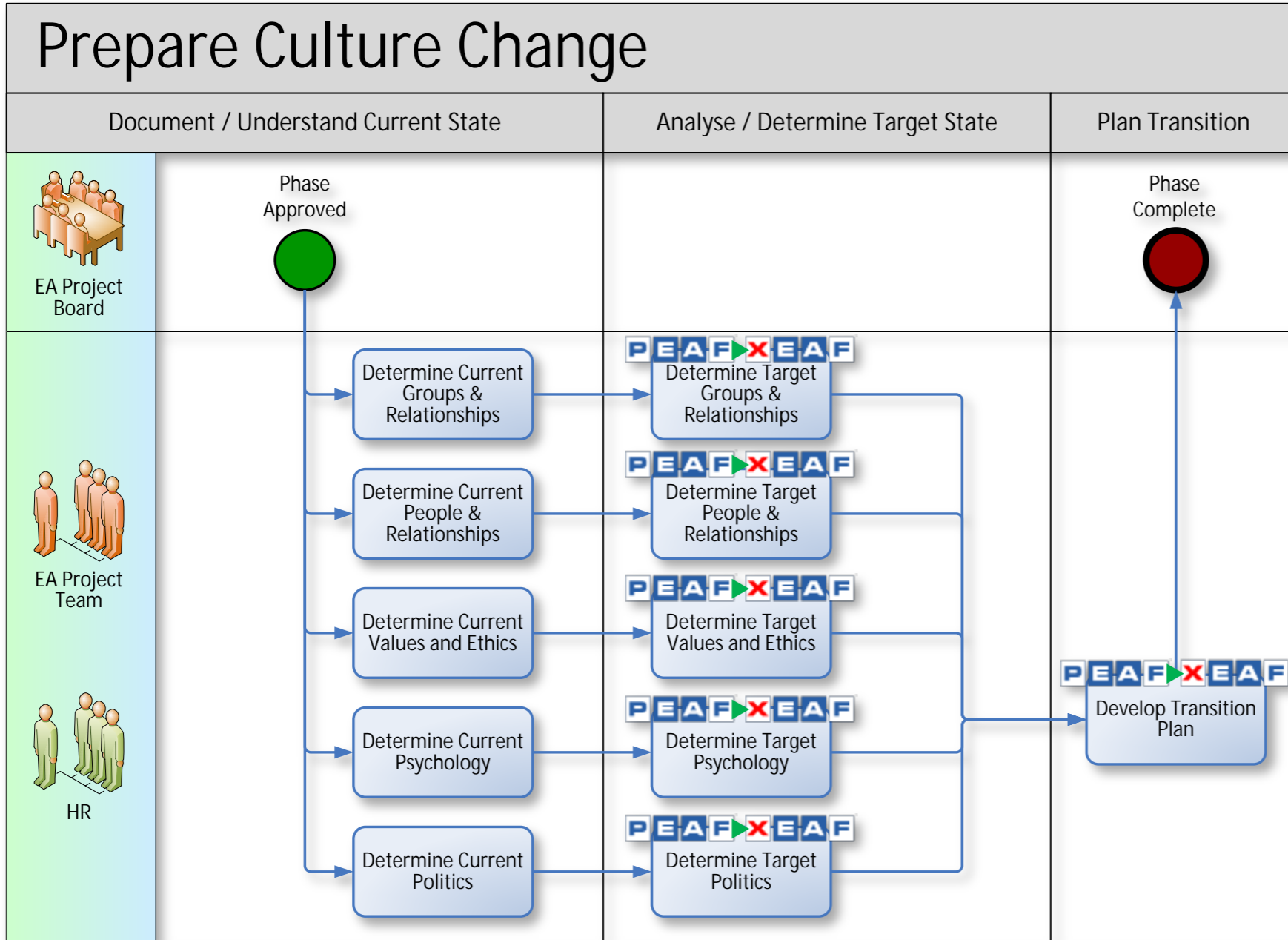
Phase Complete



**Keypoint**  
Without continuous education, EA will not be sustainable.

**Adoption**  
EA Project Team:  
Develop EA education material by reusing 90% of PEAF.

# What is the purpose of the “Prepare Culture Change” process?



**Keypoint**  
If you don't change the culture, you will FAIL.

**Adoption**  
EA Project Team: Design the culture changes required. IF you don't, you will FAIL.

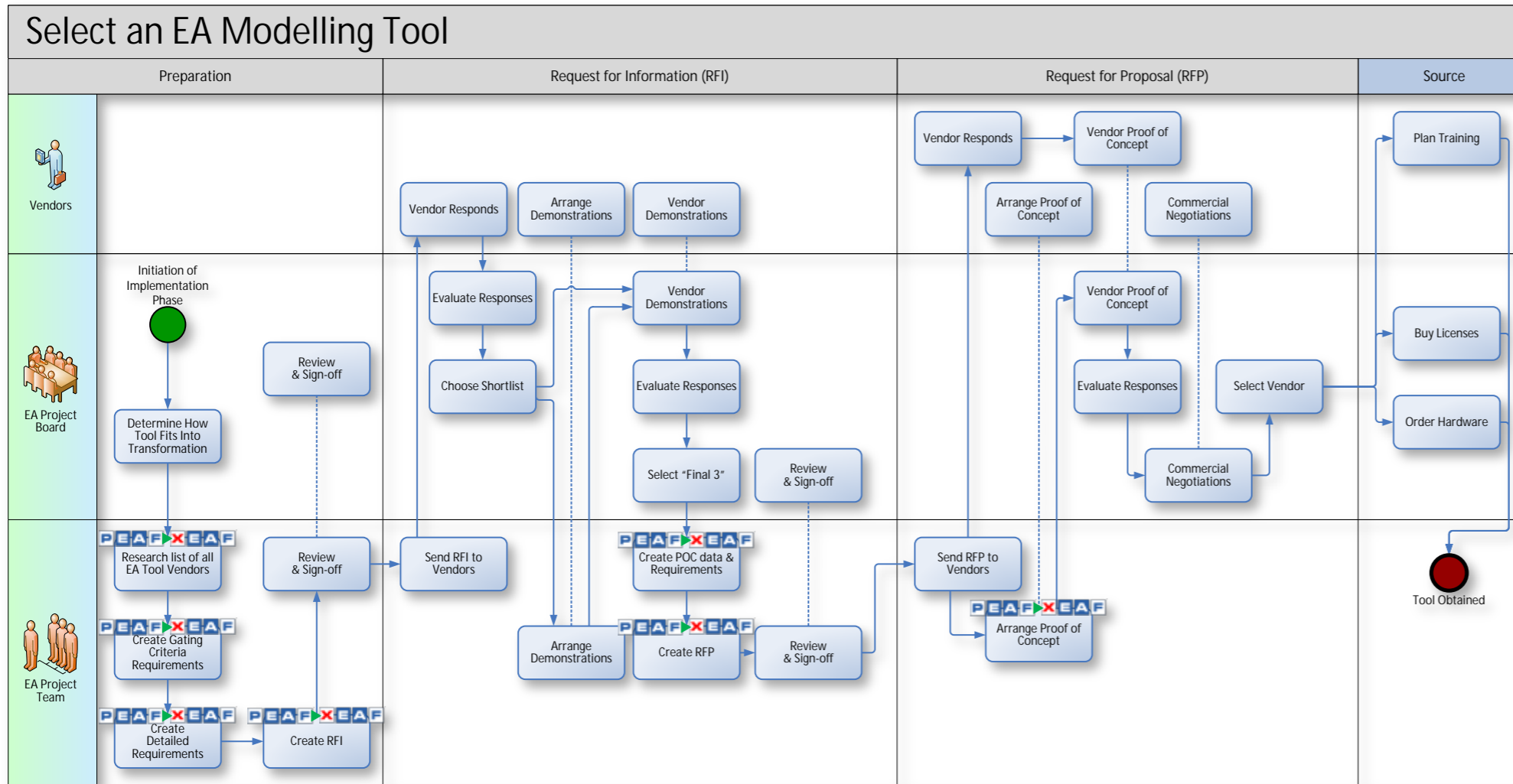
# What is the purpose of the “Select an EA Modelling Tool” process?

## Keypoint

Without a proper EA modelling tool, we won't be able to do any sensible modelling.

## Adoption

EA Project Team: Select an EA modelling tool by Proof-of-Concept comparisons.



# What is the sixth step in Adopting PEAFF?

Transitioning

Operational

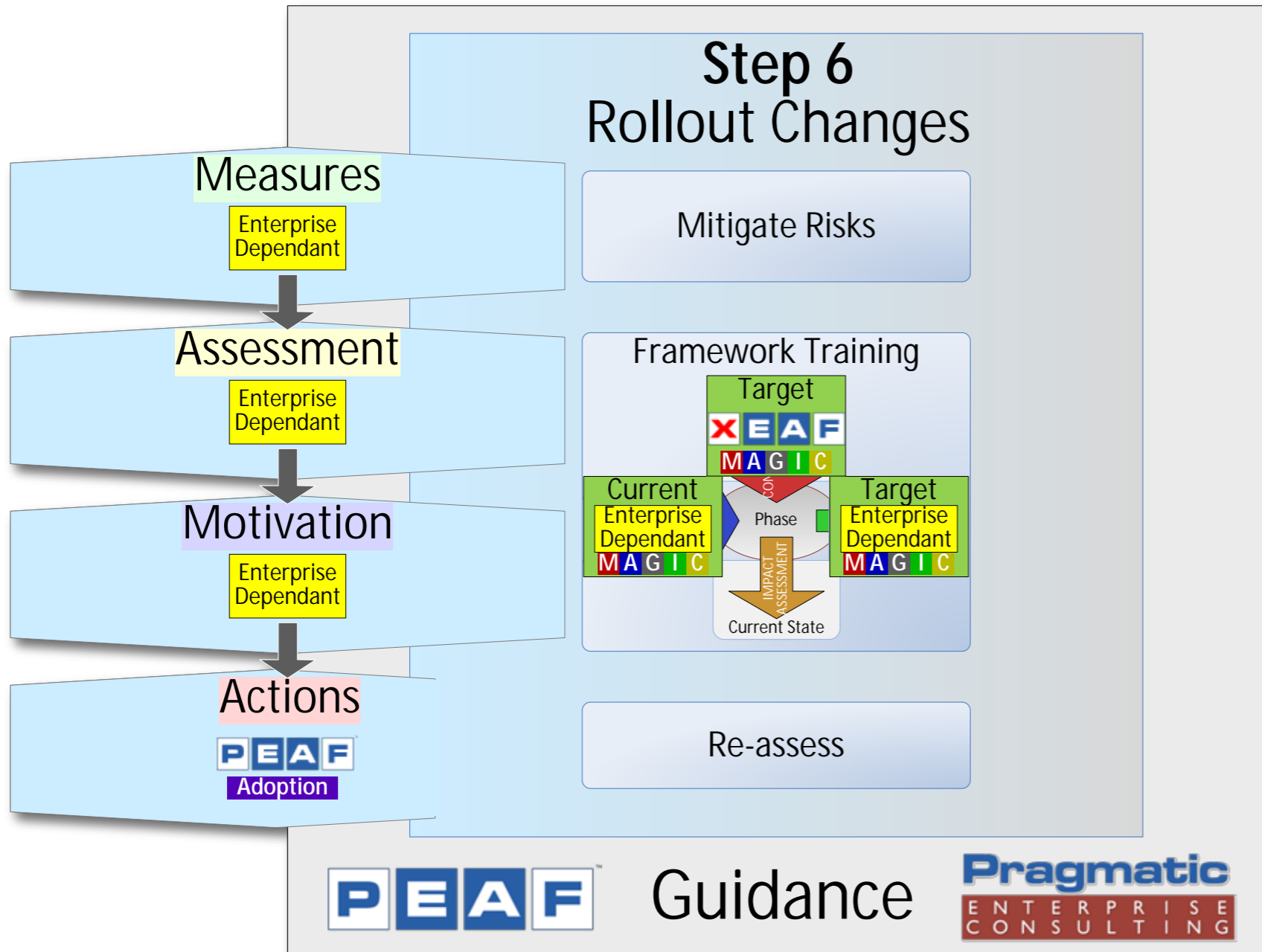
Step 6  
Rollout  
Changes

Physical World

**Keypoint  
Rollout  
Changes**  
allows you to  
rollout your  
own XOET  
for people to  
use.



# When Adopting PEAFF, what are the fundamental Actions in Step 6?

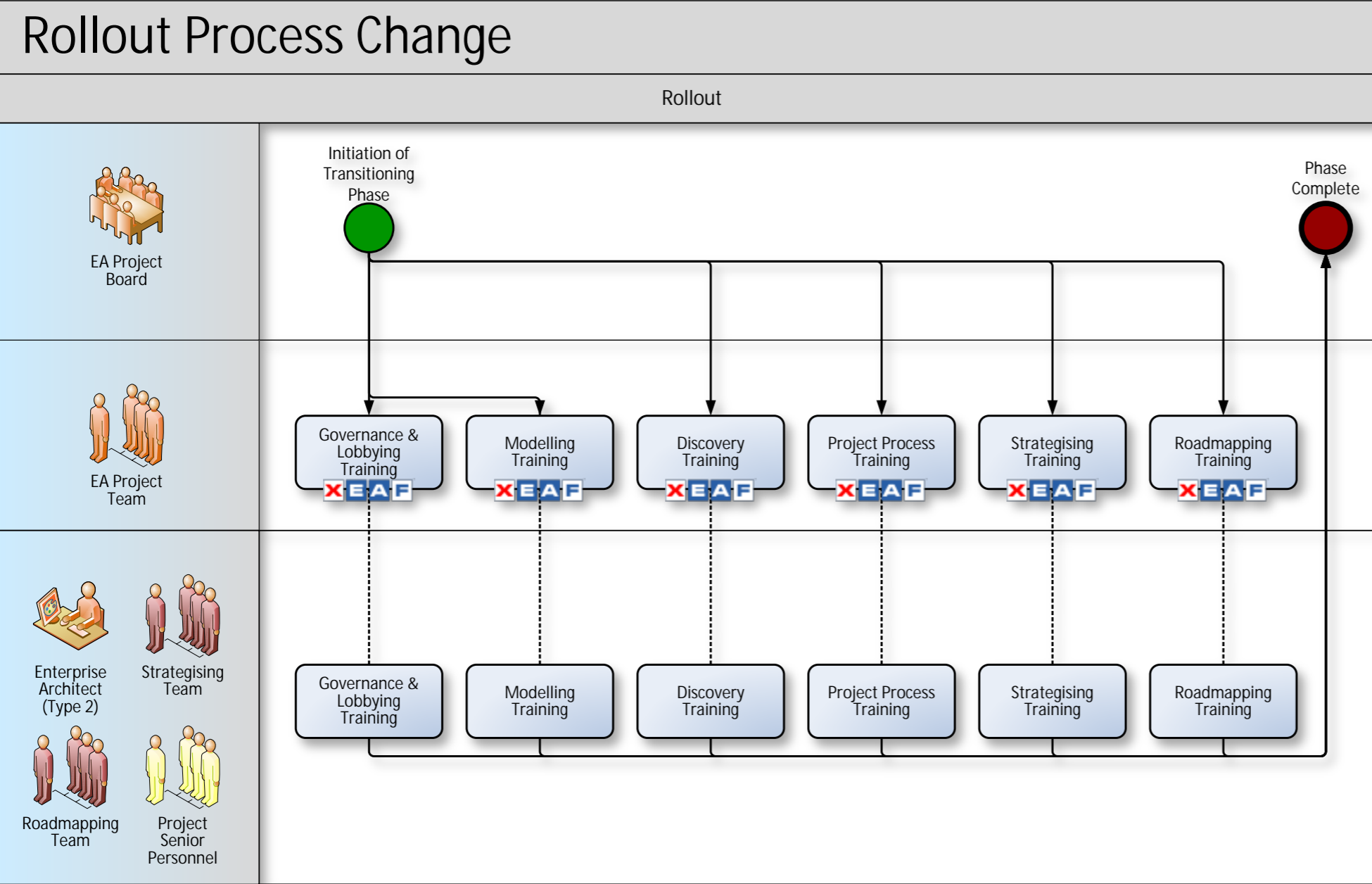


**Keypoint**  
Use P3 to train your staff in your own XEAF

**Adoption**  
EA Project Team: Follow the 6th step in PEAFF for maturing your EA capability.



# What is the purpose of the “Rollout Process Change” process?

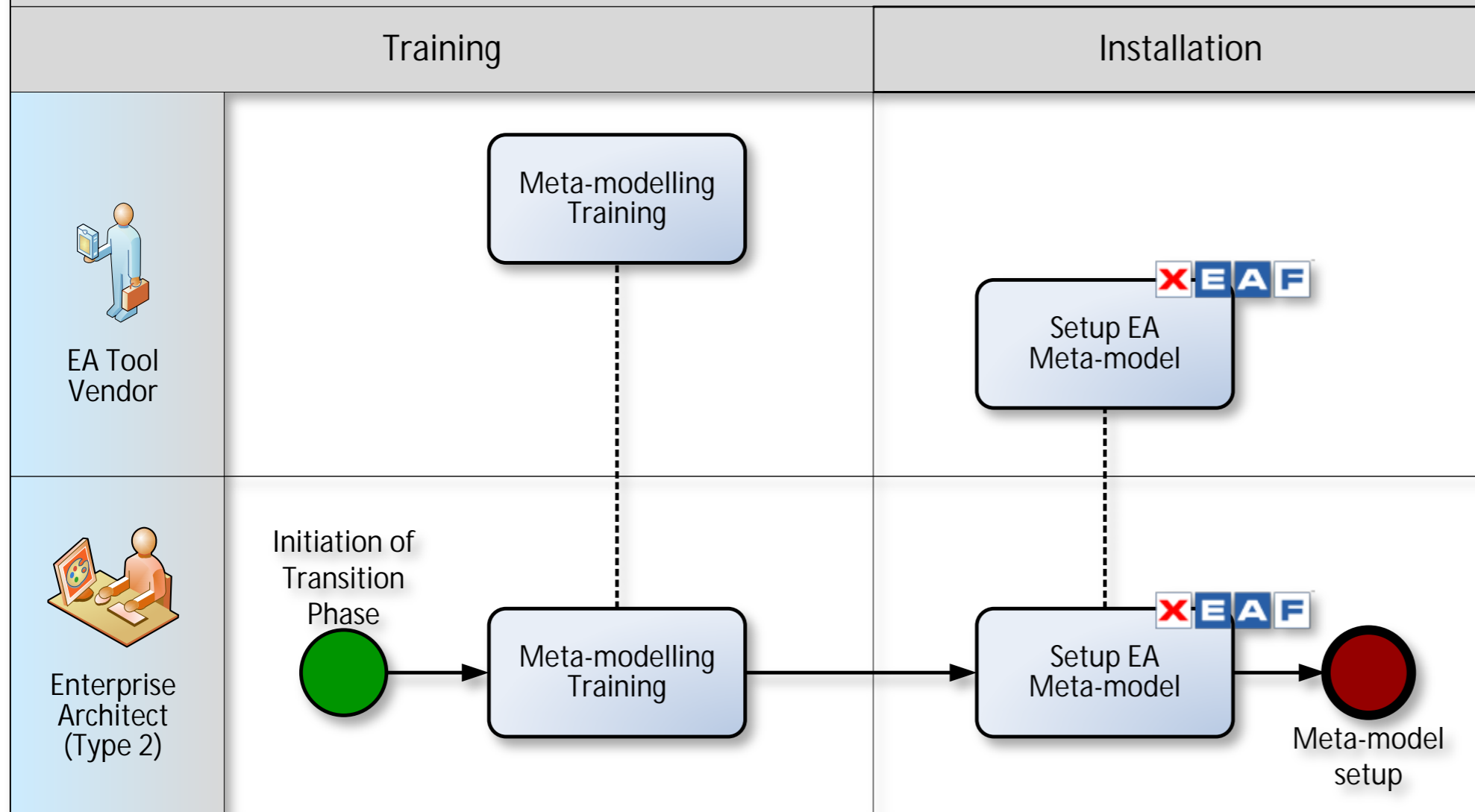


**Keypoint**  
 Without the fundamental processes, EA will most likely not deliver much value.

**Adoption**  
 EA Project Team: Make sure key process changes are rolled out.

# What is the purpose of the “Setup the EA Meta-model” process?

## Setup the EA Meta-model

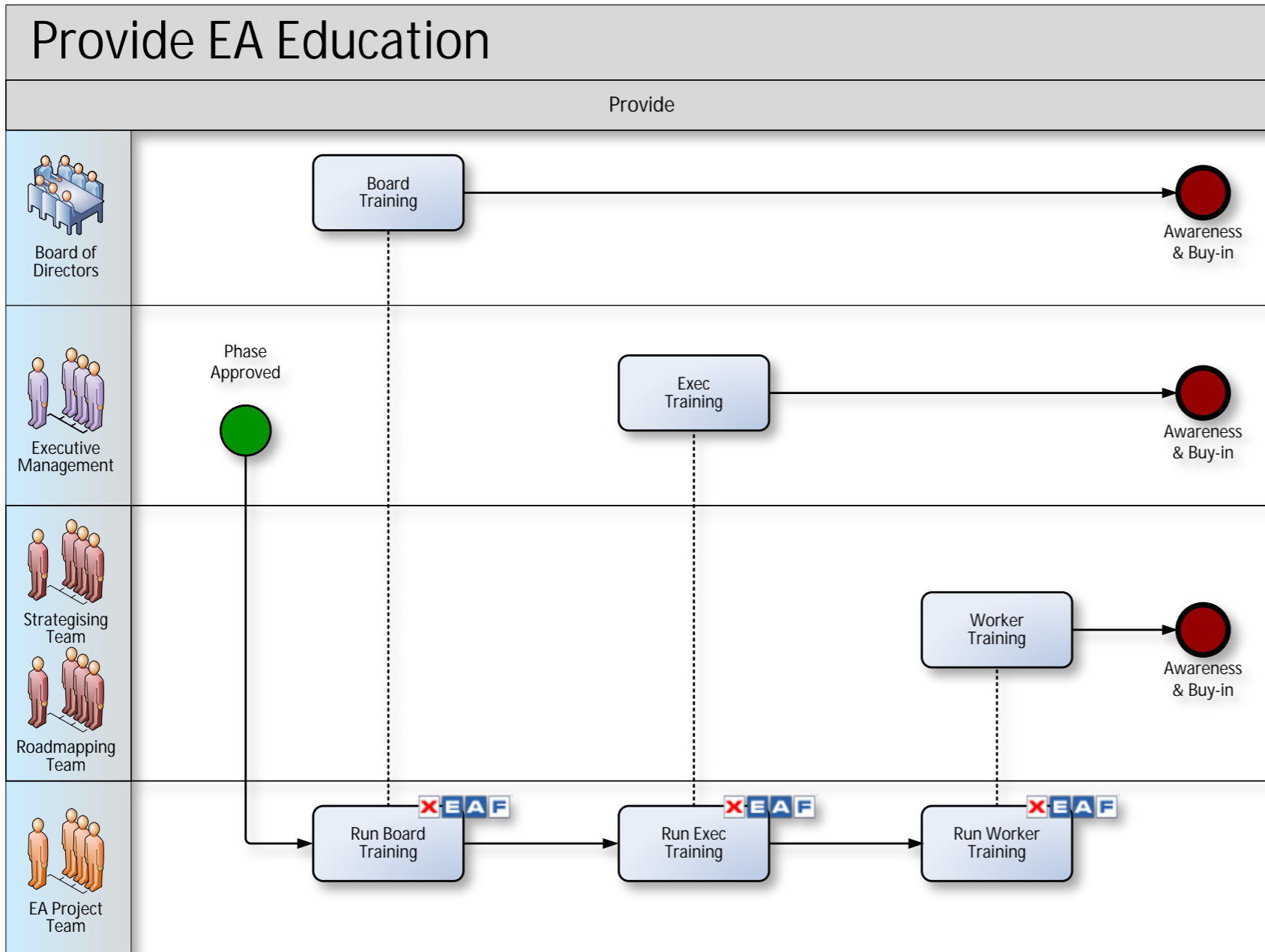


**Keypoint**  
 Without an EA metamodel, we won't be able to do any sensible modelling.

**Adoption**  
 EA Project Team:  
 Make sure people get Meta-model training.



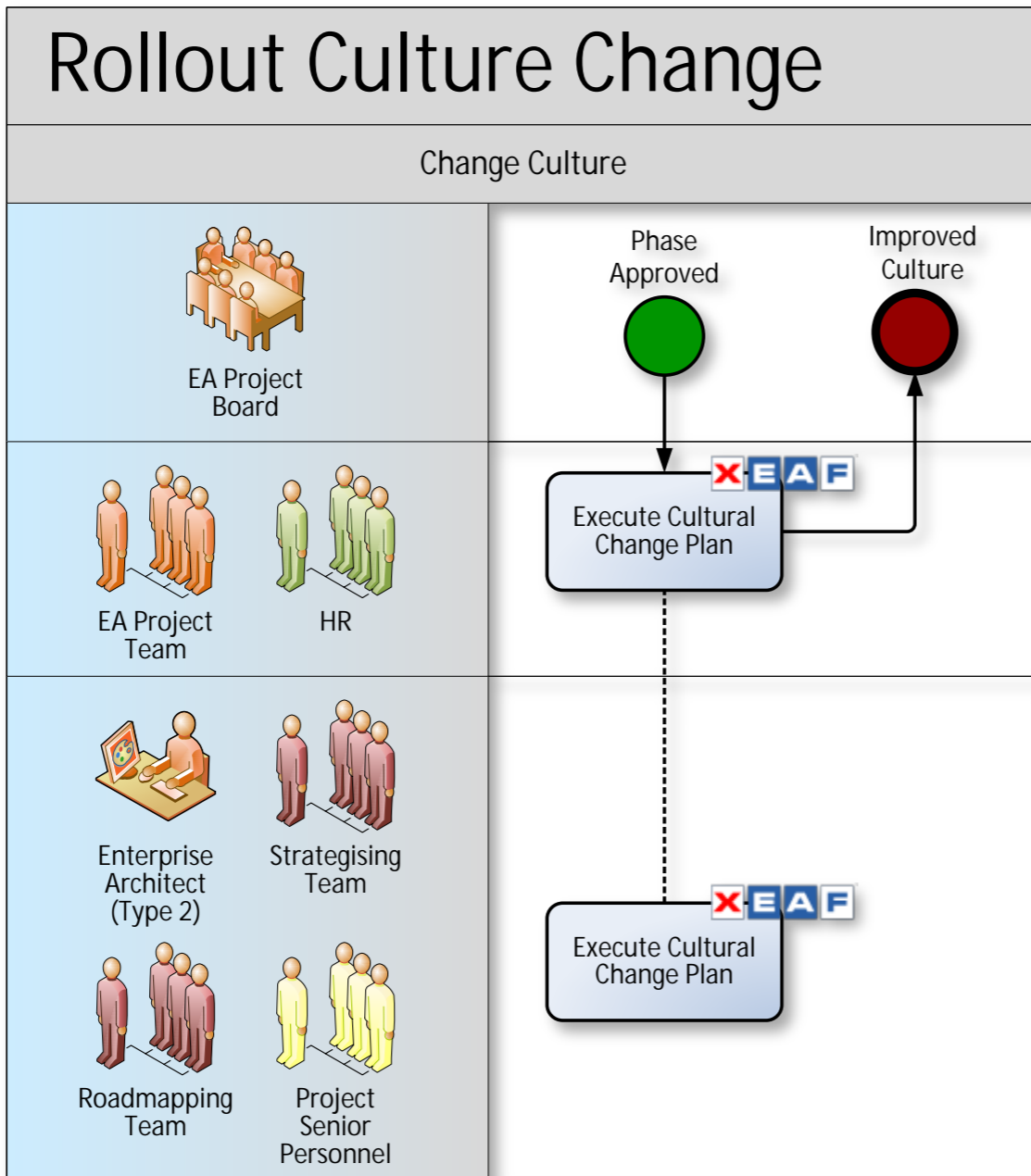
# What is the purpose of the “Provide EA Education” process?



**Keypoint**  
Without continuous education, EA will not be sustainable.

**Adoption**  
EA Project Team: Provide continuous EA education.

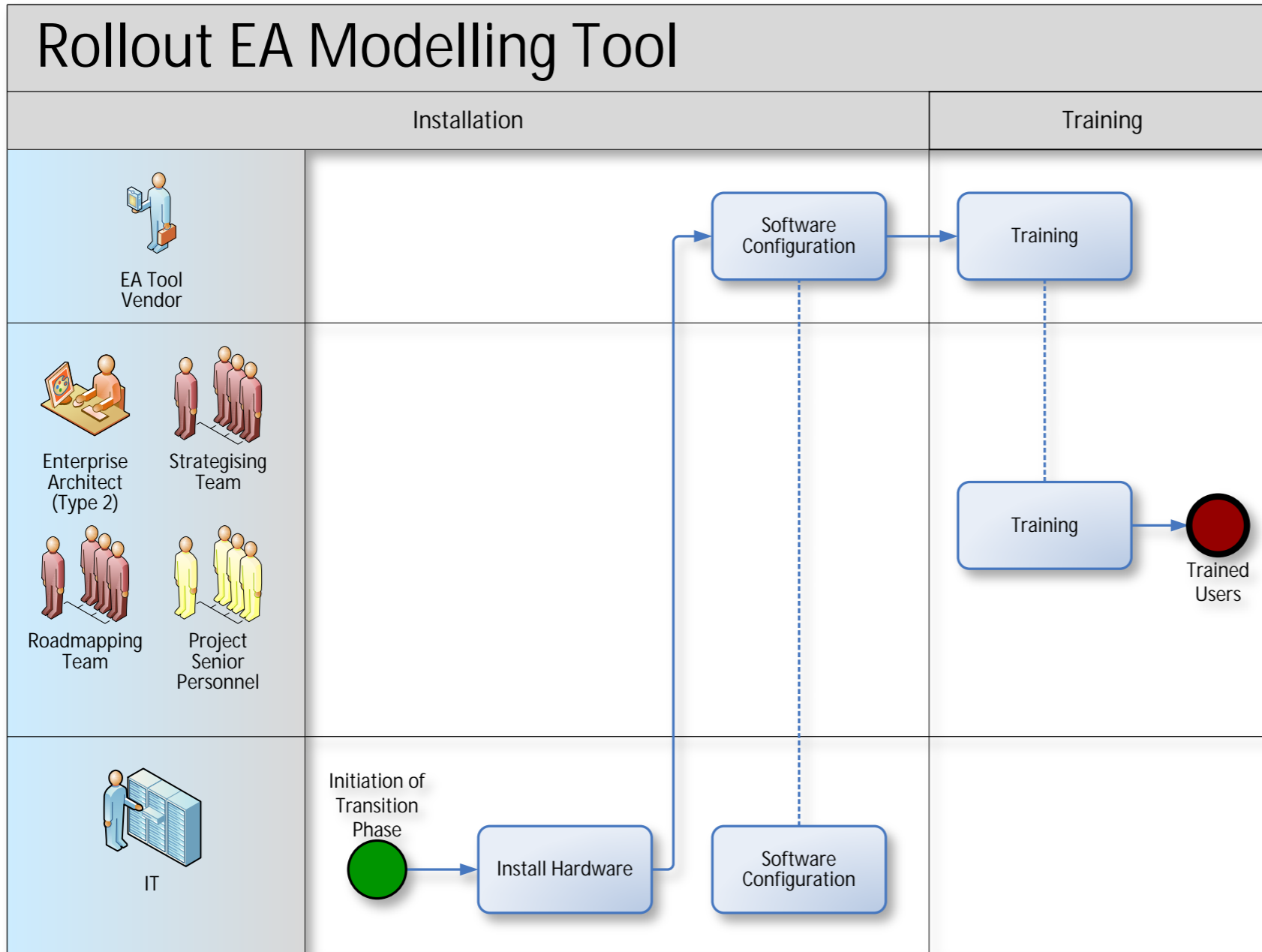
# What is the purpose of the “Rollout Culture Change” process?



**Keypoint**  
 If you don't change the culture, you will **FAIL.**

**Adoption**  
 EA Project Team: Roll out the Culture change

# What is the purpose of the “Rollout EA Modelling Tool” process?



**Keypoint**  
 Without a proper EA modelling tool, we won't be able to do any sensible modelling.

**Adoption**  
 EA Project Team: Make sure Modelling Training is part of rolling out the EA modelling tool.

# What does the Guidance section of the Adoption section of PEAFF contain?

# Guidance

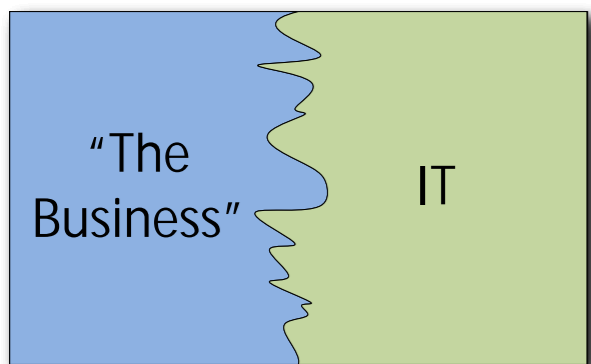
## Keypoint

The Guidance section of the Adoption section of PEAFF defines what is used to guide people in their decision making.

## Adoption

C-Suite: Follow the Guidance in the Adoption Section of PEAFF

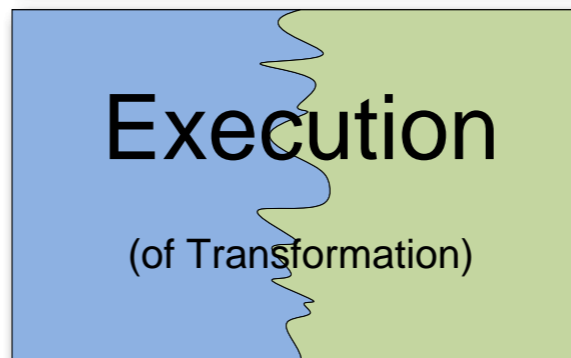
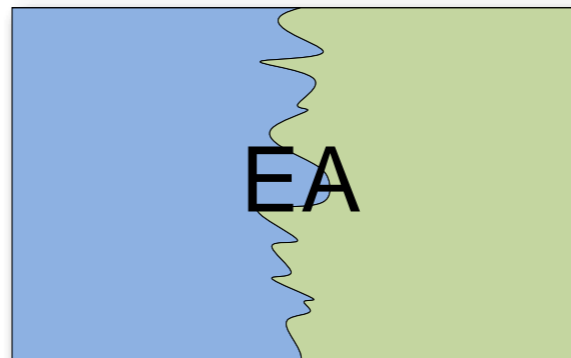
# What gap does EA bridge?



EA is not a Destination.

EA is not even a Journey.

EA is a way of Travelling.



**Keypoint**  
EA is about bridging the gap between Strategy and Execution

**Adoption**  
C-Suite: Accept that EA is not about bridging IT and The Business, but is about Bridging Strategy and Execution.



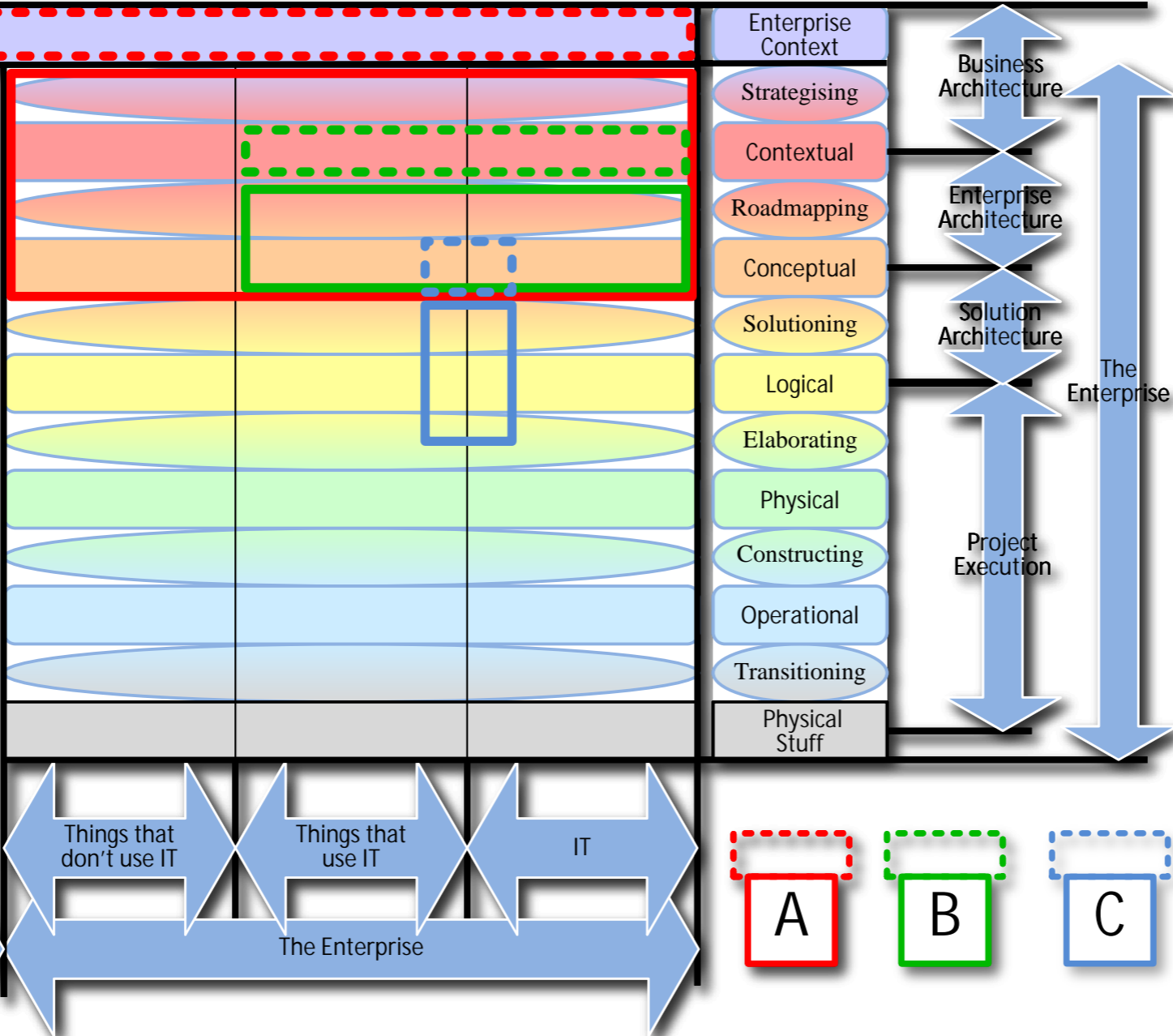
# What is Enterprise Architecture?

## Pattern

X Architecture is...

...the fundamentally important structure of the whole of X...

... set in the context of things outside of X that affect X, or are affected by X.



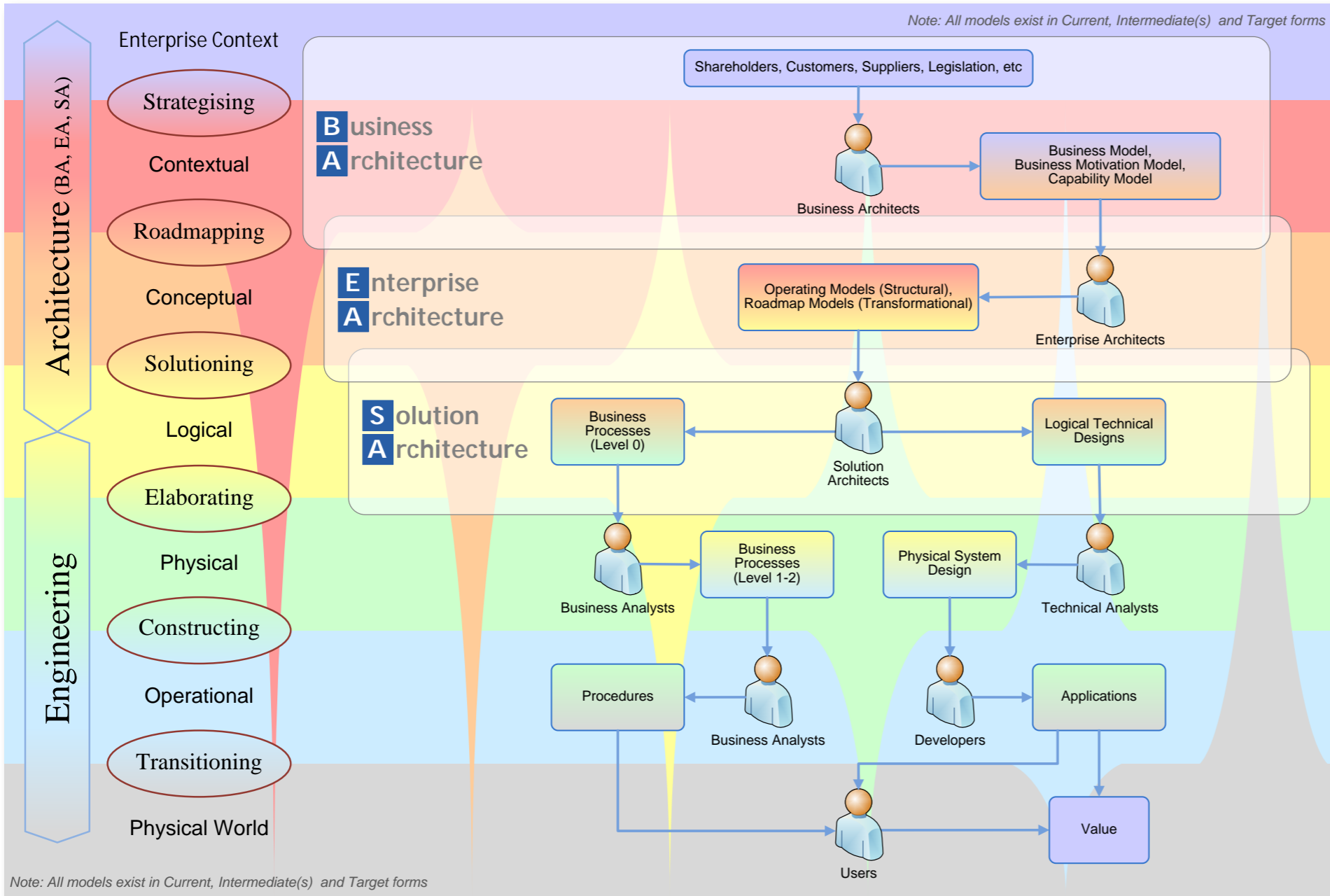
## Keypoint

X Architecture, is the fundamentally important structure of X, set in the context of things outside of X, that affect it, or are affected by it.

## Adoption

C-Suite: Understand fundamentally what the Architecture of anything is.

# Where does EA and SA sit with respect to the phases of Transformation?



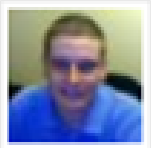
**Keypoint**  
EA and SA are not the same thing. EA is not just big SA.

**Adoption**  
C-Suite: Understand that Enterprise Architecture is not big Solution Architecture.

Note: All models exist in Current, Intermediate(s) and Target forms



# What would happen if you asked 300 people to tell you what the purpose of EA is?



**Kevin Smith** YOU

PeaF - Cutting EA to the Bone

- [www.PragmaticEA.com](http://www.PragmaticEA.com)

[See all Kevin's activity »](#)

## CHALLENGE:

Describe the purpose of EA in one 160 character SMS message (including spaces, punctuation and carriage returns)?

Rationale: Pragmatically, if you can't describe the purpose of EA in one short sentence, you will not get the ear of the people required to utilise it.

No rambling, ivory tower, interlectual monologues here. Just post your 160 characters.

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Posted 4 months ago | [Delete discussion](#)

**Keypoint**  
If you want to know the purpose of EA, ask 300+ people.



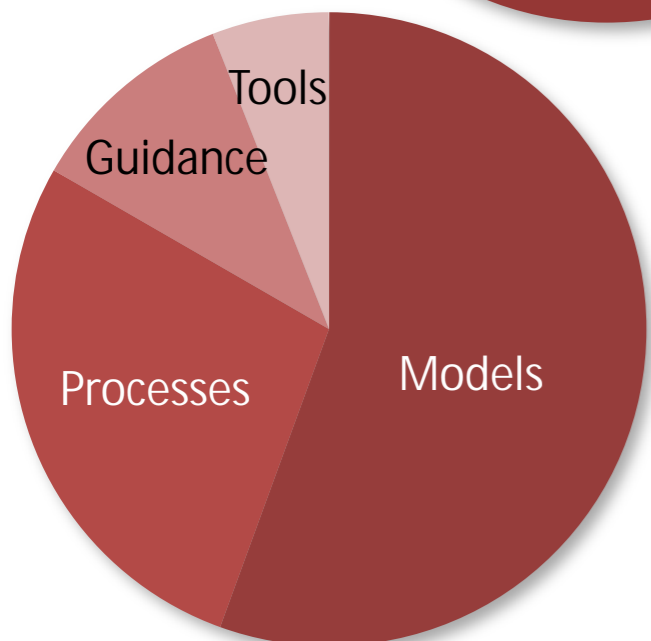


# Why is it difficult for management to understand what EA is?



**Keypoint**  
 300+ people  
 use a lot of  
 different  
 words when  
 describing  
 the purpose  
 of EA.

# What is the main lesson to learn from the 160 Char Challenge?



**Keypoint**  
 If you ask 100 people what is the purpose of EA you will get 100 different responses that only together are likely to give you the full picture.



If you remove synonyms, do people use many different words when describing the purpose of EA?



**Keypoint**  
Removing synonyms, 300+ people use a small number of different words when describing the purpose of EA.





What do we get if we arrange the keywords from 300+ people about the purpose of EA?

## **The purpose of Enterprise Architecture is to...**

**enable an enterprise to realise its Vision through the execution of its Mission, whilst enabling it to respond to change and increasing its effectiveness, profitability, customer satisfaction, competitive edge, growth, stability, value, durability, efficiency and quality while reducing costs and risks**

**by**

**Strategic Planning, Architecting and Governance supported by a Decision Support framework aligning all parts of the enterprise**

**using**

**Models, Guidance, Processes and Tools.**

## **Keypoint**

**Arranging the words of 300+ we get a description of the Why (purpose), How (by) and What (using) of EA.**

**BREAK!**

Back at **10:43**



What do we get if we arrange the keywords from 300+ people about the purpose of EA into a short sentence?

# The purpose of Enterprise Architecture is to...

**allow an enterprise to thrive**

**by**

**Strategic Planning, Architecture  
and Governance**

**using**

**a Framework.**

## Keypoint

When asking 300+ people the question “What is EA?”, the answer is surprising simple when you remove all the noise.



# To mature PM, will utilising PRINCE2 guarantee success? Why?

## If we wanted to be able to...

- Clearly identify the products/deliverables of projects.
- Ensure that they are produced on time and to budget.
- Focus attention on the quality of Products/Deliverables.
- Make the progress of projects more visible to management.
- Ensure that work progresses in the correct sequence.
- Involve senior management at the right time and in the right place.
- Allow projects to be stopped and, if required, re-started completely under management control, at any time in the project's life.

## Can we achieve all these things without utilising a Project Management framework like PRINCE2?

## Will utilising a Project Management framework like PRINCE2 guarantee we will achieve these things?

**Keypoint**  
Using a PM framework will not guarantee success. Not using a PM framework will not guarantee failure.



# To mature EA, will utilising PEAFF guarantee success? Why?

## If we wanted to be able to...

- Reduce costs, Reduce complexity, Reduce risk, Reduce cost of ownership
- Reduce the time to make valid decisions
- Increase ease of change, Increase flexibility
- Sweat the assets, Deal with Compliance
- Improve the Business IT relationship, improve IT Governance
- Identifying and implementing process improvements
- Delivering projects to enable business growth
- Linking business and IT strategies

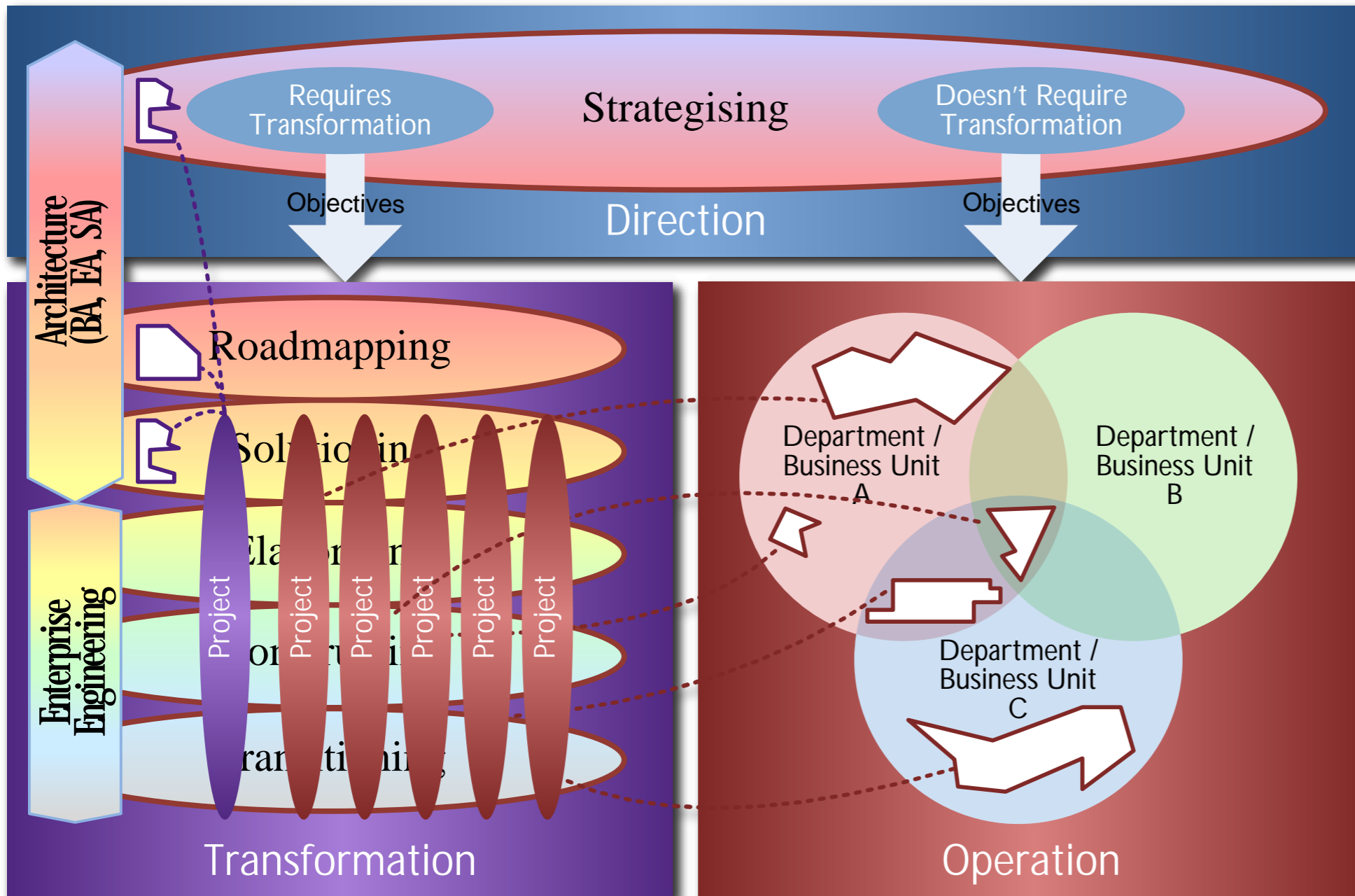
**Can we achieve all these things without utilising an EA Framework like PEAFF?**

**Will utilising an EA Framework like PEAFF guarantee we will achieve these things?**

**Keypoint**  
Using an EA framework will not guarantee success. Not using an EA framework will not guarantee failure.



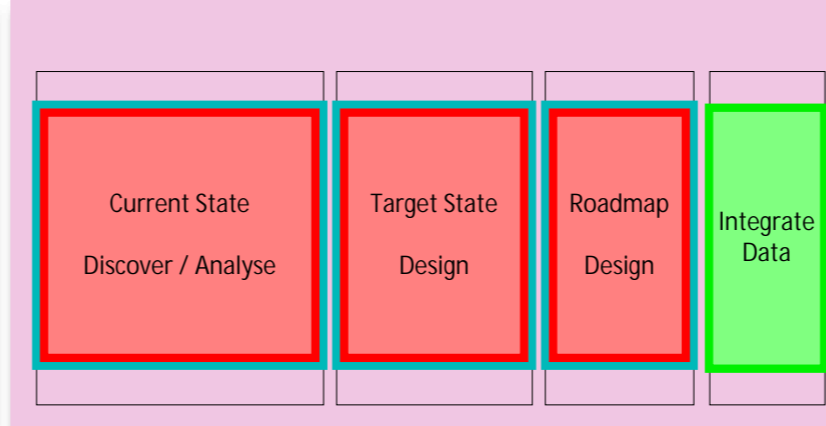
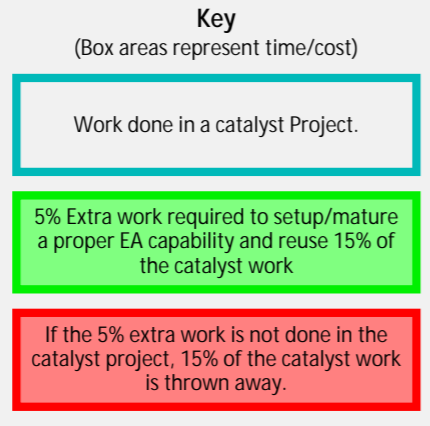
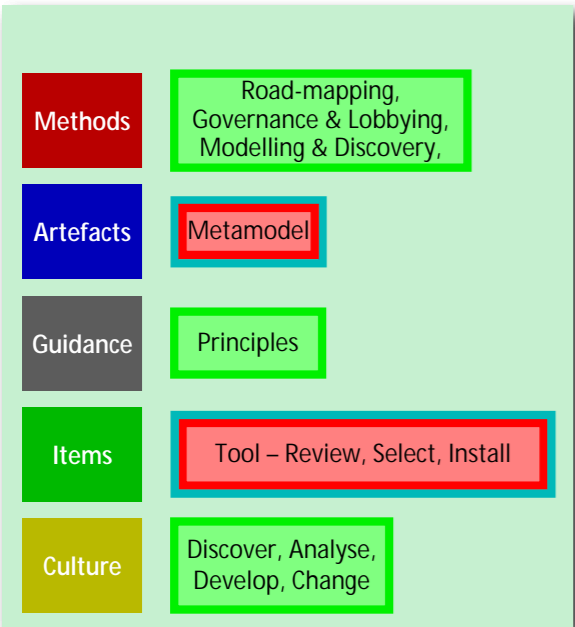
# Why can you not start by arbitrarily choosing one Department or Business Unit?



**Keypoint**  
 The “scope” of EA (at a point in time) is determined by the Enterprise Strategy (at a point in time) not on a Department or Business Unit level.

**Adoption Management:** Accept that you cannot arbitrarily choose to start with 1 Department or Business Unit.

# What mistake do many Enterprises make when faced with an EA catalyst?



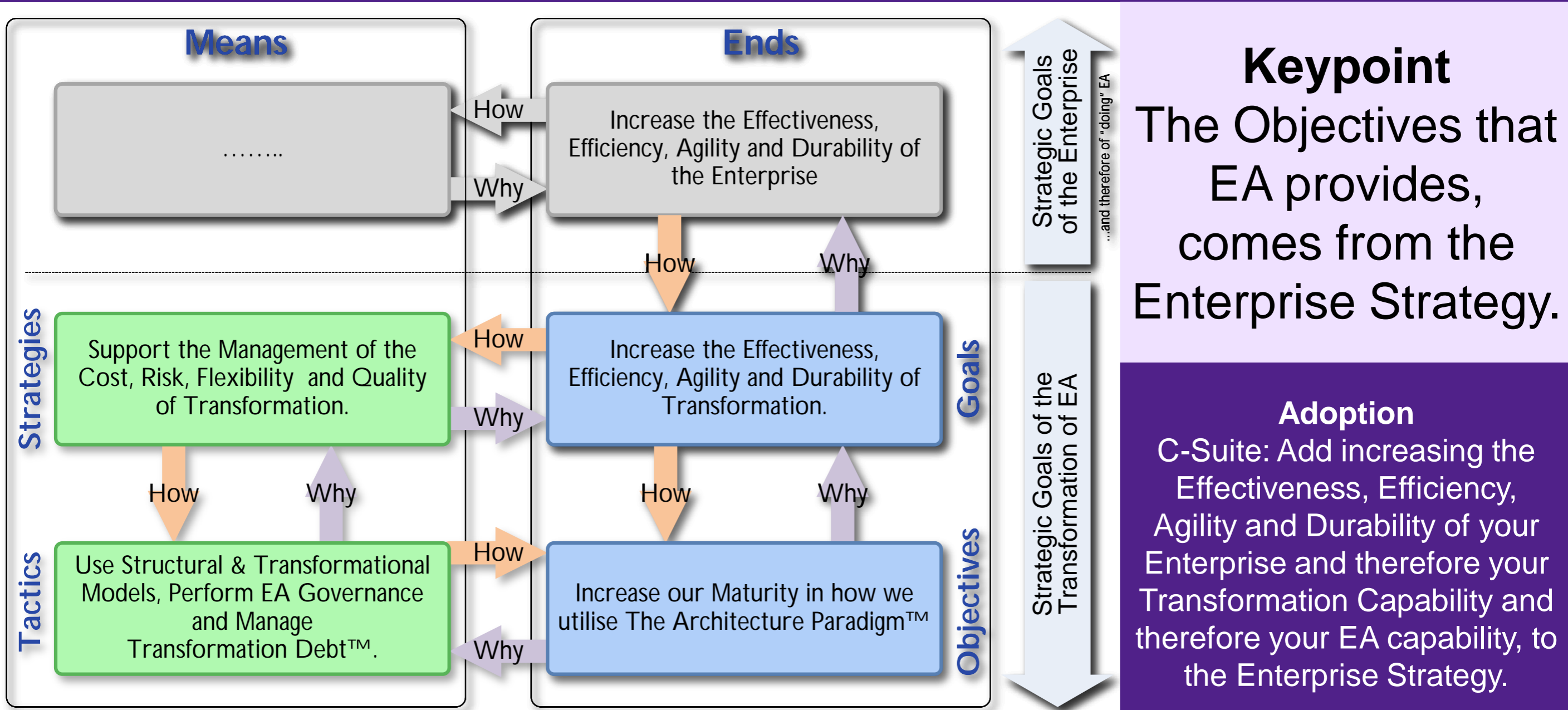
**All Other Project Catalyst Work (EA Catalysts)**

Mergers & Acquisitions, Business Unit Consolidation, Introduction of New Products, Services or Lines of Business, Outsourcing a Business Function, Divesting a line of Business, Operational Cost Reduction, Business Transformation, Building Relocation, Strategic Planning, Increase Business Agility, Efficiency and Effectiveness, Streamlining Business Processes, Consolidation of Suppliers, Technologies or Applications, Business Process Management, Business Process Re-engineering, Off shoring, Market/Shareholder Pressure,

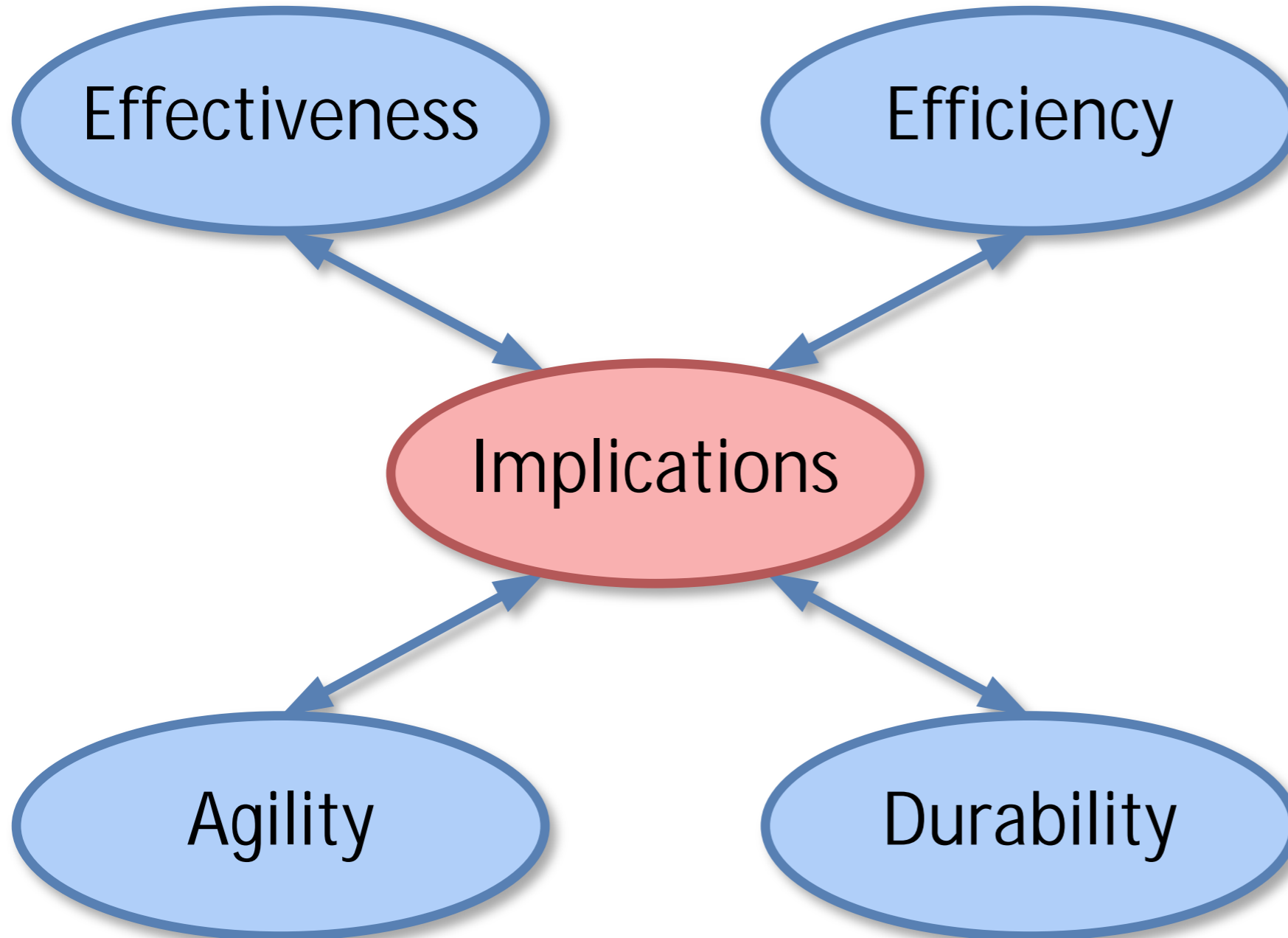
**Keypoint**  
If you cannot invest in an increase in EA Maturity as part of an EA Catalyst, you probably never will.

**Adoption**  
C-Suite: Mandate that large change initiatives, preserve the EA work they do and make it sustainable.

# What are the Strategic Goals of the Enterprise that EA is dependant upon and supports?



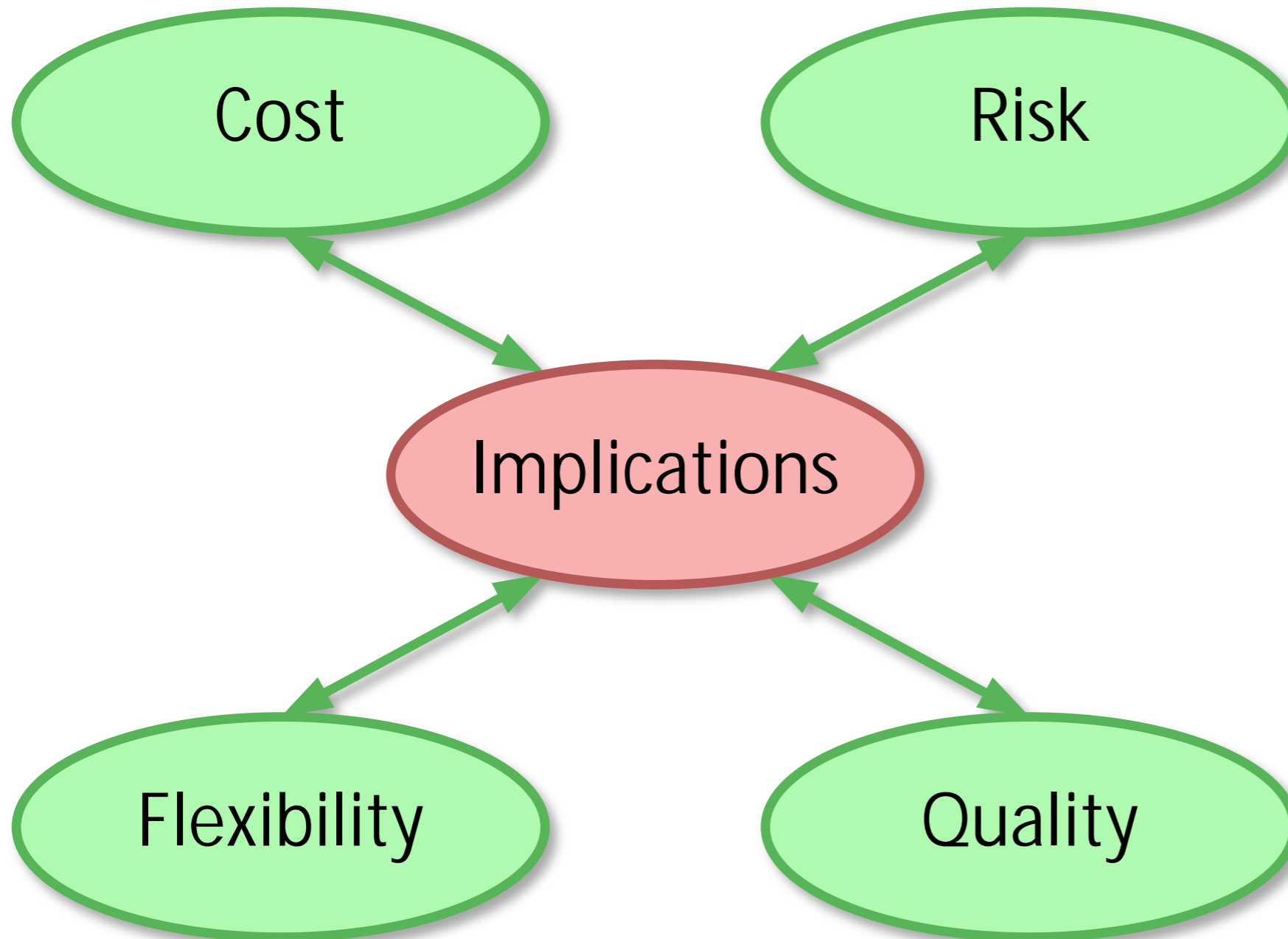
# What are the Goals of EA?



**Keypoint**  
EA Goals must be born from the Enterprise Strategy.

**Adoption**  
C-Suite: Add the EA Goals: To improve the Effectiveness, Efficiency, Agility and Durability of Transformation, to the Enterprise Strategy.

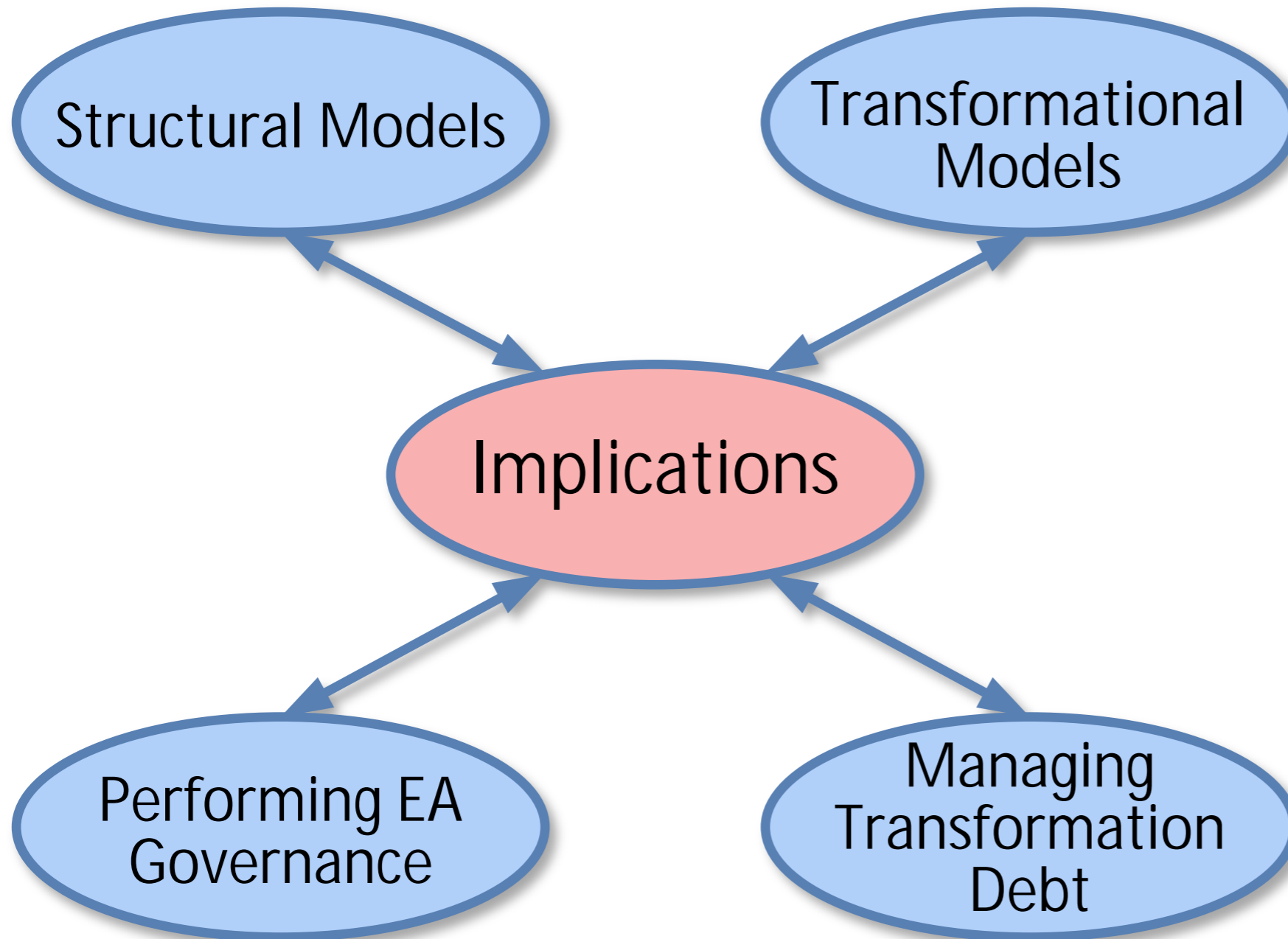
# What Strategies are employed to achieve the Goals of EA?



**Keypoint**  
EA Strategies must be born from the Enterprise Strategy.

**Adoption**  
C-Suite: Add the EA Strategies: By Supporting the Management of the Cost, Risk, Flexibility and Quality of Transformation, to the Enterprise Strategy.

What Tactics are employed to support the Strategies, that are employed to achieve the Goals of EA?

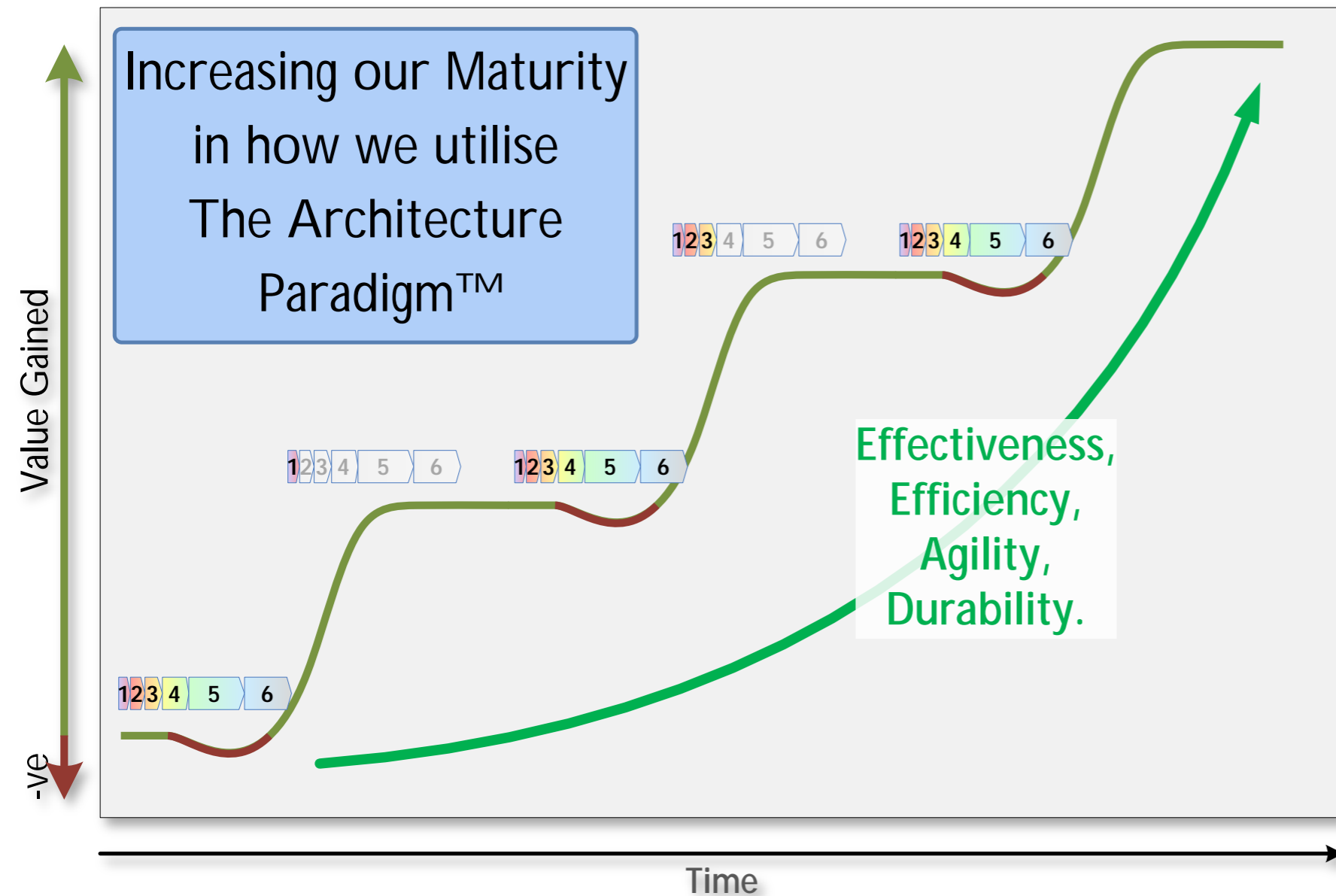


**Keypoint**  
EA Tactics must be born from the Enterprise Strategy.

**Adoption**  
C-Suite: Add the EA Tactics: Using Structural and Transformational Models, Performing EA Governance and Managing Transformation Debt™, to the Enterprise Strategy.



# Which phases of the Adoption of PEAFF are mandatory?



**Keypoint**  
The Objective of using an EA Framework must be born from the Enterprise Strategy.

**Adoption**  
C-Suite: Add the Objective of using an EA Framework is to Increase your Maturity in how you utilise the Architecture Paradigm™ for defining Enterprise Strategy and Transformation planning.



What are some of the pros and cons of using Visio and Excel as your EA Modelling Tool?

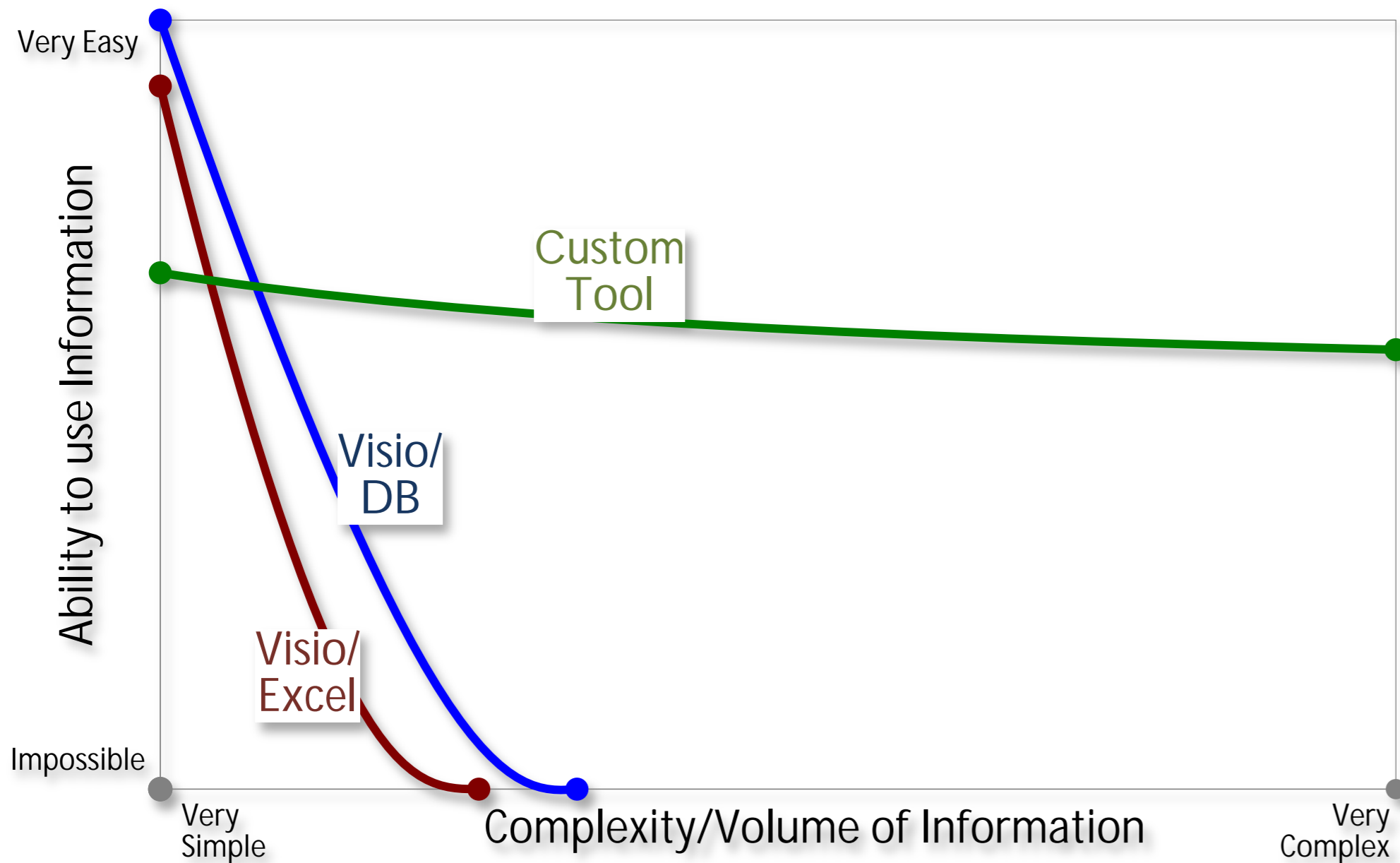
Can we just use Visio?

**Yes, but...**

	Visio + Excel	Visio + Database	Custom Tool
Training	None	Some	Extensive
Entity Consistency	Manual	Automatic	Automatic
Relationship Consistency	Manual	Manual	Automatic
Cost	Minimal	Small	Medium-High

**Keypoint**  
Be aware of the pros, cons and implications of using a Visio/Excel or a Visio/DB or a Custom Tool.

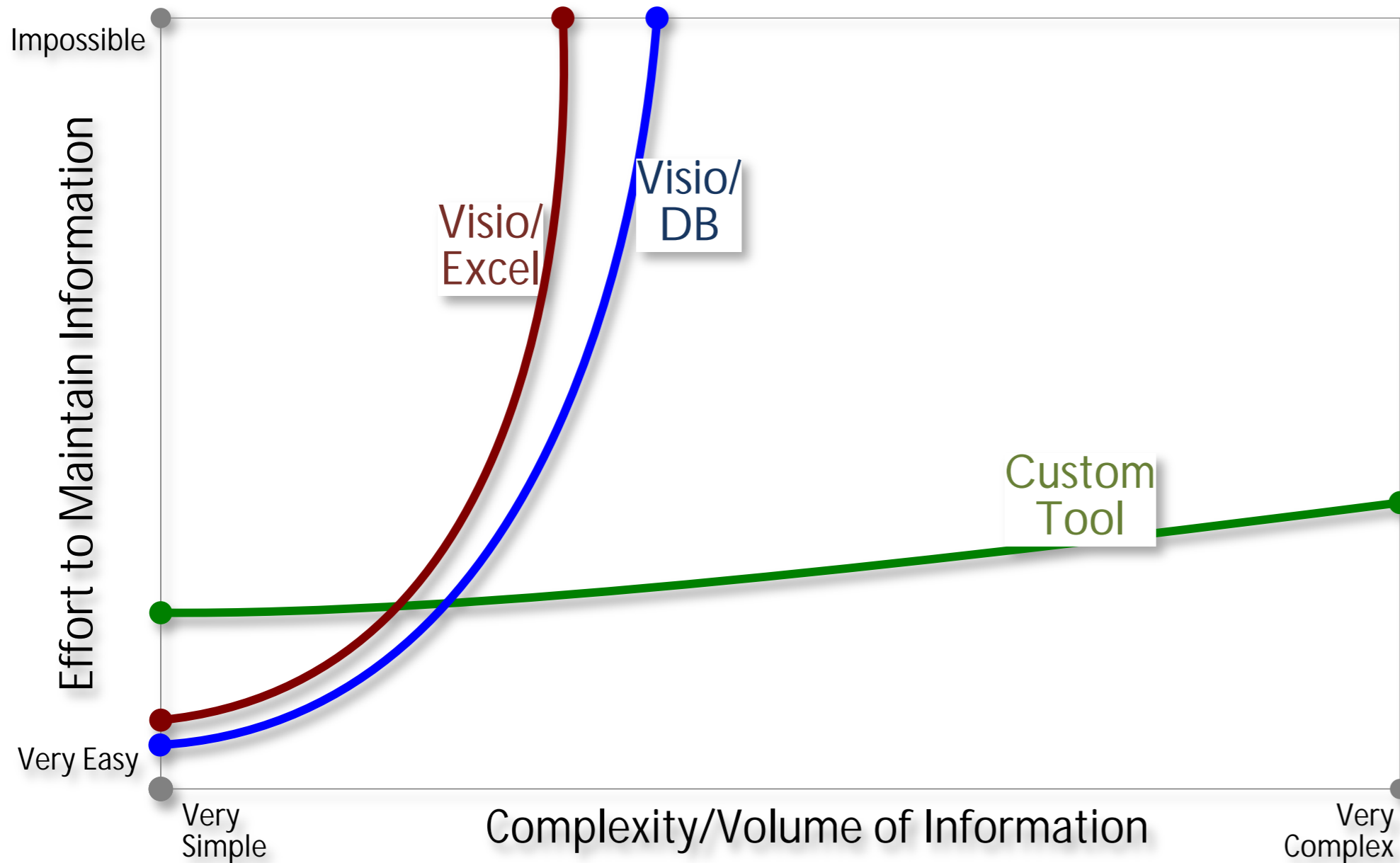
For a Visio/Excel, Visio/DB EA Modelling Tool, how is the ability to use the information affected, as the complexity and volume of that information rises?



**Keypoint**  
As the complexity and volume of information grows, the ability to use the information can quickly become impossible unless a custom EA modelling tool is used.



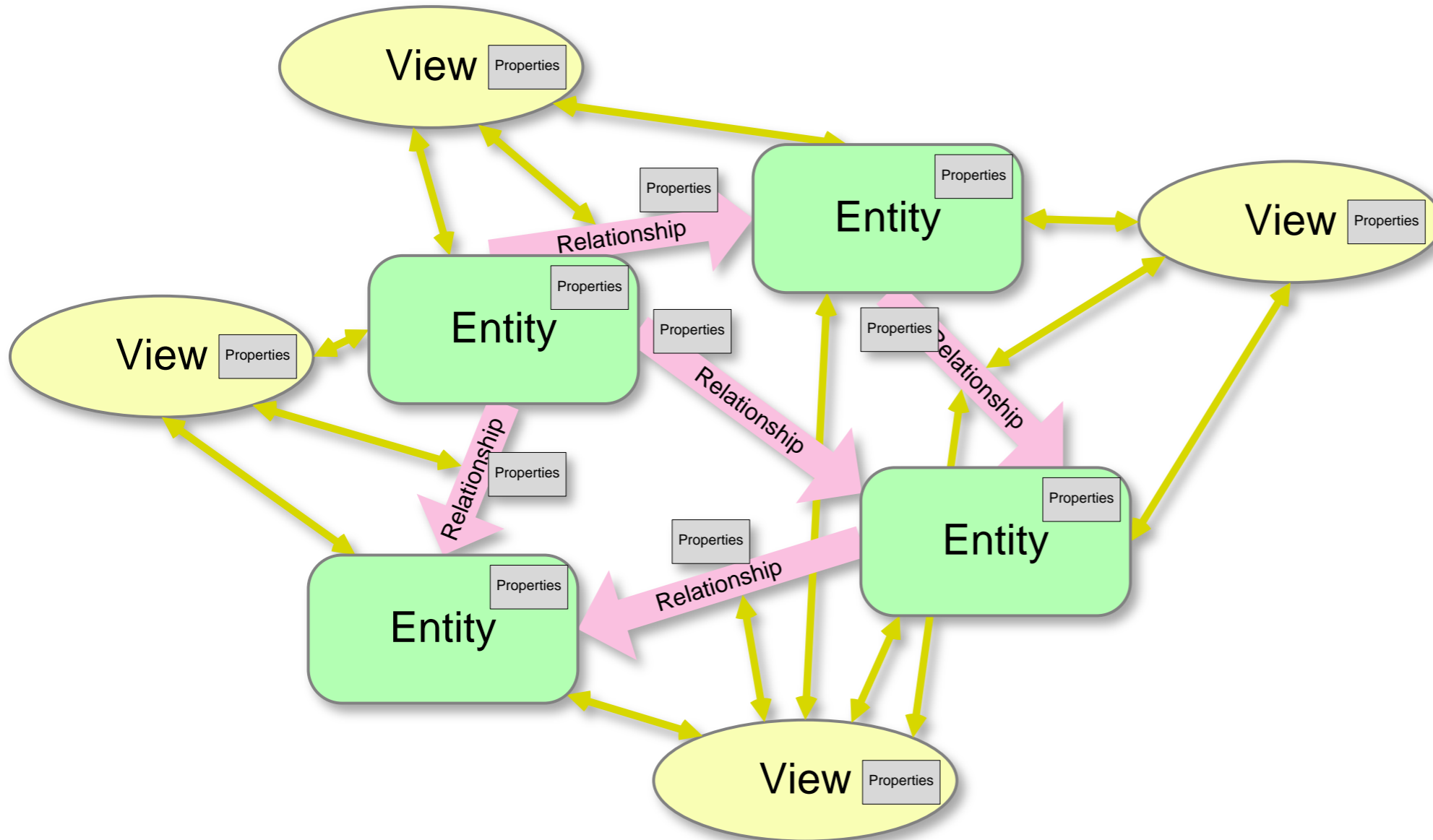
For a Visio/Excel, Visio/DB EA Modelling Tool, how is the effort to maintain the information affected, as the complexity and volume of that information rises?



**Keypoint**  
As the complexity and volume of information grows, the effort to maintain it can quickly become impossible unless a custom EA modelling tool is used.



# What are the three fundamental entities in any EA Modelling Tool?



## Keypoint

Modelling tools should be architected and built on 4 fundamentals: 1) Entities. 2) Relationships. 3) Properties. 4) Views.

## Adoption

EA Project Team: Favour modelling tools that are architected and built on 4 fundamentals: 1) Entities. 2) Relationships. 3) Properties. 4) Views.

# Why can't we use the CMDB as our EA Modelling Tool?

## EA Model

Planning

Strategising, Roadmapping

Conceptual / Logical

Low

Management /  
Architects

Purpose

Phases

Type

Detail

Used By

## CMDB

Operational

Construction /  
Transitioning

Physical / Operational

High

Developers / Change  
Managers

## Keypoint

You cannot use your CMDB as your EA modelling tool because their purpose and content are totally different.



Do CMDBs contain all the information you need to work with in an EA modelling tool? And if not, what is missing?

## EA Model - Scope

Strategic

Business  
Current

Intermediate

Intermediate

Intermediate

Business  
Target

Technical  
Current

Intermediate

Intermediate

Intermediate

Technical  
Target

## CMDB - Scope

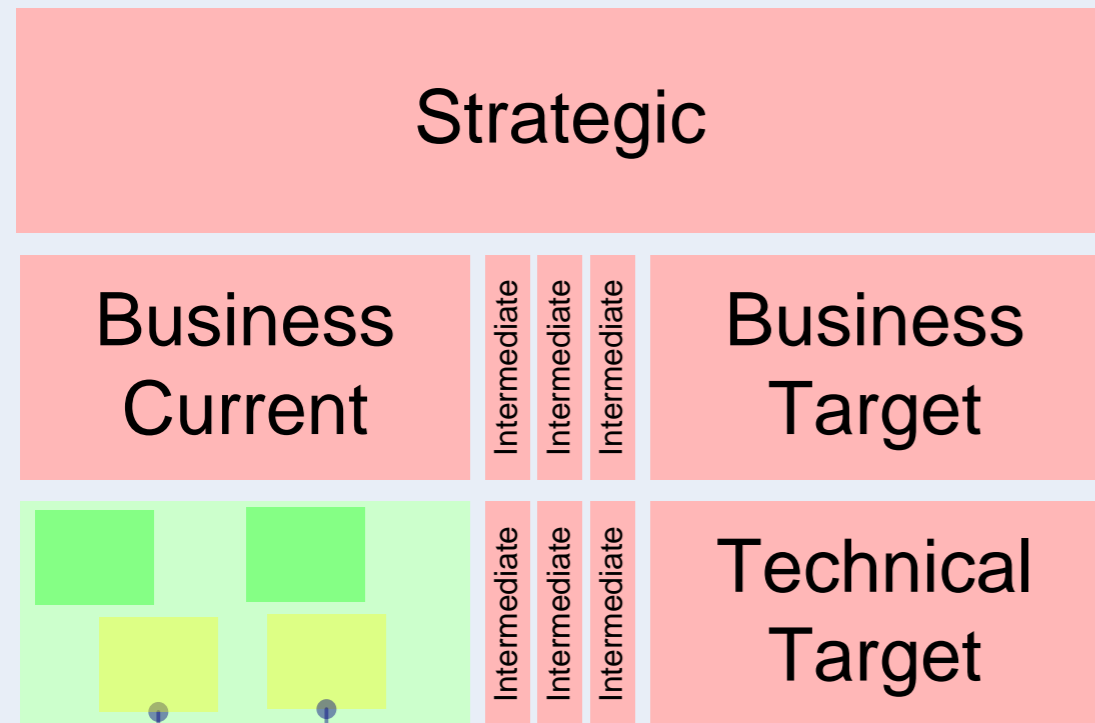
Technical  
Current

**Keypoint**  
CMDBs Only  
contain a  
subset of  
information  
you need to  
work with in  
an EA  
modelling tool.

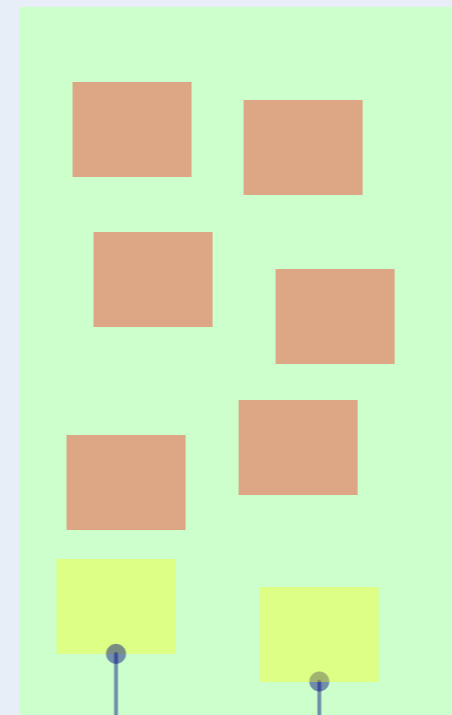


Do CMDBs contain all the Current Technical information you need to work with in an EA modelling tool?  
And if not, what is missing?

## EA Model - Entities



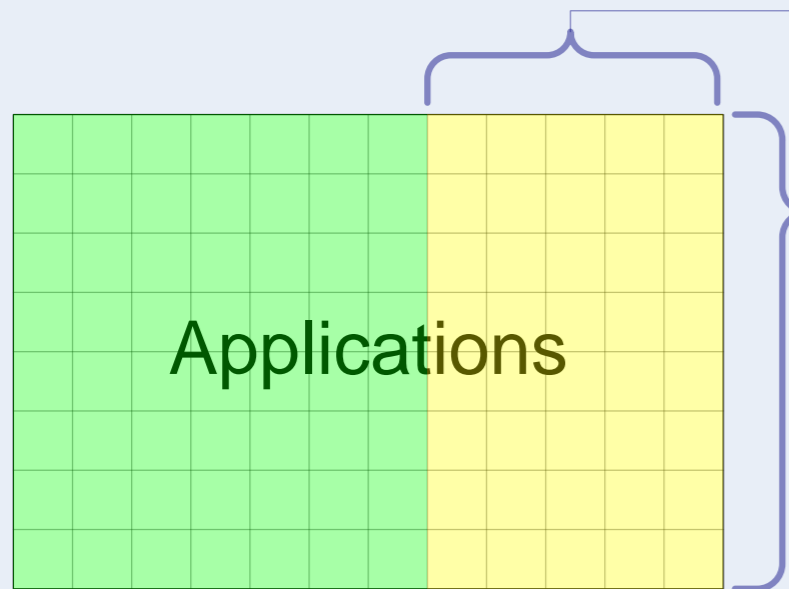
## CMDB - Entities



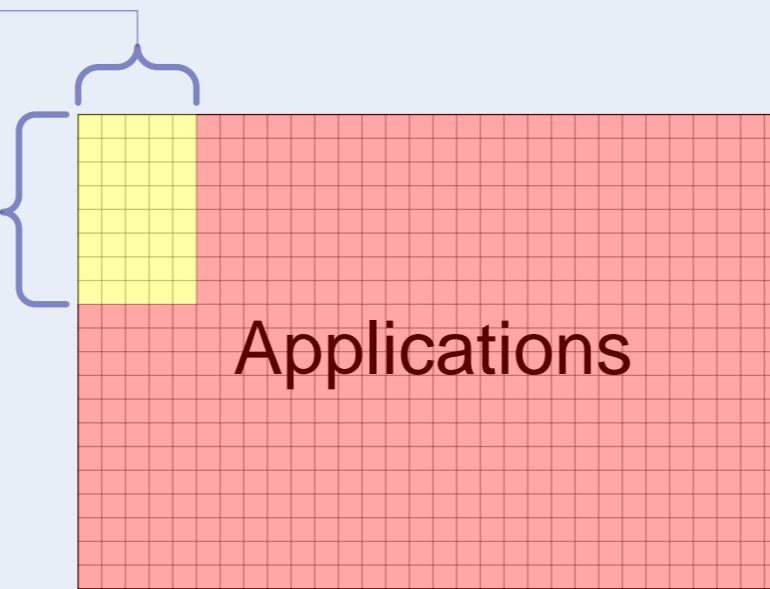
**Keypoint**  
CMDBs Only contain a subset of Current Technical information you need to work with in an EA modelling tool.

Do CMDBs contain all the Current Technical Attributes you need to work with in an EA modelling tool? And if not, what is missing?

## EA Model – Attributes



## CMDB - Attributes



**Keypoint**  
CMDBs Only contain a subset of Current Technical Attributes you need to work with in an EA modelling tool.

# What does the Methods section of PEAf contain?

# Methods

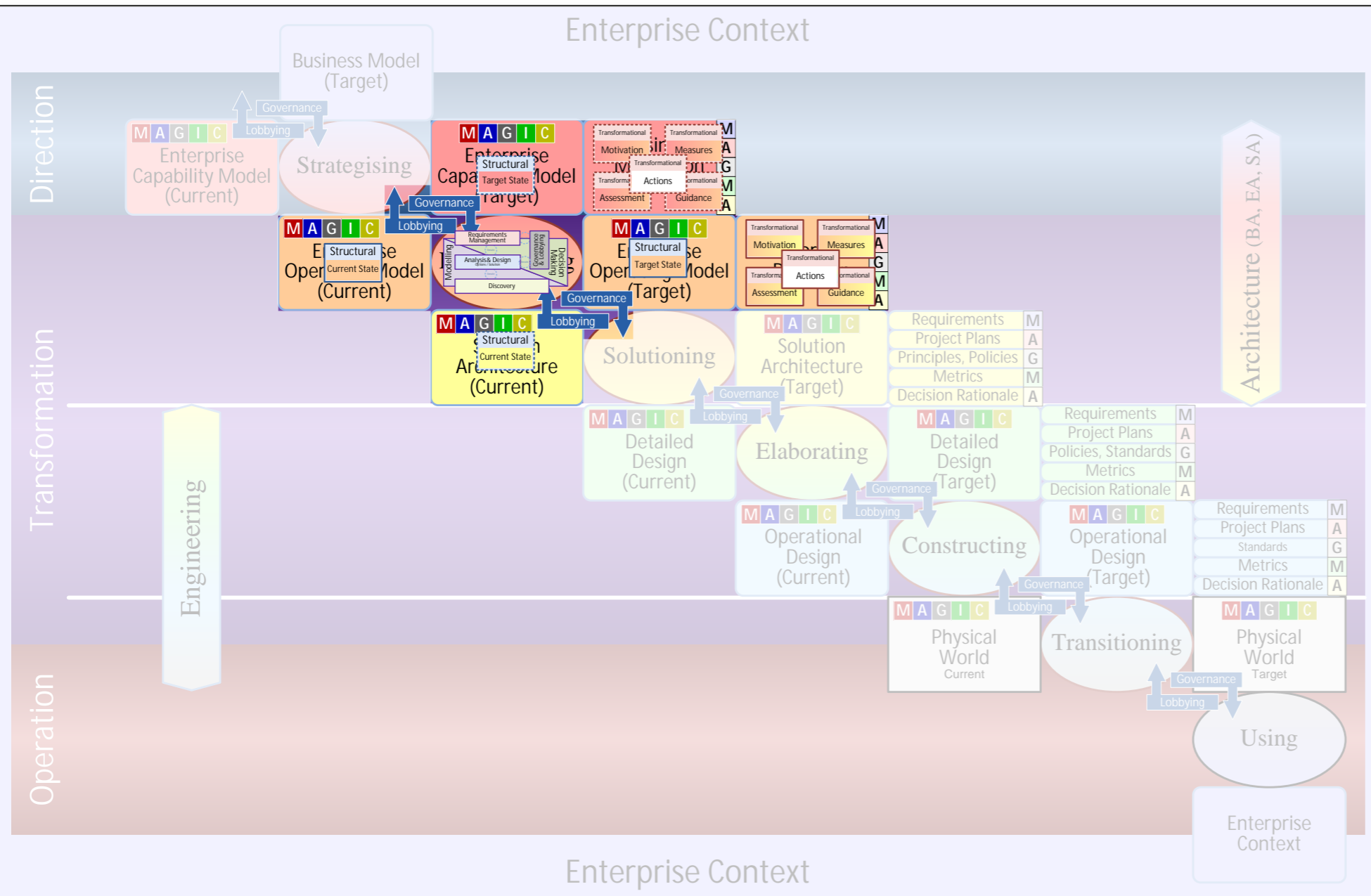
## Keypoint

The Methods section of PEAf defines 'WHAT' should be done, 'HOW' and 'WHEN'.

## Adoption

C-Suite: Instigate a review of the Methods used for Enterprise Architecture, to determine if their maturity is appropriate.

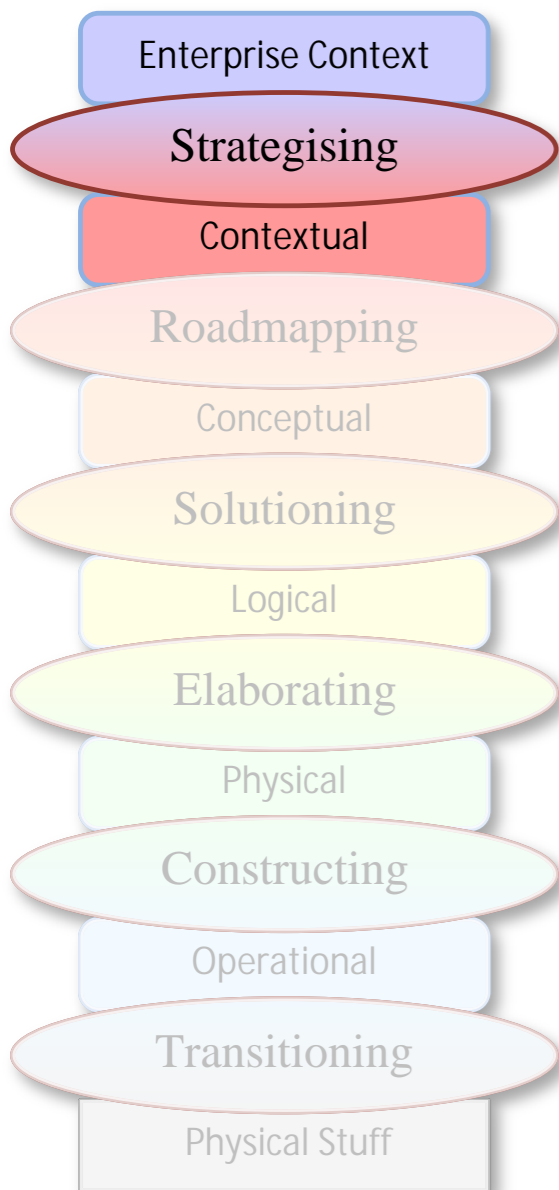
# What phase is part of the EA domain?



**Keypoint**  
 Roadmapping is phase that is part of the EA domain.

**Adoption**  
 Management: Ensure everyone in the Enterprise understands How EA fits with respect to Business Architecture and Solution Architecture.

# What work is carried out in the Strategising phase?



## Strategising (aka Business Architecture)

Sometimes called **Business or Enterprise Strategy**

e.g. **Value Propositions, Cost Structure, Revenue Streams, Partners, Channels, etc, Mission, Vision, Strategies, Tactics, Goals and Objectives**

**Keypoint**  
EA supports the  
Strategising  
phase.

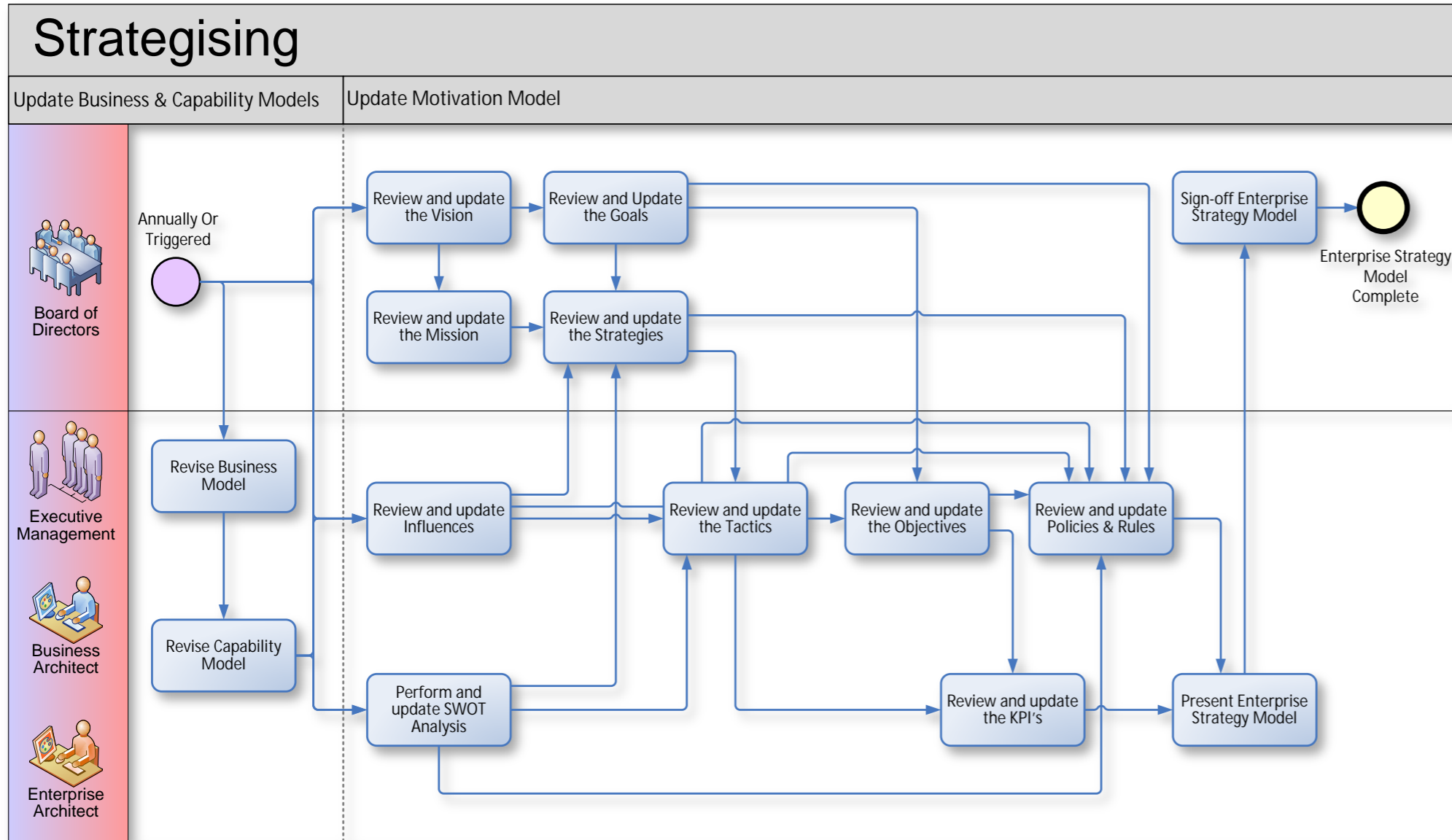
**Adoption**  
Management: Ensure  
everyone in the  
Enterprise  
understands how EA  
supports Strategising.



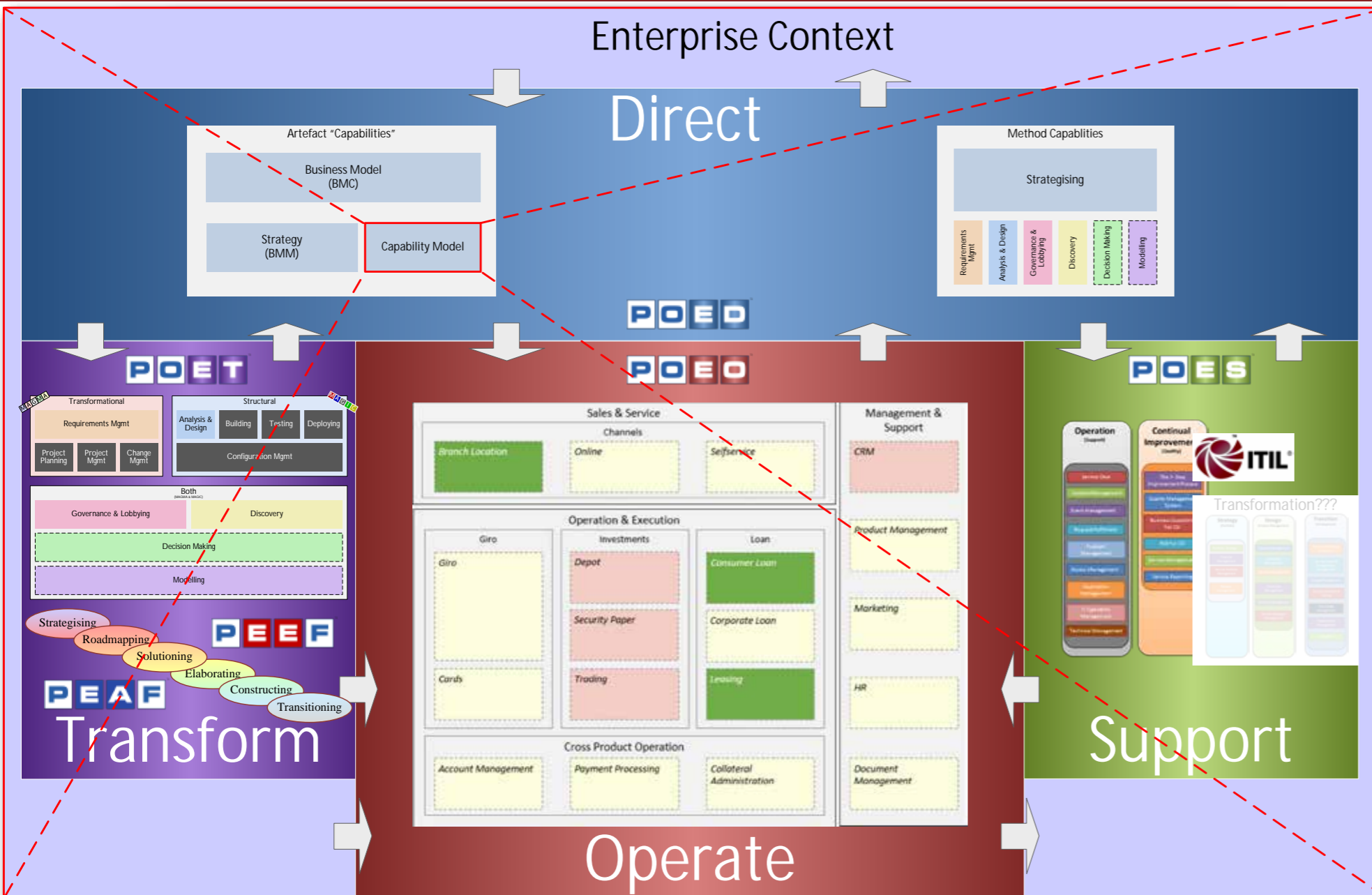
# What is the purpose of the “Update Strategy Model” process?

**Keypoint**  
 If Enterprise Strategy is not captured in a structured way, we can't use it.

**Adoption**  
 Enterprise Architect: Ensure that Enterprise Strategy is captured in a structured way.



Should you concentrate on the Capabilities for Operate because that is the part of the Enterprise that earns all the money?



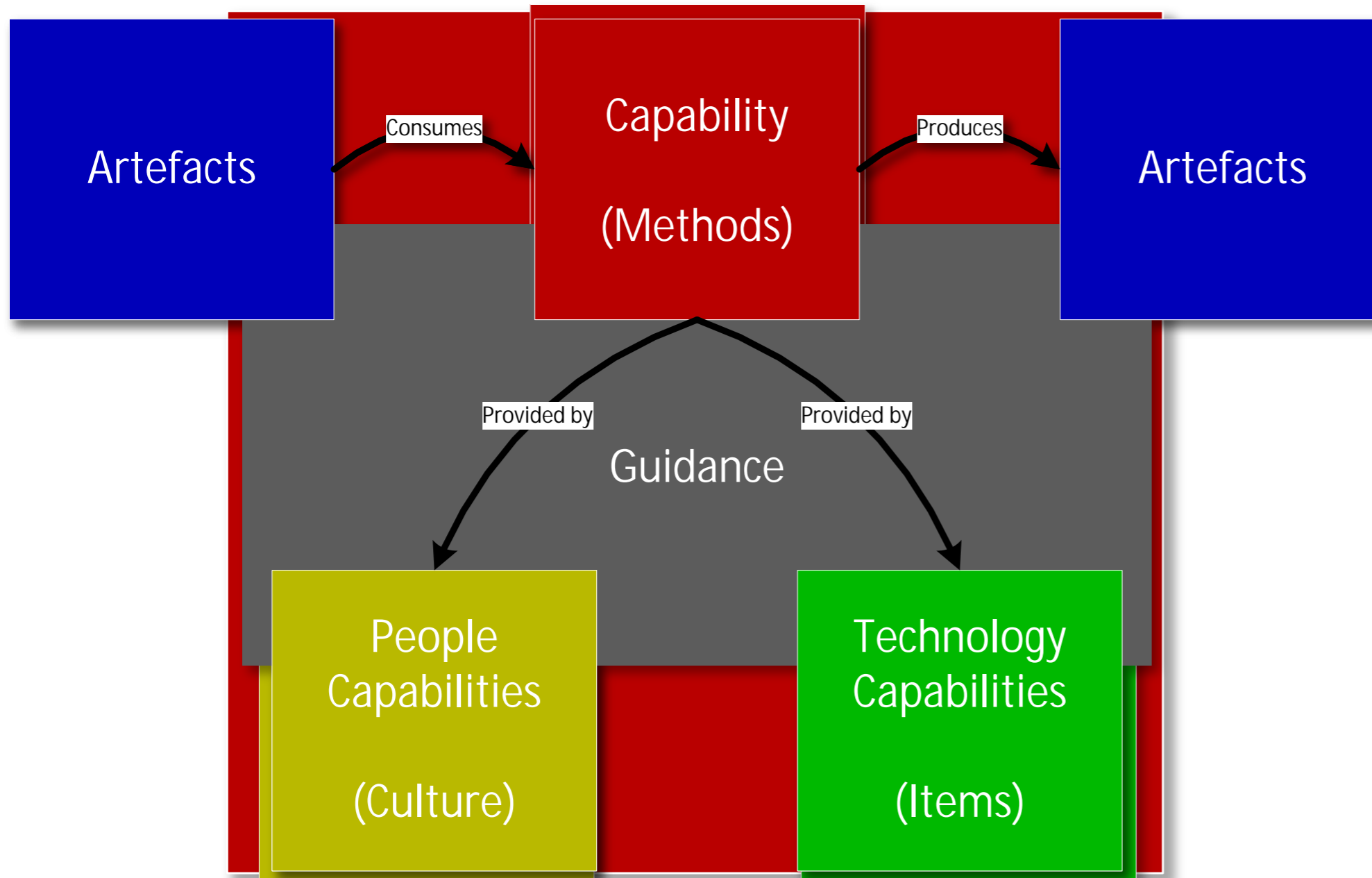
### Keypoint

Many Enterprises only create Capability Models for Operate and miss the strategically important Direct, Transform and Support domains.

### Adoption

Enterprise Architect: Use DOTS as your highest level Capability Model.

# How do Methods (from MAGIC) relate to Capability modelling?



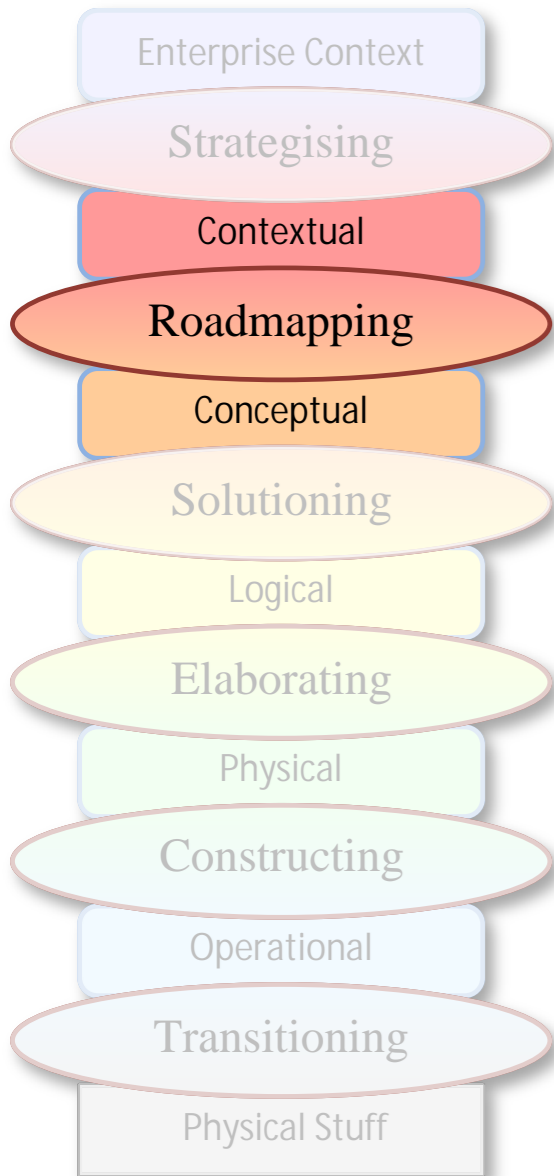
## Keypoint

Many Enterprises only consider the capabilities from the point of view of Method Capabilities.

## Adoption

Enterprise Architect:  
Use MAGIC to create Pragmatic Capabilities.

# What work is carried out in the Roadmapping phase?



## Roadmapping (aka Enterprise Architecture)

**Sometimes called Annual  
Business Planning or  
Transition Planning**

**Creates a portfolio of projects  
and roadmaps to be initiated  
over the coming year(s)**

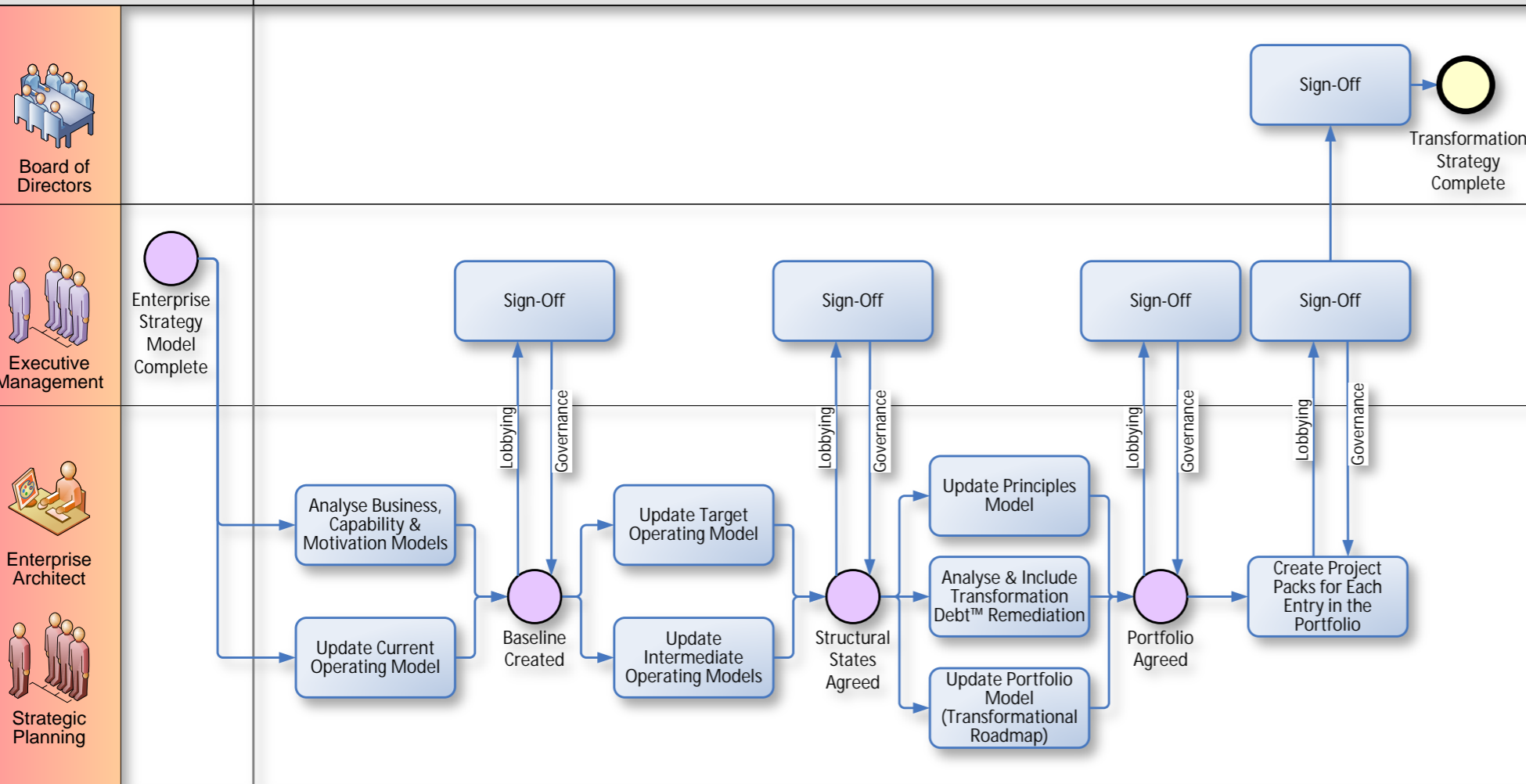
**Keypoint**  
Roadmapping  
is “doing” EA.

**Adoption**  
Management: Ensure  
everyone in the  
Enterprise  
understands that the  
core of EA work is  
Roadmapping.

# What is the purpose of the “Create Roadmaps” process?

## Roadmapping

Create Structural & Transformational Roadmaps



**Keypoint**  
Accumulated Transformation Debt™ is reviewed during Roadmapping.

**Adoption**  
Enterprise Architect: Feed outstanding Transformation Debt™ into Roadmapping.



# How does the Enterprise Journey relate to a Physical Journey in terms of Start point, Destination, Way Points and Pit-Stops?



**Keypoint**  
EA is not a destination. EA is not a journey. EA is a way of travelling.

**Adoption**  
Management: Ensure everyone in the Enterprise understands that EA is not a destination. EA is not a journey. EA is a way of travelling.

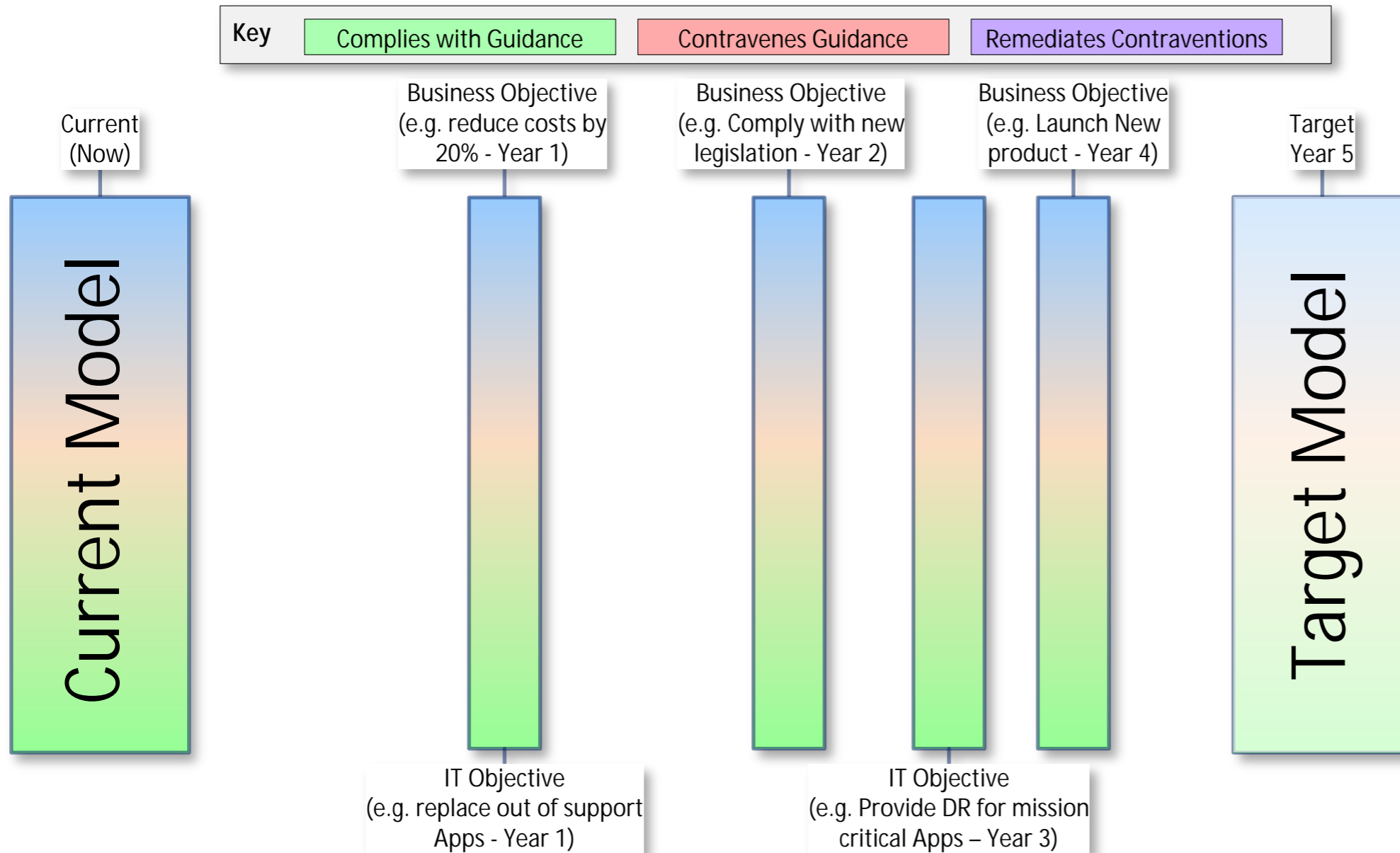


# LUNCH!

Back at 12:59



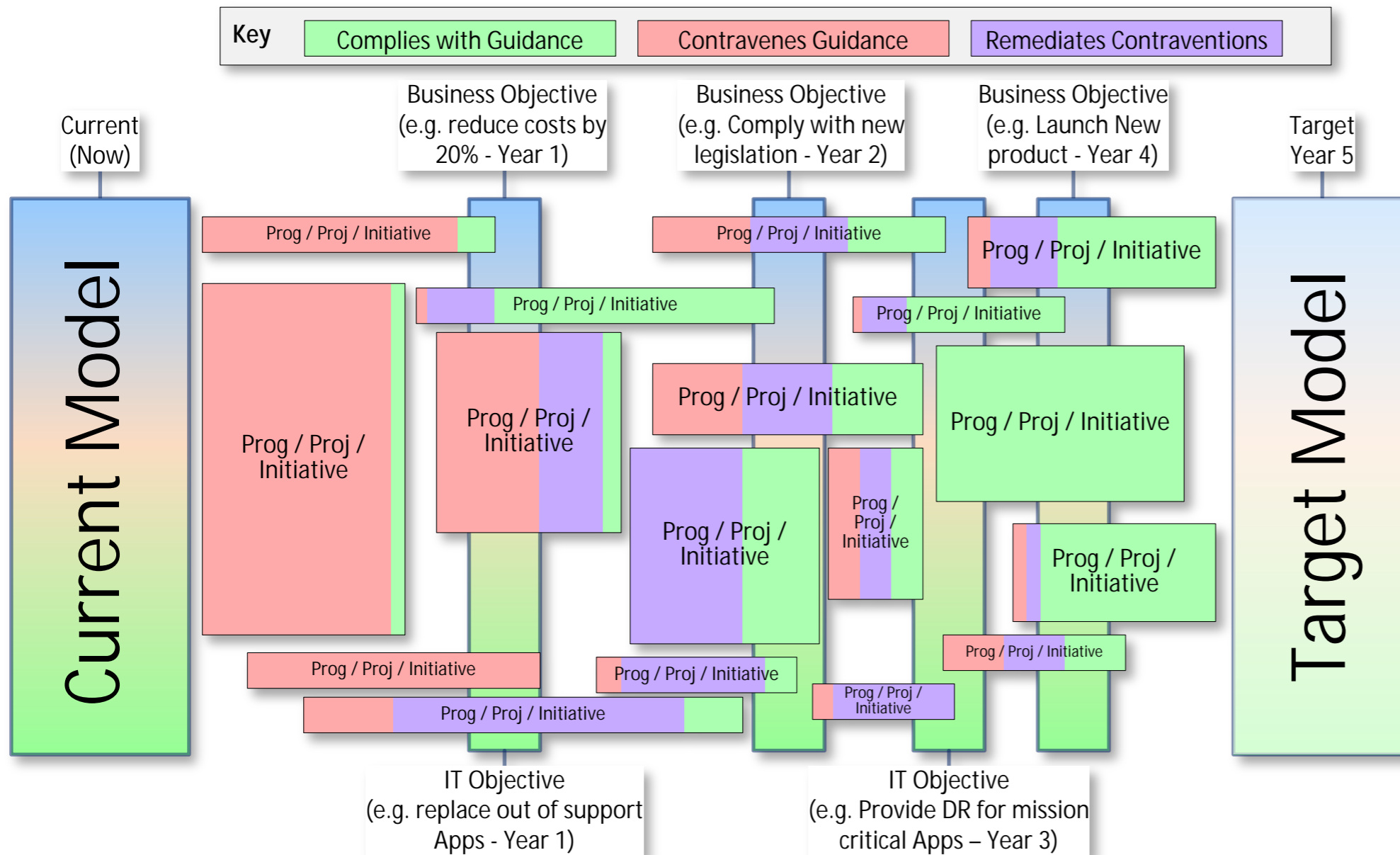
# What are Intermediate models created to satisfy?



**Keypoint**  
 Intermediate models satisfy Business and Technical Objectives from the Enterprise Strategy.

**Adoption**  
 Enterprise Architect: Create intermediate models to satisfy Business and Technical Objectives from the Enterprise Strategy.

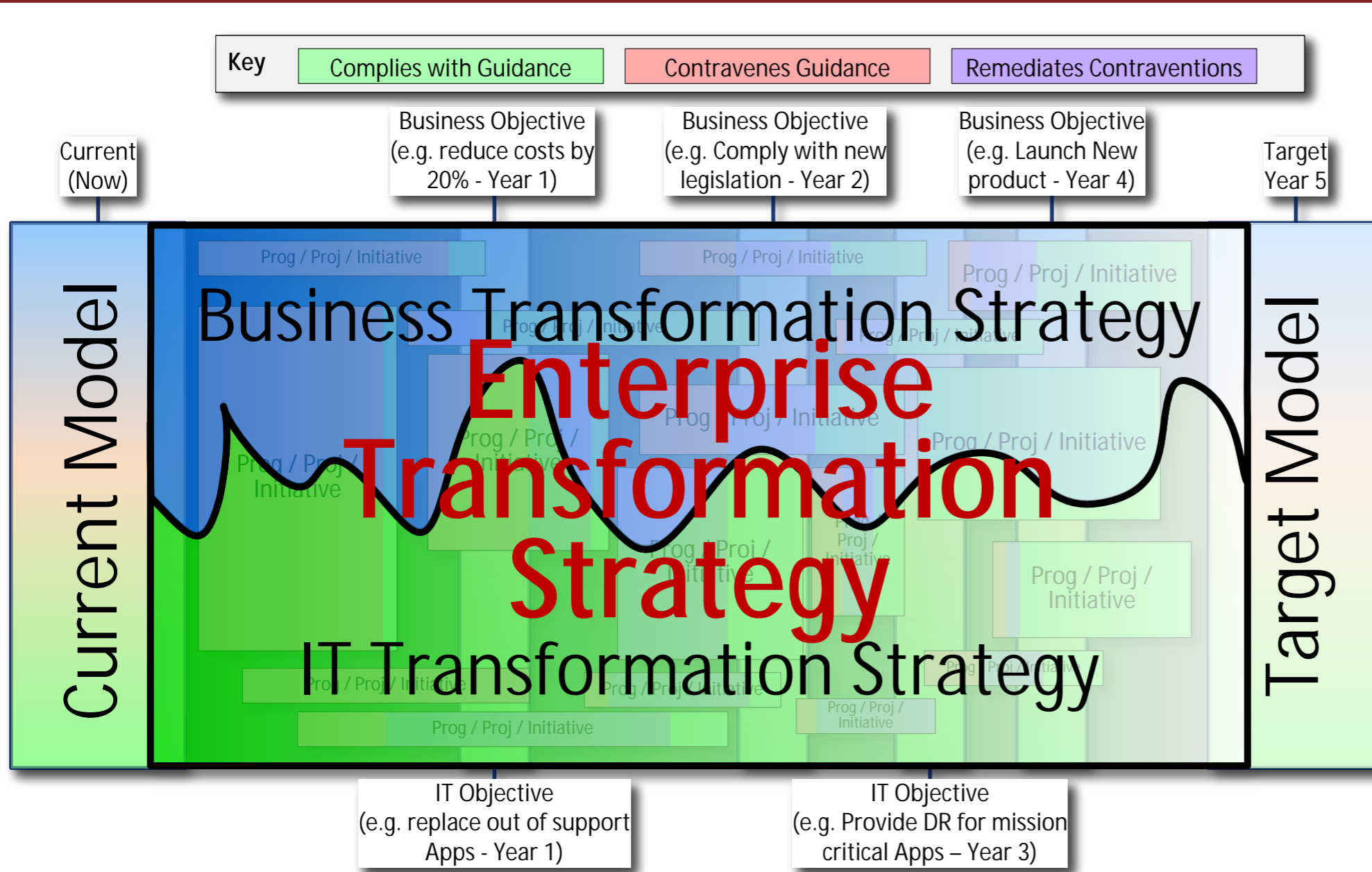
# What does the Project Portfolio represent?



**Keypoint**  
 The Project Portfolio effects transformation between the intermediate models.

**Adoption**  
 Enterprise Architect: Create a project portfolio to effect transformation between the intermediate models.

What two fundamental intertwined things is the Enterprise Transformation Strategy comprised of?



**Keypoint**  
 The Enterprise Transformation Strategy is composed of interlocking Business and IT Transformation Strategies.

**Adoption**  
 Enterprise Architect: Create the Enterprise Transformation Strategy by creating interlocking Business and IT Transformation Strategies.

# What kind of work goes on in the Solutioning phase?

Enterprise Context

Strategising

Contextual

Roadmapping

Conceptual

**Solutioning**

Logical

Elaborating

Physical

Constructing

Operational

Transitioning

Physical Stuff

**Solutioning**  
(aka Solution Architecture)

**Sometimes called  
Initiating**

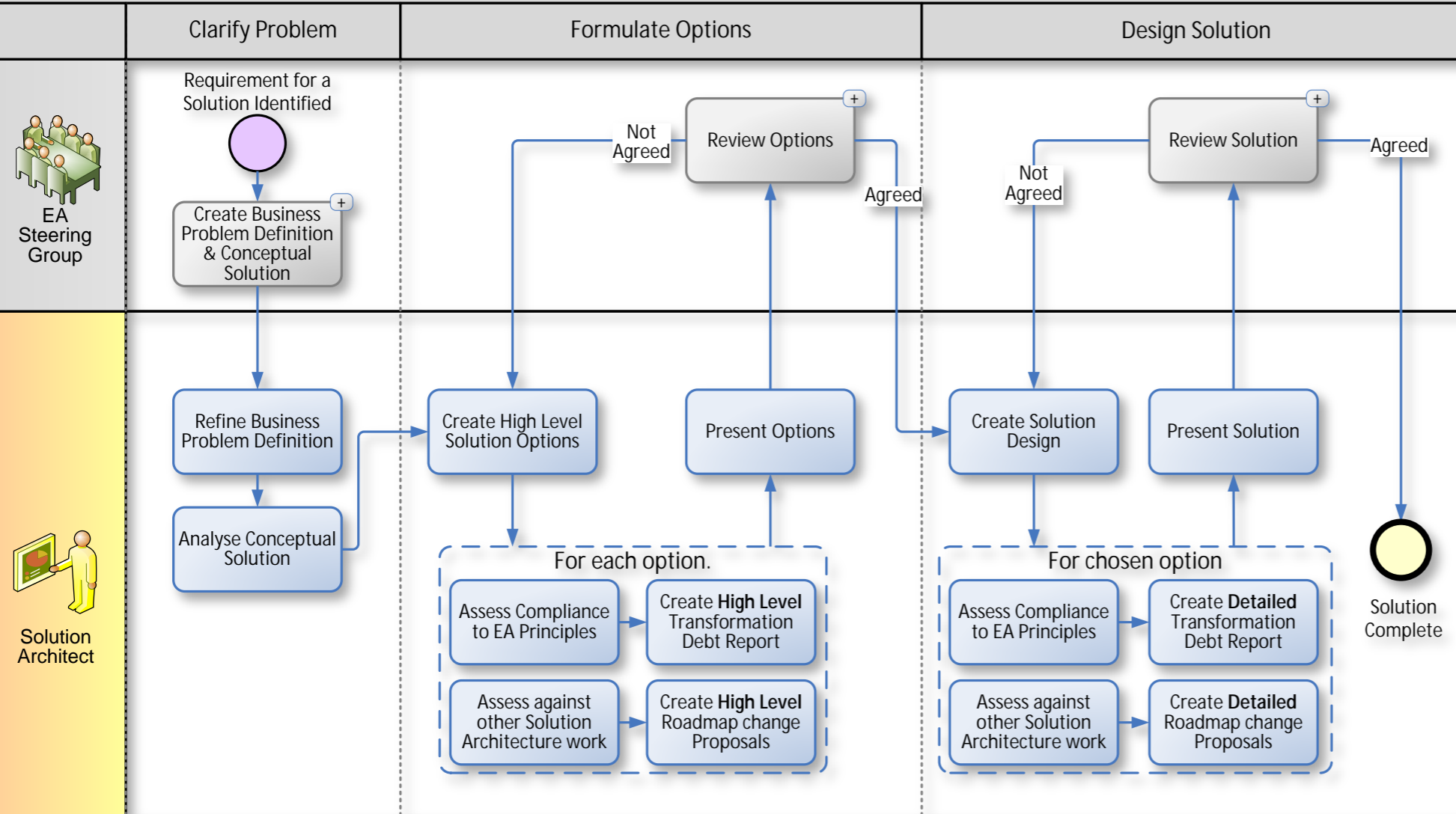
**e.g. Logical Designs for  
particular parts of the  
Enterprise focussed on  
particular Business  
Objectives**

**Keypoint**  
Solutioning is  
“doing” Solution  
Architecture.

**Adoption  
Management:** Ensure  
everyone in the  
Enterprise  
understands what the  
term Solutioning refers  
to.

# What is the purpose of the “Solutioning” process?

## Solutioning



**Keypoint**  
 If Solution Architecture is not carried out properly, any EA will be seriously compromised.

**Adoption**  
 Enterprise Architect: Ensure that Solutioning is carried out in a structured way.



# What work is carried out in EA Governance & Lobbying?

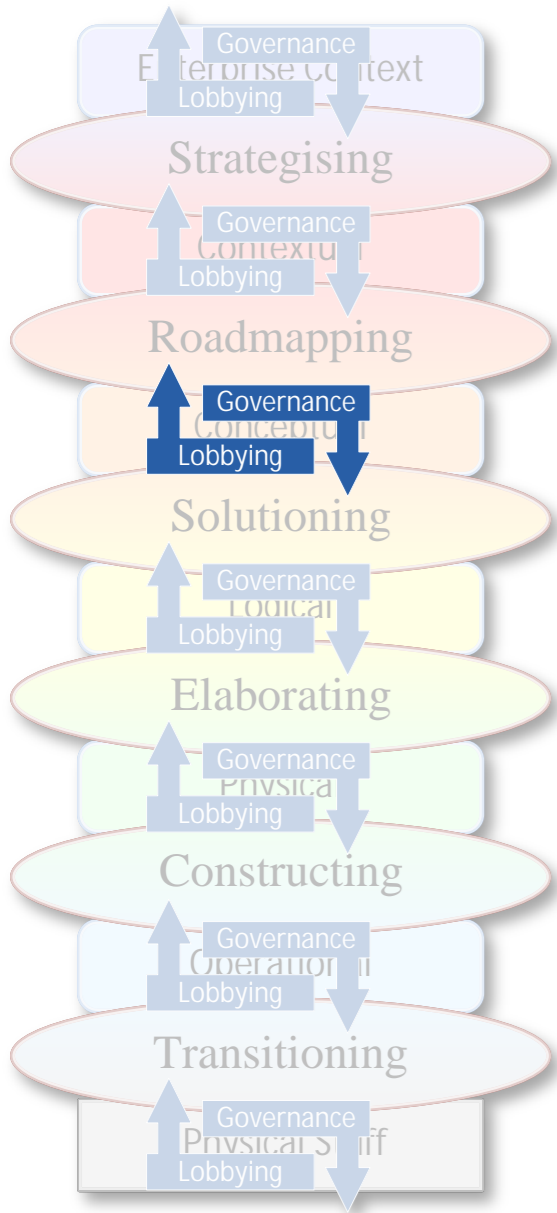
## Governance & Lobbying

Aka Risk Management

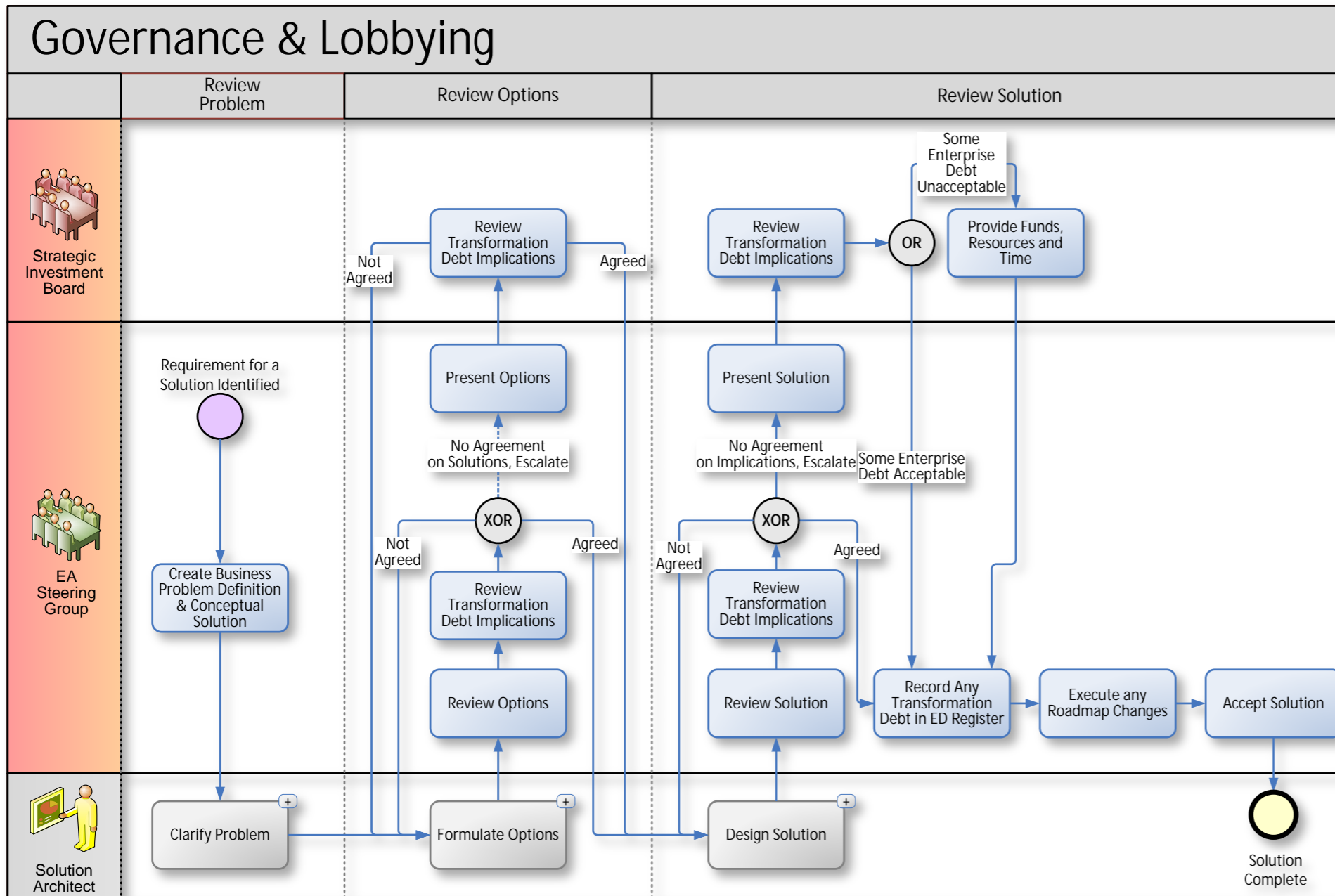
The work that happens to guide project execution ensuring compliance looking down (Governance) and raising issues and problems looking up (Lobbying)

**Keypoint**  
EA performs Governance down to projects, and accepts Lobbying up from Projects.

**Adoption**  
Enterprise Architect:  
Perform Governance down to projects.  
Accepts Lobbying up from Projects.



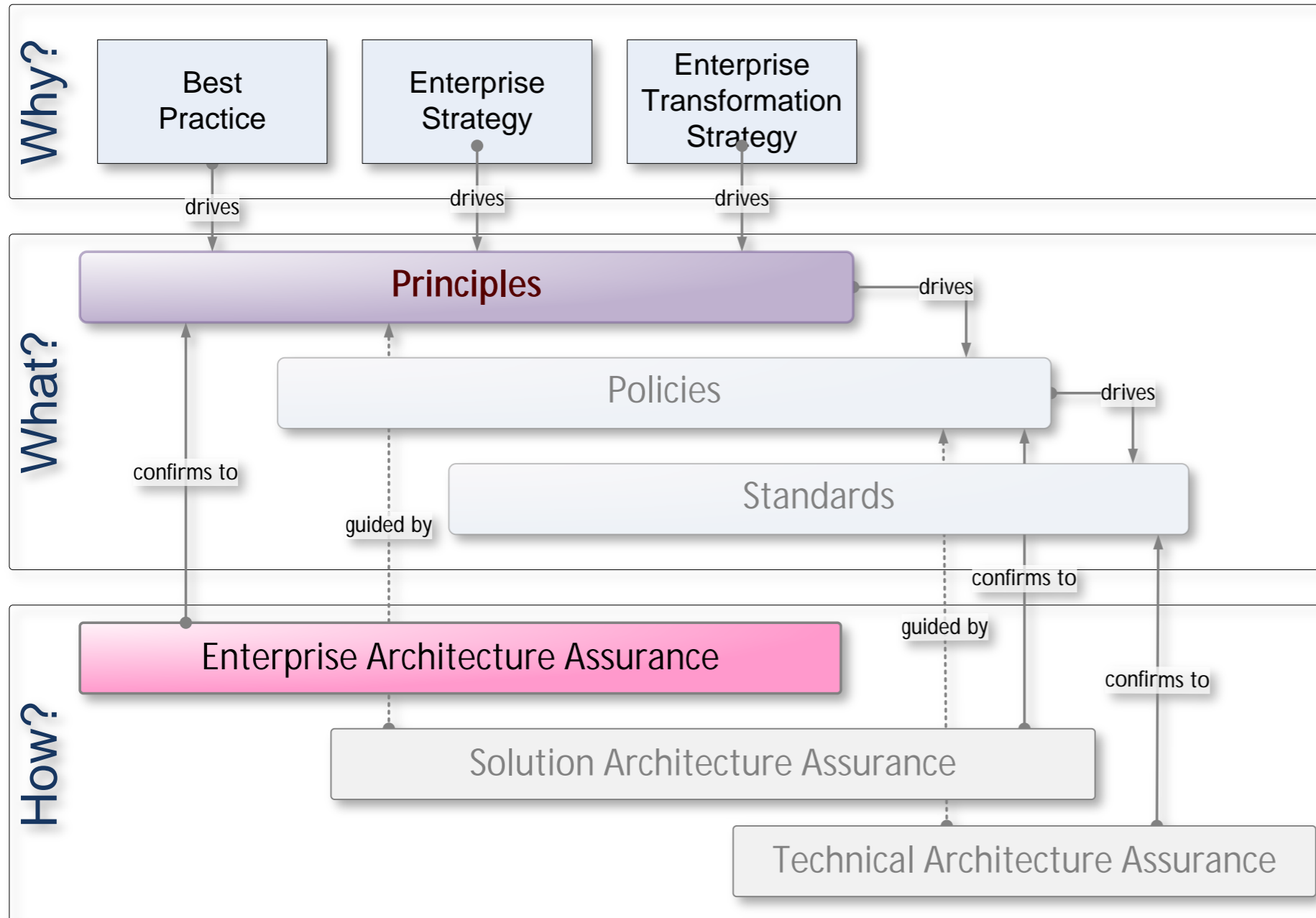
# What is the purpose of the “Review Options and Solutions” process?



**Keypoint**  
 Reviewing Options and Solutions is the heart of Governance.

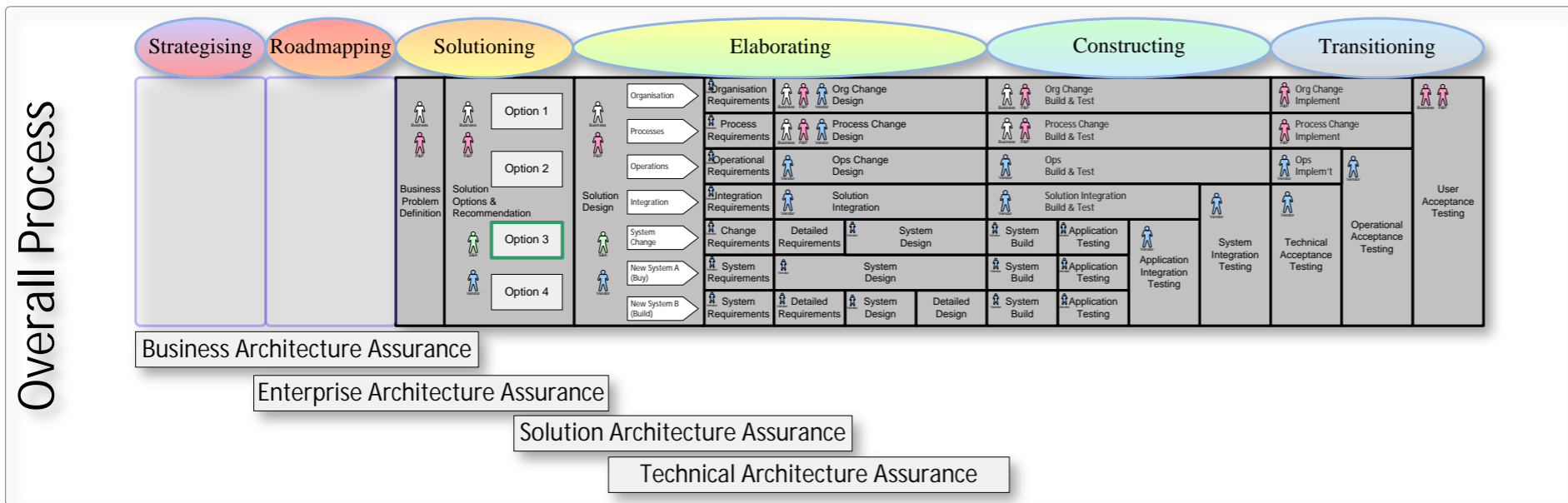
**Adoption**  
 Enterprise Architect:  
 Governance reviews:  
 1. The Business Problem. 2. Solution Options. 3. Solution.

# Is EA Governance the highest, middle or lowest level of Transformation Governance?

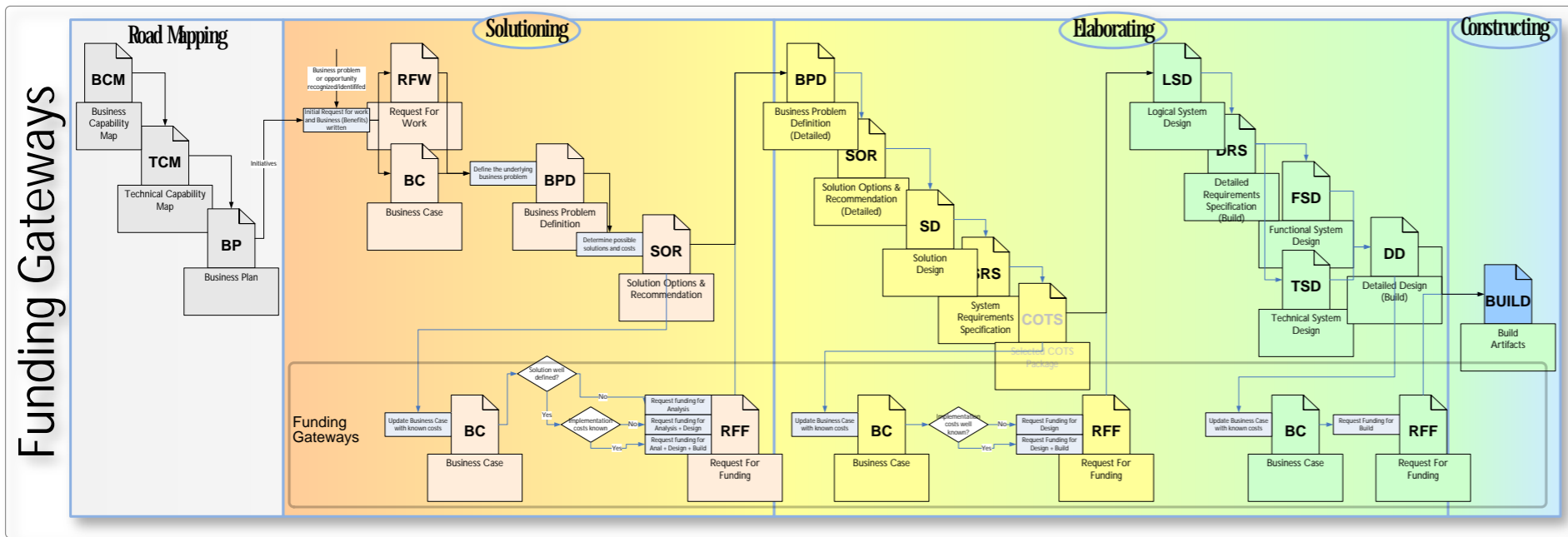


**Keypoint**  
**EA**  
 Governance is  
 the highest  
 level of  
 Transformation  
 Governance.

# What should we ensure about how EA work relates to your projects processes (SDLC)?

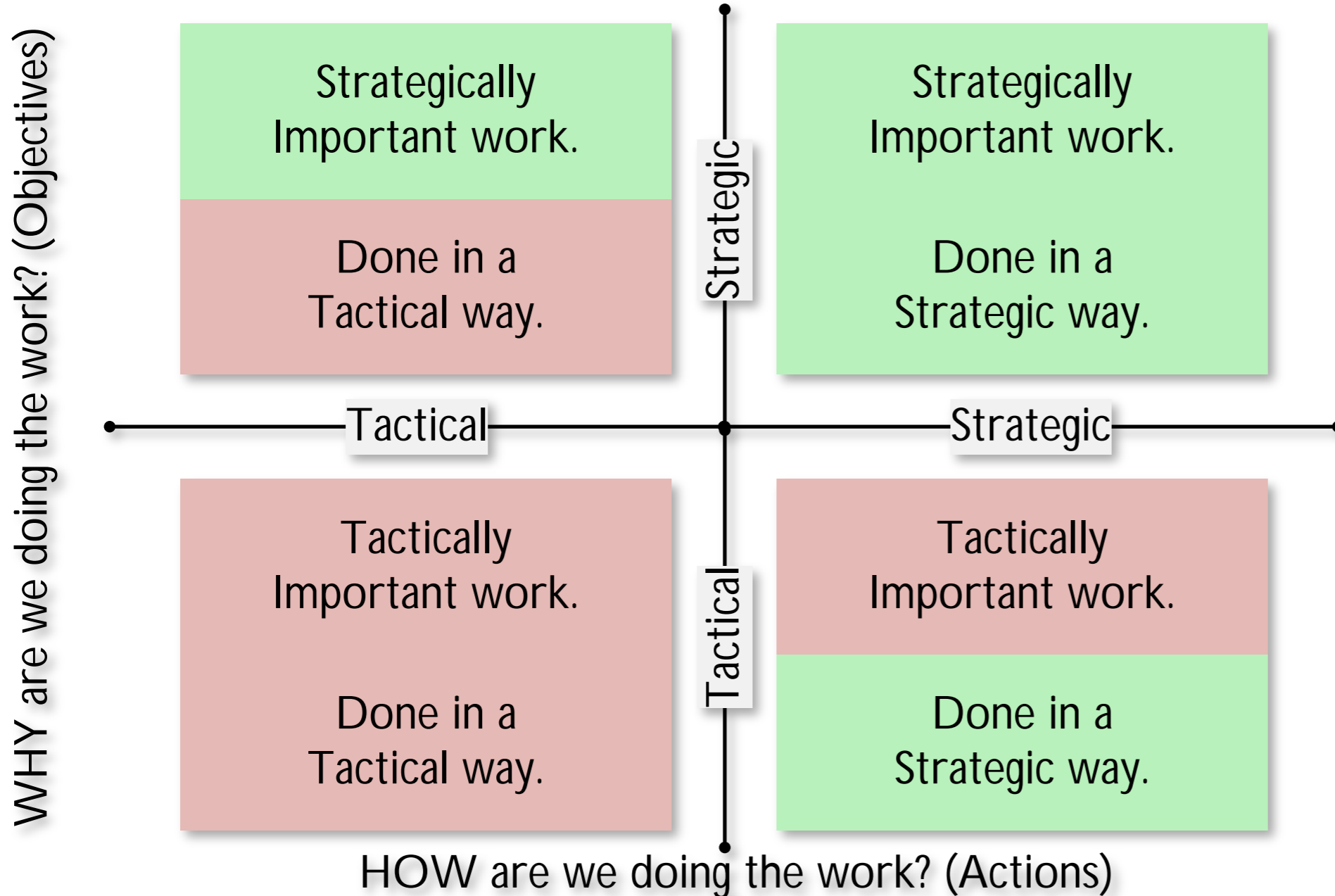


**Keypoint**  
EA work has to integrate with your project processes (SDLC).



**Adoption**  
EA Project Team: Ensure that EA Governance/Lobbying work dovetails with your project processes (SDLC).

# What is the common confusion between whether a project is Tactical or Strategic?

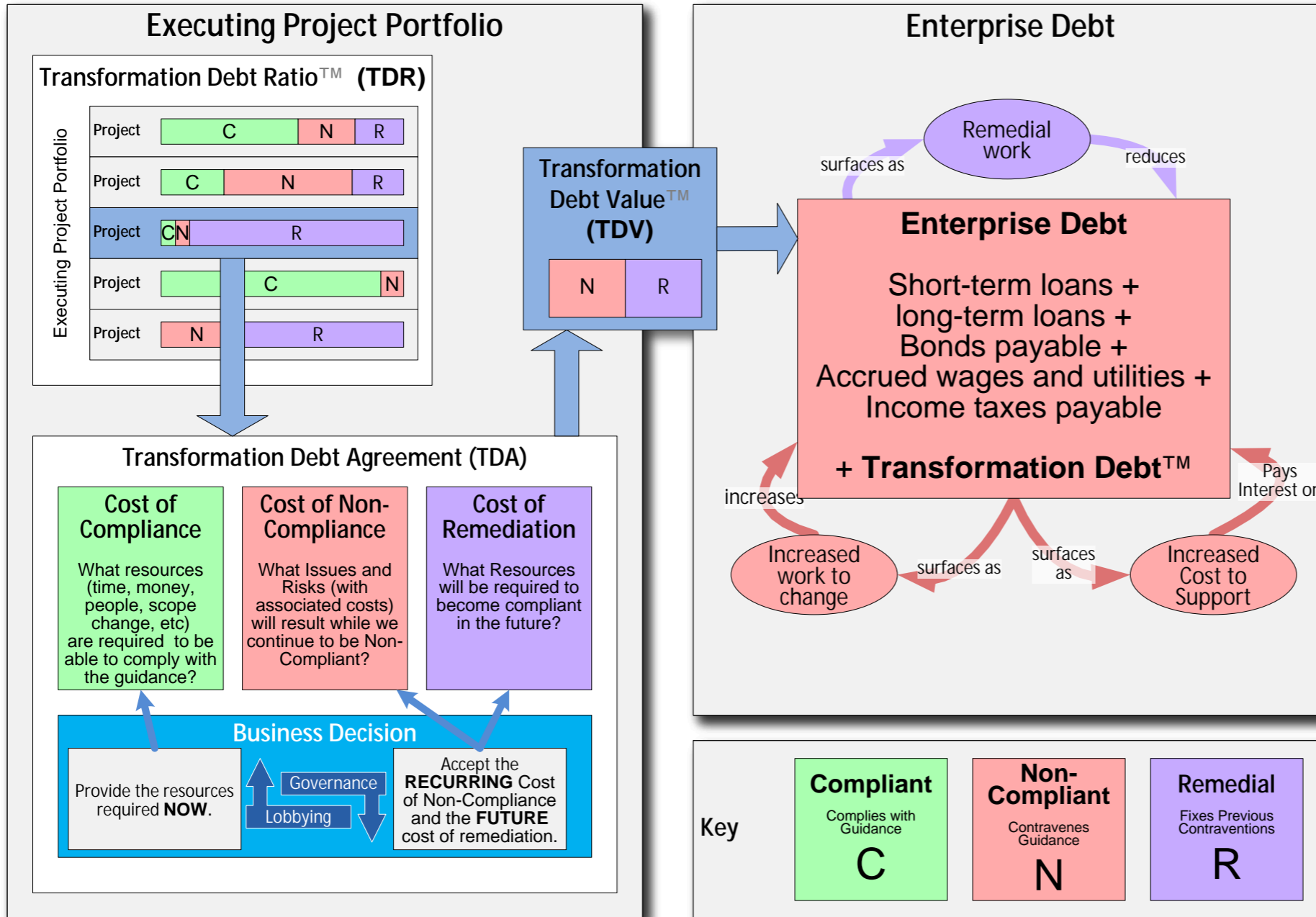


**Keypoint**  
 Don't confuse the Tactical/Strategic reasons for doing projects, with the Tactical/Strategic methods of executing them.

**Adoption**  
 Management: Ensure everyone in the Enterprise understands the difference between a Strategic/Tactical project, vs a project executed in a Strategic/Tactical way.



# What are the three fundamental things detailed on Transformation Debt™ Agreement?



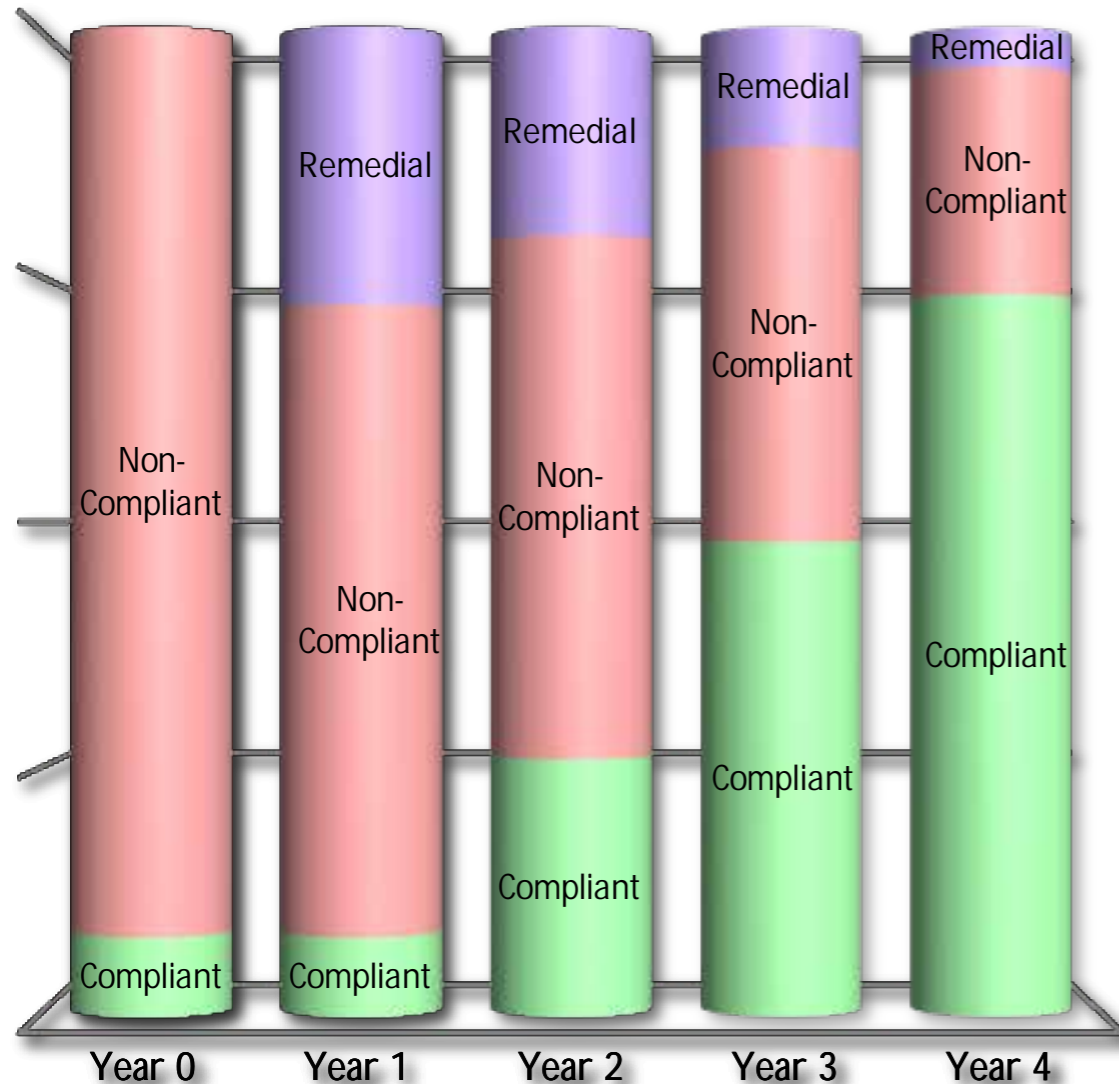
**Keypoint**  
Transformation Debt™ Agreements expose Transformation Debt™ Value.

**Adoption**  
Management: Ensure that Transformation Debt™ Agreements to expose: 1) The cost of Compliance. 2) The cost of Non-Compliance. 3) The cost of remediation, are raised.



If you want to be able to do work in a way that complies with Guidance, what must you first do?

## Transformation Debt Ratio™ (TDR)



If you never **PLAN** to do Transformation in a way that complies with guidance,

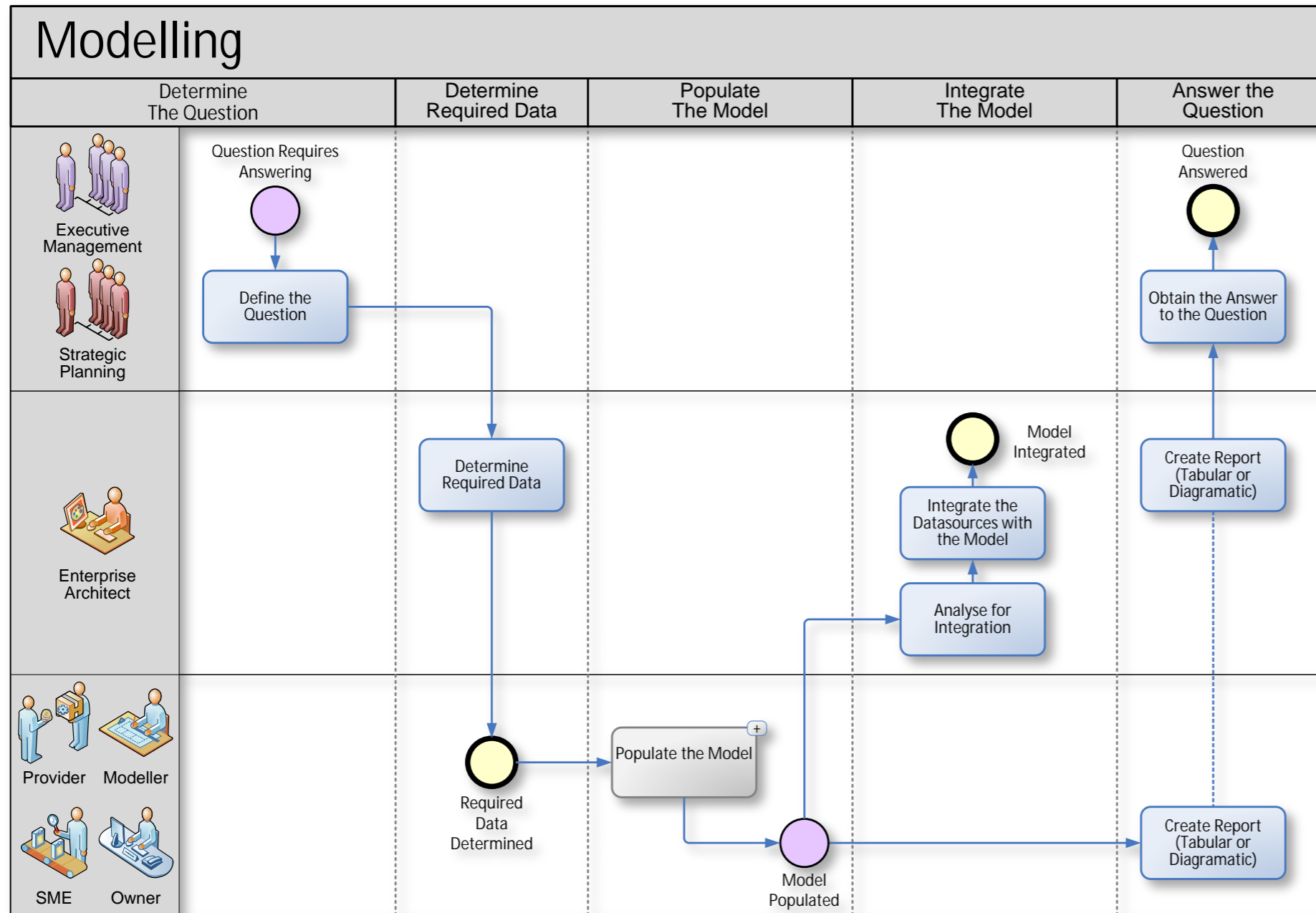
you will never **DO** Transformation in a way that complies with guidance.

**Keypoint**  
Over time, increase the ratio of Strategic to Tactical work.

### Adoption

Management: Over time, increase the amount of Transformation work done in a Compliant fashion, while decreasing the amount of Transformation work done in a Non-Compliant fashion.

# What are the five key Stages (in order) in the Modelling Process?



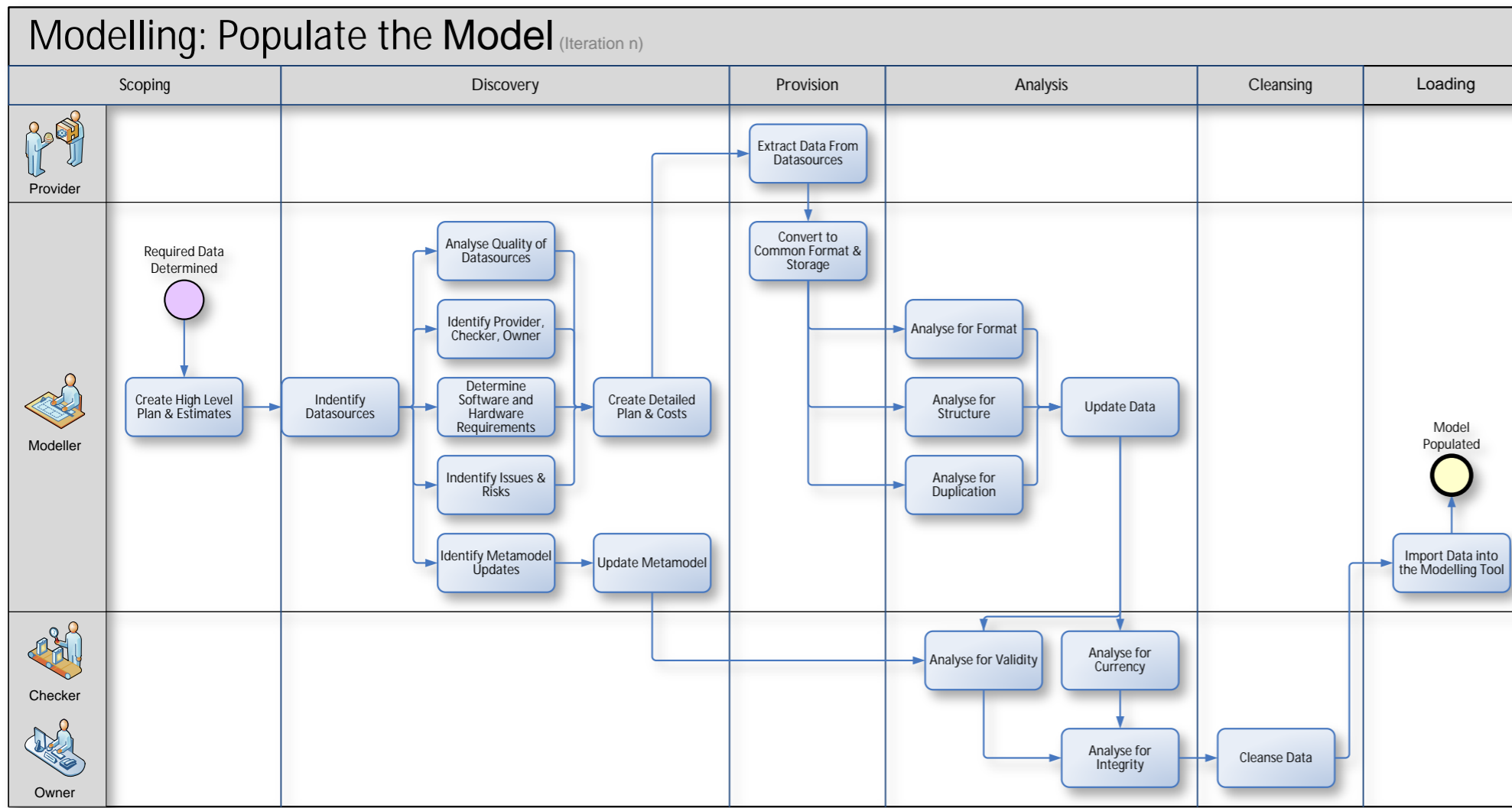
**Keypoint**  
Modelling anything must follow a pragmatic process, if it is to be of value.

**Adoption**  
Enterprise Architect: When Modelling: 1. Define the Question. 2. Determine the Data. 3. Populate the Model. 4. Integrate Datasources. 5. Answer the Question.

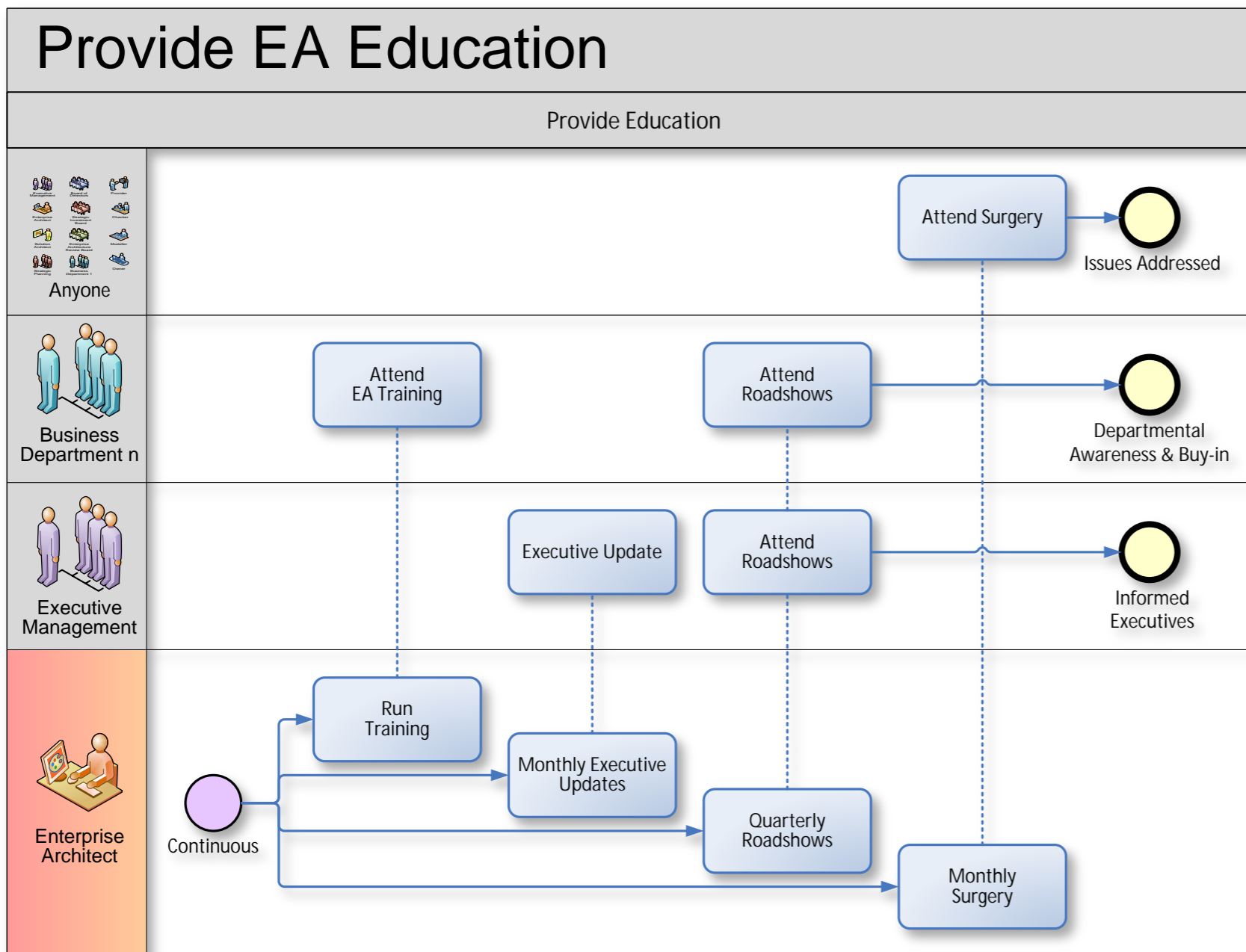
# How should we view the “Populate the Model” process? What is it akin to?

**Keypoint**  
Populating a model is a Data Migration exercise.

**Adoption**  
Enterprise Architect:  
Treat the Population of Model Data as a Data Migration exercise.



# What is the purpose of the Provide EA Education process?



**Keypoint**  
Without continuous EA Education, EA will die.

**Adoption Enterprise Architect: Provide continuous EA Education.**

# What does the Artefacts section of PEAFF contain?

# Artefacts

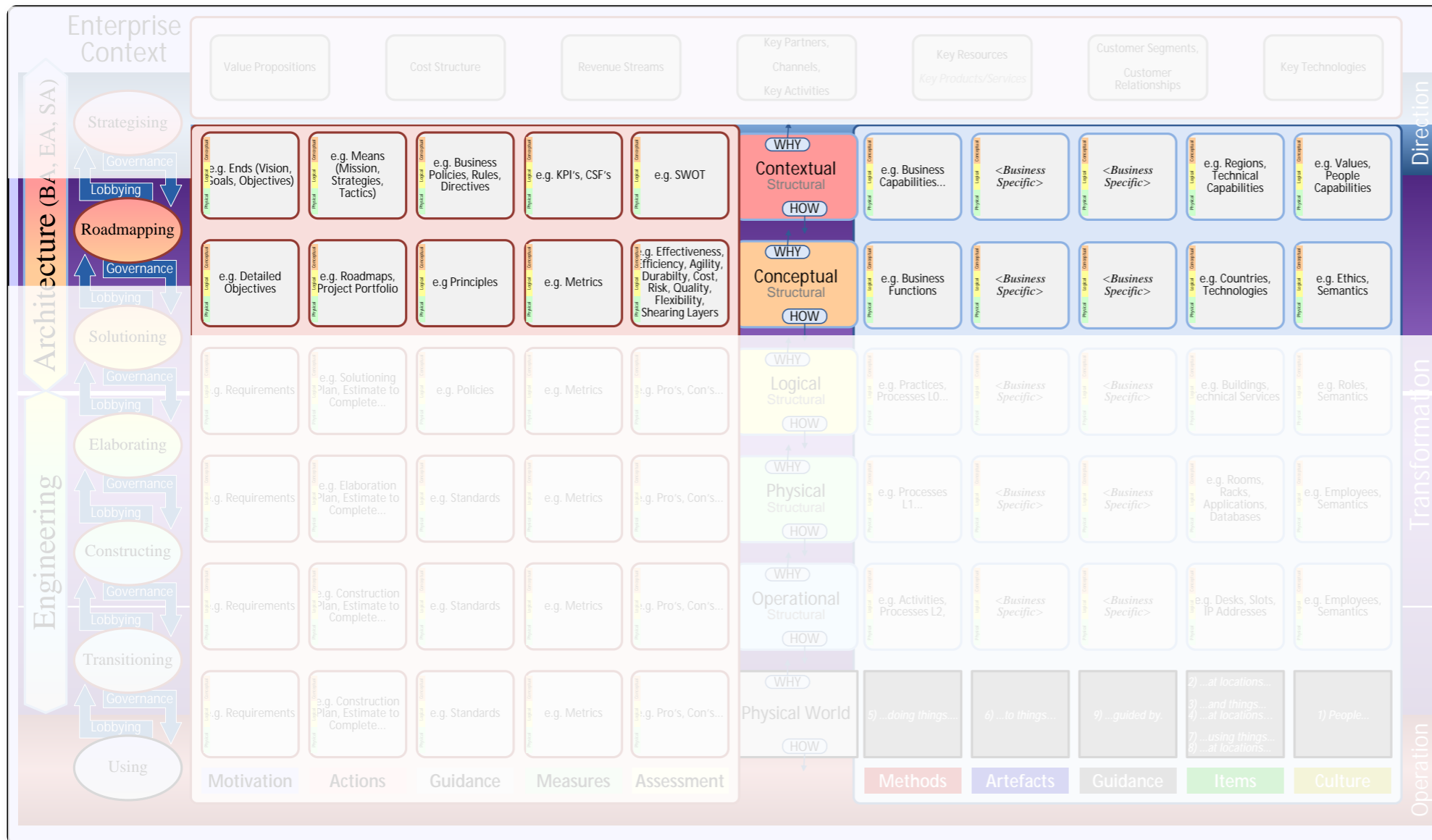
## Keypoint

The Artefacts section of PEAFF defines 'WHAT' information is consumed and produced and 'WHEN'.

## Adoption

C-Suite: Instigate a review of the Artefacts used for Enterprise Architecture, to determine if their maturity is appropriate.

# What 3 Levels of Transformation are part of the EA domain?



**Keypoint**  
Enterprise Context, Contextual and Conceptual information levels are part of the EA domain.

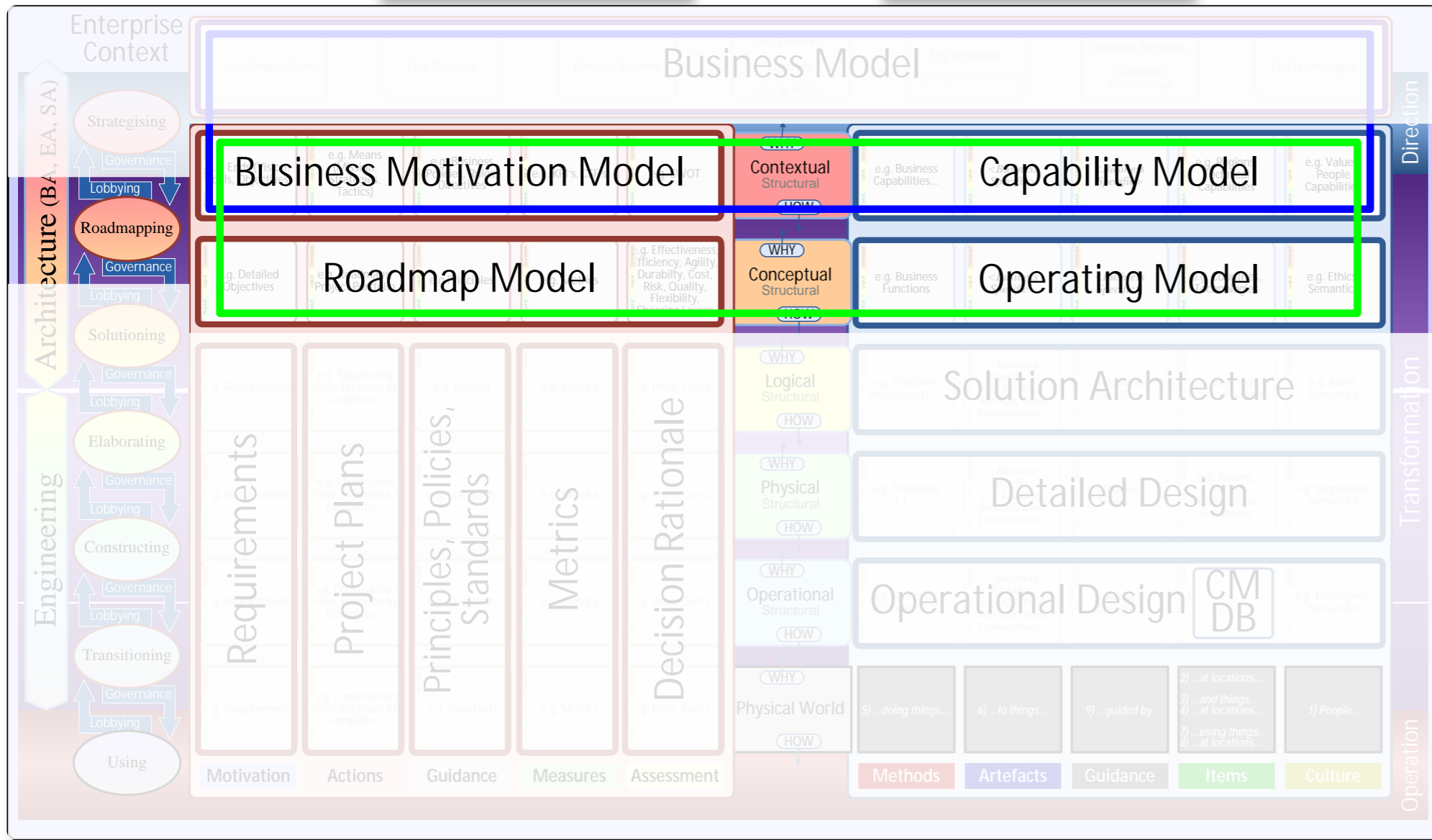
**Adoption Management:** Ensure everyone in the Enterprise understands which levels of information relate to EA.



# What is a Business Model?

Enterprise Strategy  
(Business & IT)

Transformation Strategy  
(Business & IT)



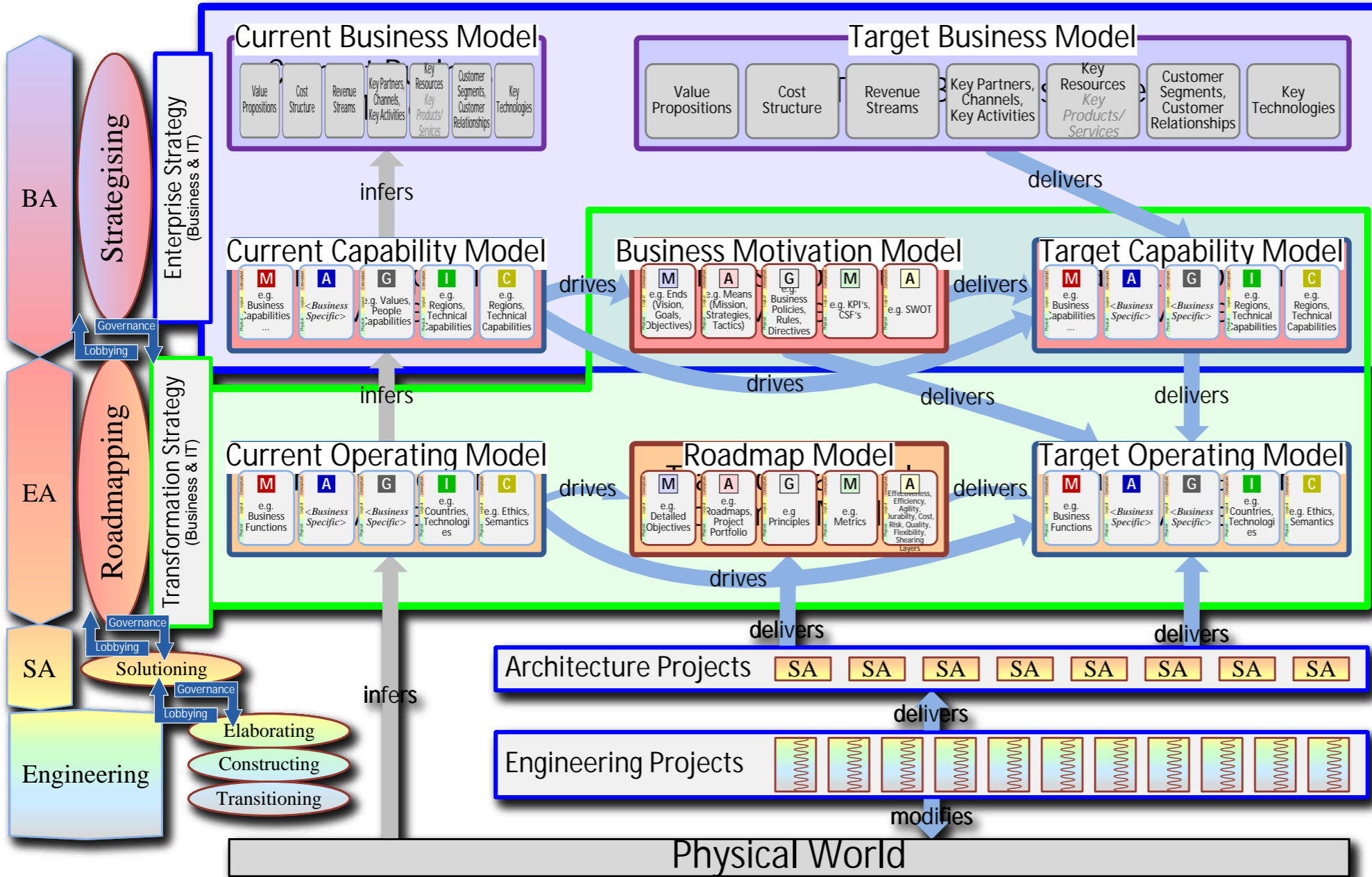
## Keypoint

Enterprise Strategy is the Business Motivation and Capability models, set in the context of the Business Model. Transformation Strategy is the Roadmap and Operating models, set in the context of the Capability and Business Motivation models.

## Adoption

Enterprise Architect: Support the creation of the Enterprise Strategy, by modelling the Business Model, Business Motivation Model and Enterprise Capability Mode. Enterprise Architect: Create the Transformation Strategy, by creating the Roadmap Model and Operating Model.

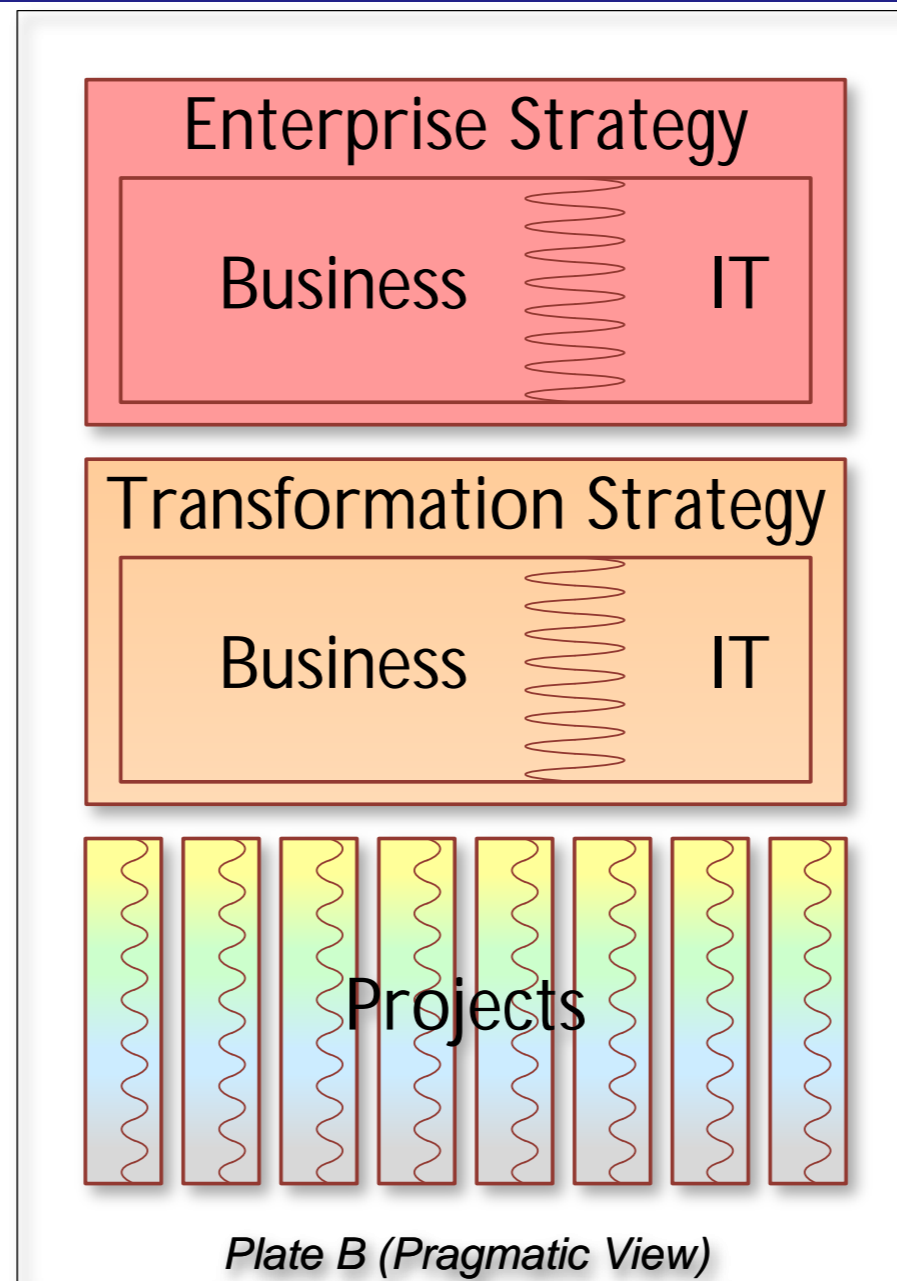
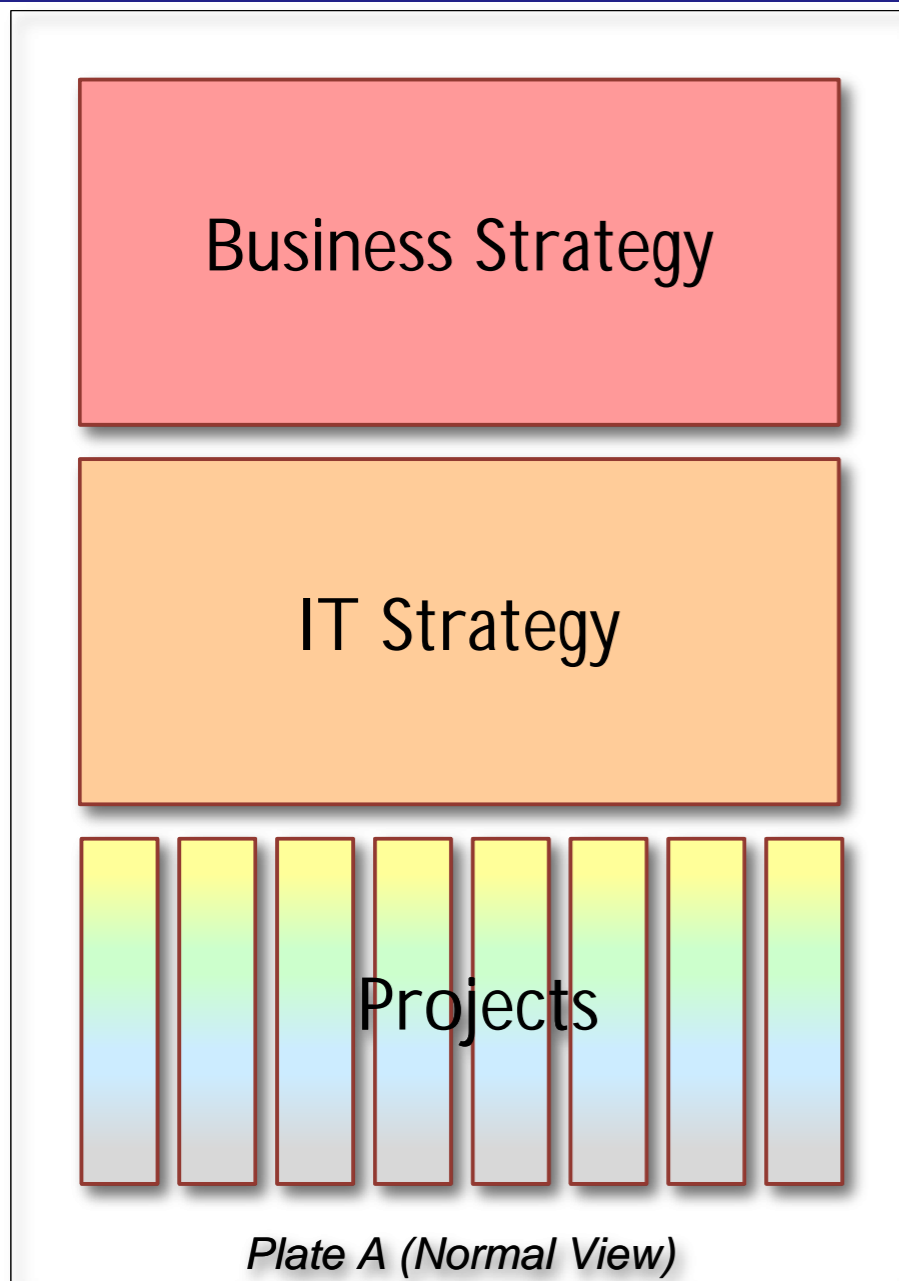
# What models are prerequisites to create the Transformational Roadmap and Target Operating Models?



**Keypoint**  
 Make sure you have the correct input information for the model you are building.

**Adoption Management:**  
 Ensure EAs have the information required to do their job.

# What is the “normal” mental model of Business Strategy, IT Strategy and Projects



## Keypoint

The Business Strategy and IT Strategy are inherently linked and cannot be thought of separately.

## Adoption

Enterprise Architect:  
Develop the IT Strategy at the same time as the Business Strategy in an integrated way, not after the Business Strategy is thrown over the wall.

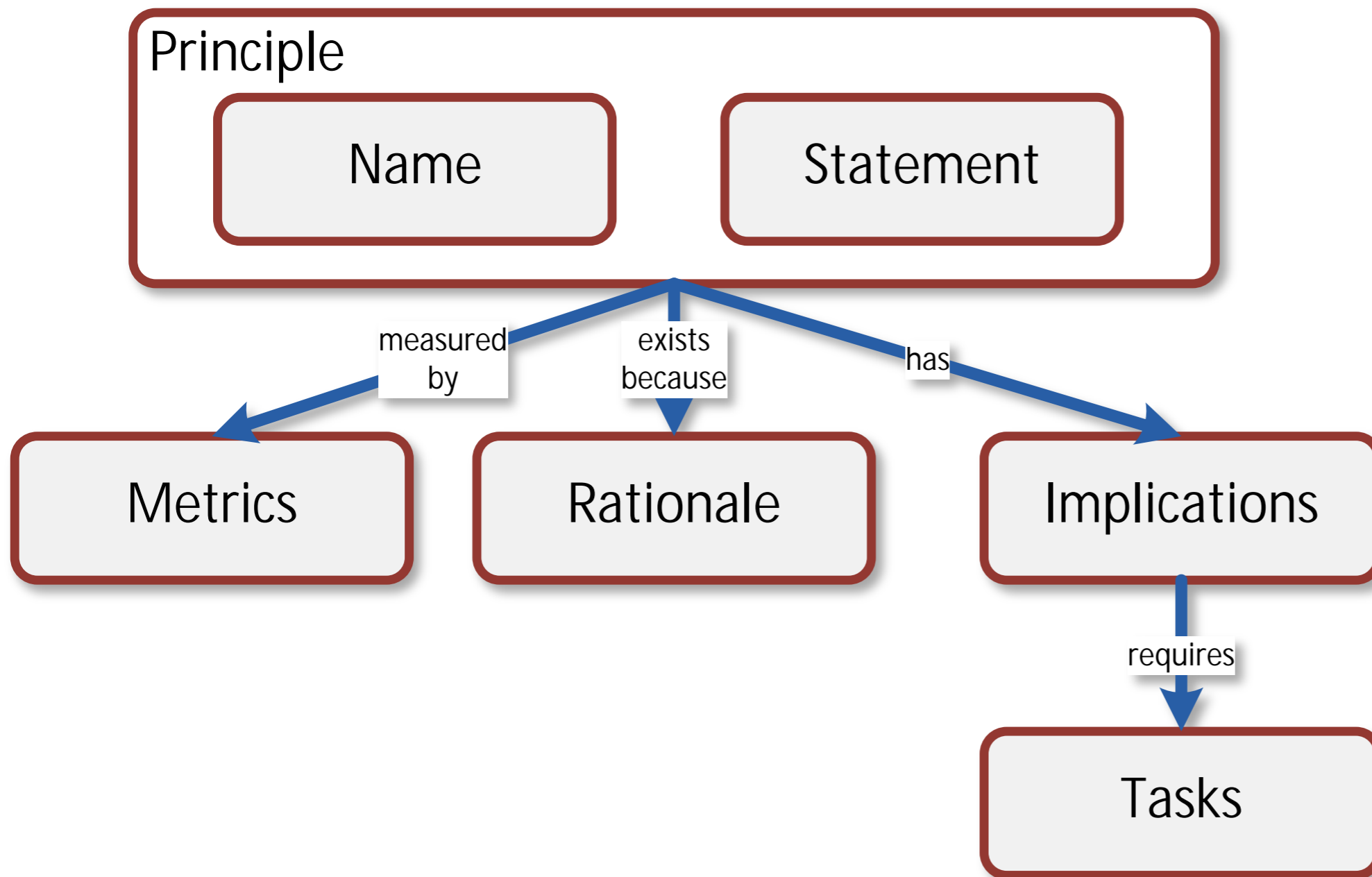
What are some examples of entities you would expect to find in a Business Model (Transformational)?

Enterprise Context	<< <i>Defined in POED</i> >>				
Business Motivation Model	Motivation	Actions	Guidance	Measures	Assessment
	VISION GOAL OBJECTIVE	MISSION STRATEGY TACTIC	INFLUENCE POLICY RULE	KPI CSF	SWOT
Roadmap Model	Motivation	Actions	Guidance	Measures	Assessment
	REQUIREMENT	PROGRAM PROJECT INITIATIVE	PRINCIPLE POLICY STANDARD		Transformation Debt Agreement

**Keypoint**  
 Specific Entities are required to define the Business Motivation and Roadmap models

**Adoption**  
 EA Project Team: Define the Motivation, Actions, Guidance, Measure and Assessment entities, you need to create the Business and Roadmap Metamodels.

# What are the main things detailed for a Principle?



## Keypoint

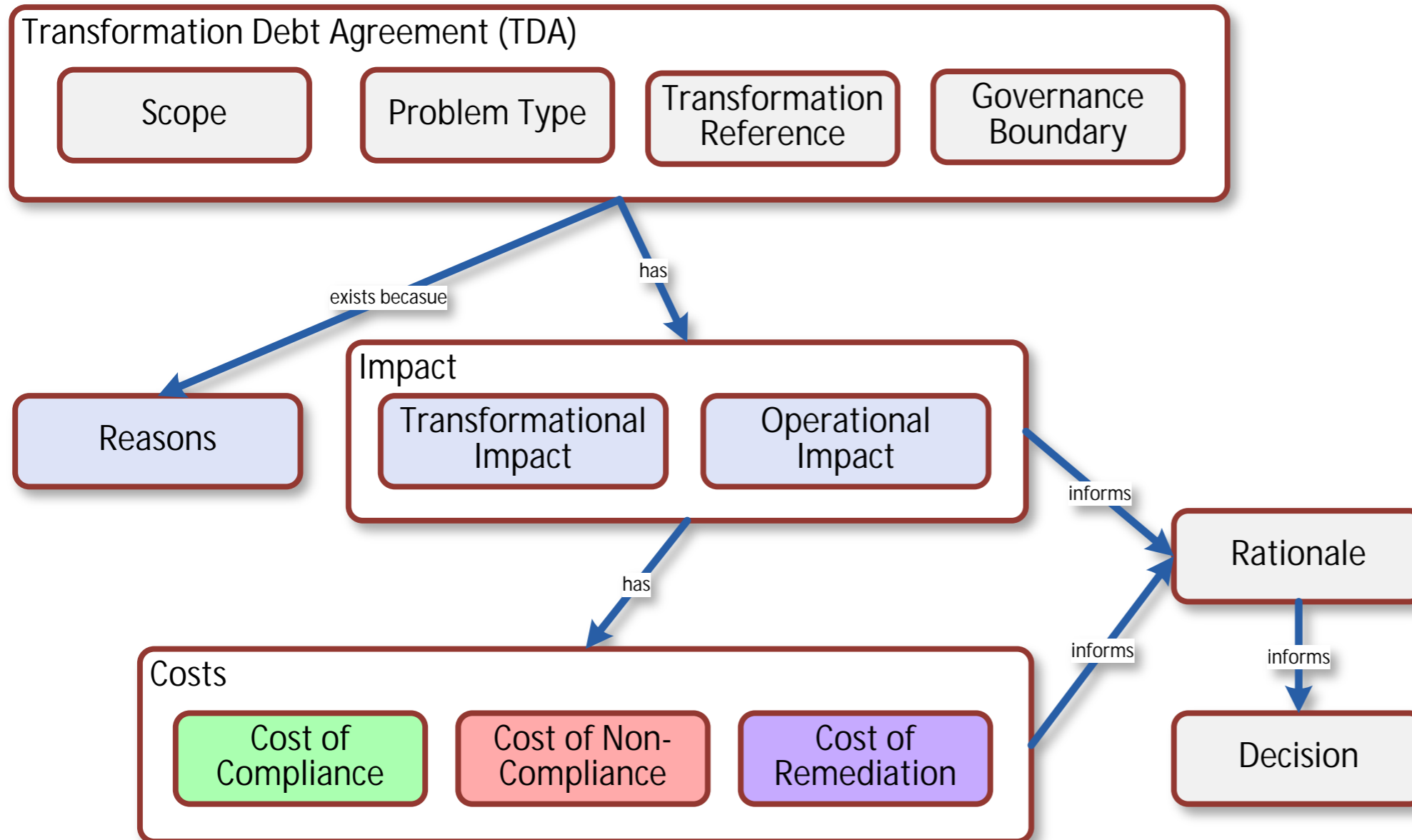
The purpose of a Transformation Debt™ Agreement is to expose Transformation Debt™.

## Adoption

EA Project Team: Define the Transformation Debt Agreement entities, you need to be able to record Transformation Debt™



# What is the purpose of a Transformation Debt™ Agreement?



## Keypoint

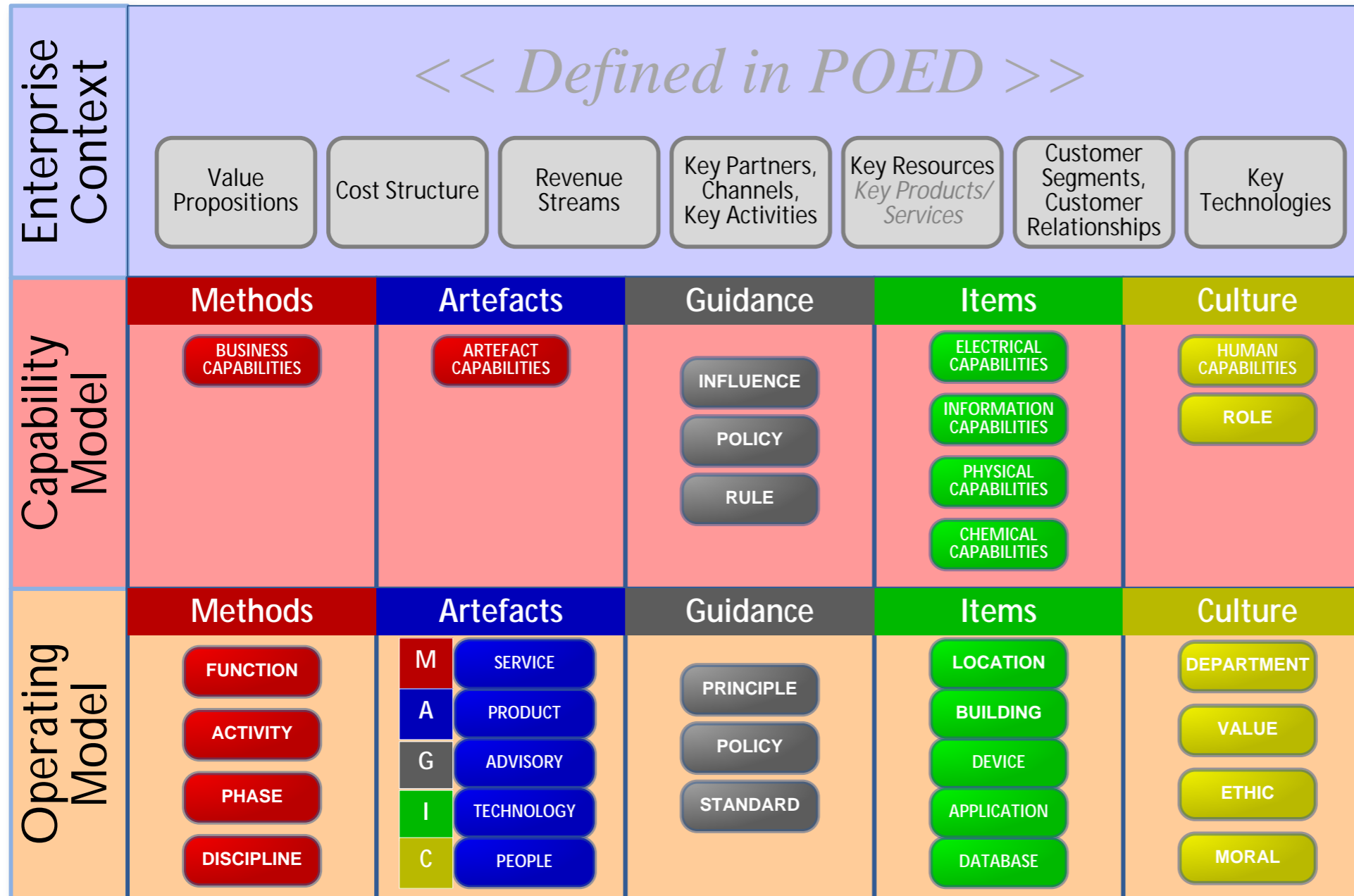
The purpose of a Transformation Debt™ Agreement is to expose Transformation Debt™.

## Adoption

EA Project Team: Define the Transformation Debt Agreement entities, you need to be able to record Transformation Debt™



What are some examples of entities you would expect to find in an Enterprise Context Model (Structural)?



**Keypoint**  
Specific Entities are required to define the Enterprise Context, Enterprise Capability and Operating models.

**Adoption**  
EA Project Team: Define the Method, Artefact, Culture and Environment entities, you need to create the Enterprise Context, Capability Model and Operating Model Metamodels.

# What does the Guidance section of PEAFF contain?

# Guidance

## Keypoint

The Guidance section of PEAFF defines what information is used to guide people in their decision making.

## Adoption

C-Suite: Instigate a review of the Guidance used in the Enterprise's EA Capability, to determine if their maturity is appropriate.

# What are the two main places that EA Principles come from?

## Best Practice...

- **Reuse before Buy before build**
- **Reduce complexity**
- **Sound business case**
- **Avoid over engineering**
- **Open integration, etc, etc, etc.**

## Enterprise Strategy...

- **E.g. Outsource non core business processes**
- **E.g. Consolidate to 2 data centres**

### Keypoint

Principles come from Best Practice and your Enterprise's Strategy.

### Adoption

EA Project Team: Create Principles from Best Practice and your Enterprise Strategy.



# How do Pragmatic EA principles differ from “normal” principles?

Methods	Artefacts	Items	Culture
<u>What</u> we want to achieve (Ends)			
<u>How</u> we are doing it (Means)			
<u>Universal</u>			
Apply Principles Universally	Enterprise Continuity	Enterprise Compliance	

## Keypoint

Don't think in terms of Business and IT principles. Use MAGIC to categorise them.

## Adoption

EA Project Team:  
Categorise Principles using MAGIC.

# Give some examples of Principles that guide WHAT we want to achieve (Ends)?

## Methods

- Reduce Manual Processes
- Consolidate
- Open Integration

## Artefacts

- Treat Data as Assets
- Do Not Duplicate Data
- Make Data Accessible
- Define Data
- Secure Data

## Items

- Ease-of-Use
- Common Use
- Security
- Minimise Customisation
- Replace Legacy Appropriately
- Increase Independence
- Reduce Diversity
- Increase Interoperability

## Culture

## Keypoint

When categorising Principles, think in terms of those that guide WHAT we want to achieve (Ends).

## Adoption

EA Project Team:  
Create Principles that guide WHAT we want to achieve (Ends).

# Give some examples of Principles that guide HOW we effect Transformation (Means)?

## Methods

- Plan Ahead and Organise
- Refactor Where Possible
- Manage Transformation Debt™ Value
- Manage Transformation Debt™ Ratio
- Be Architecture Centric
- Be Service Oriented
- Avoid Under/Over Engineering
- Reuse
- Buy (for reuse) Before Build

## Artefacts

- Artefacts Must Be Complete, Sufficient and Comprehensible
- Structured Modelling
- Relationships & Traceability
- Have a Sound Business Case

## Items

## Culture

- Disagreement <> Confrontation
- Explain Decisions
- Record Decisions
- Consider Context & Implications
- Work Smart not Hard
- Consider Efficiency
- Consider Important Non-Urgent Work
- Consider Things of Fundamental Importance
- Consider the True Value of Things
- Prioritize Substance over Style
- Consider Future Benefit
- Expose Individual and Contrary Opinion
- Change Actions and Beliefs over Perceptions
- Don't Jump to Conclusions
- Think Strategically
- No Bullying
- Expose Problems
- Proactive Business Leadership
- Recognise Responsibilities

## Keypoint

When categorising Principles, think in terms of those that guide HOW we effect Transformation (Means).

## Adoption

EA Project Team:  
Create Principles that guide HOW we effect Transformation (Means).



# What does the Environment section of PEAFF contain?

# Items

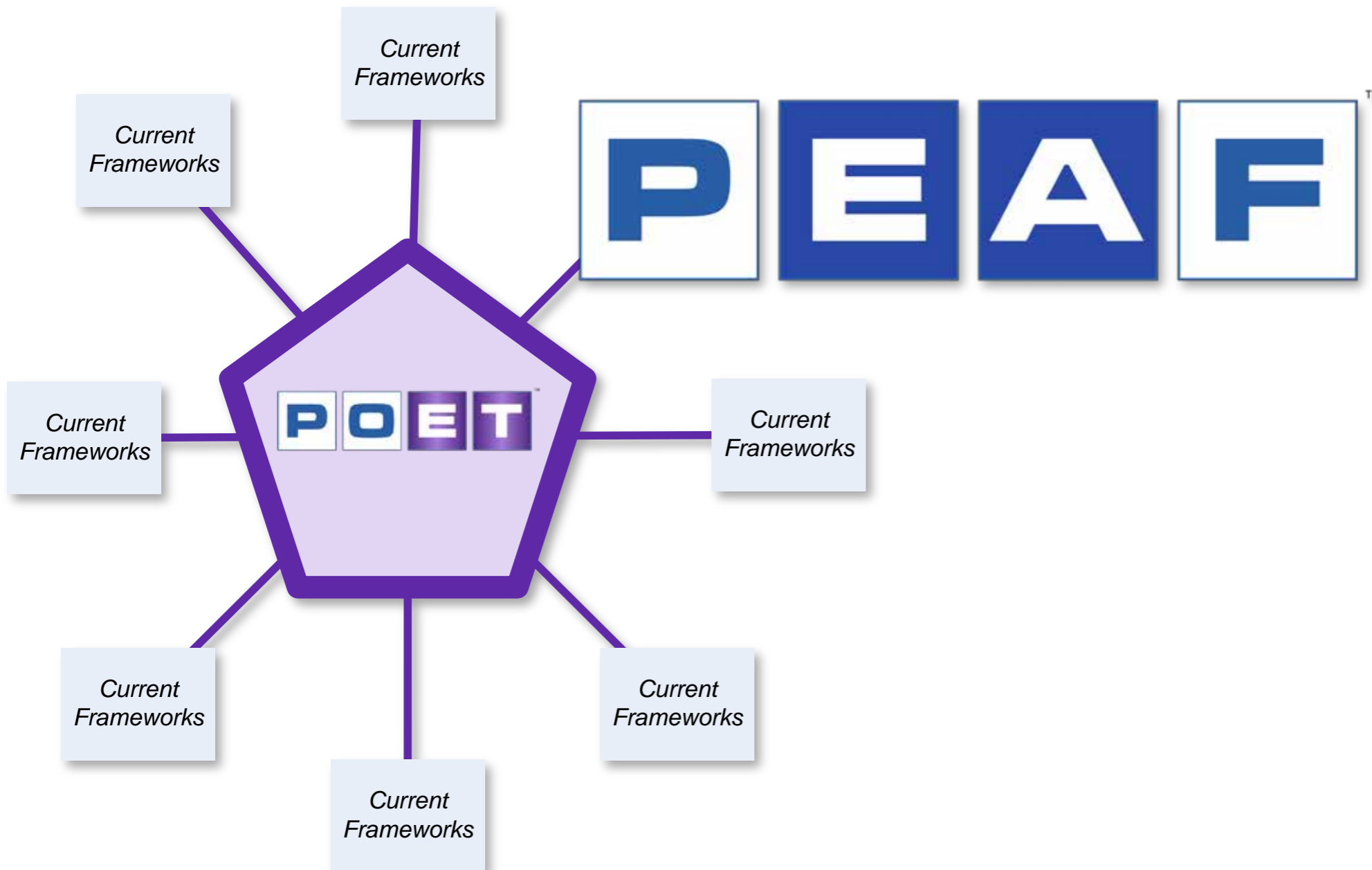
## Keypoint

The Environment section of PEAFF defines 'WHAT' tools and frameworks are required, 'WHERE' and 'WHEN'.

## Adoption

C-Suite: Instigate a review of the Tools and Frameworks used for Enterprise Architecture, to determine if their maturity is appropriate.

# When using PEAFF what must we make sure we do?



**Keypoint Frameworks must work together.**

## Adoption

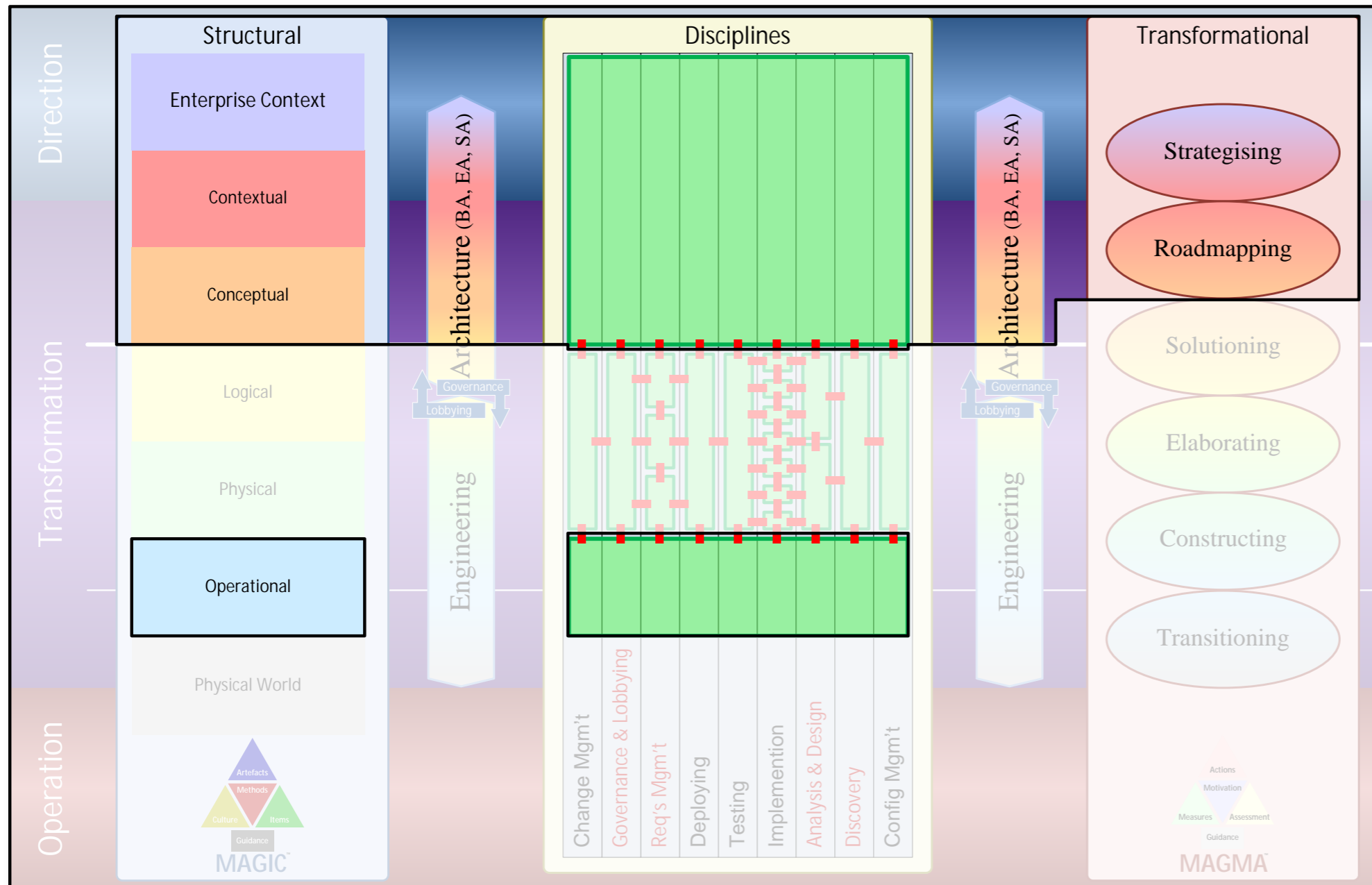
EA Project Team: Use POET to make sure you know how PEAFF integrates with other Frameworks you use or intend to use.

**BREAK!**

**Back at 14:43**



# What Levels should an EA Modelling Tool cover?



**Keypoint**  
Any EA Tool must integrate with other tools.

**Adoption**  
EA Project Team: Make sure your EA Tool can deal with Structural (MACE) and Transformational (MAGMA) information and that it integrates with other related tools.

# Approximately how many EA Tool Vendors are there in the market?



**Keypoint**  
 Many of the EA Tool Vendors, are not EA Tool Vendors.

**Adoption**  
 EA Project Team: Consider, all the EA Tool Vendors in the market.

# What are some of the areas/categories to be considered when evaluating EA Modelling Tools?

Importing

Exporting

Relationships

User  
Interface /  
Ease of use

Diagrams /  
Views

Impact  
Analysis

Meta-model

Target and  
Intermediate  
Models

Management

Supplementary

Expected  
Views

Expected  
Dashboards

## Keypoint

When evaluating EA modelling tools, use a good set of requirements.

## Adoption

EA Project Team:  
Use the Pragmatic  
EA Tool  
Requirements when  
reviewing EA Tools.



# What categorisations should be used to evaluate the requirements EA Modelling Tools?

## Out of the Box

The requirement **is met** (No Configuration or Customisation required)

## Configuration

The requirement **is met** (Configuration is Required)

## Customisation

The requirement **can be met** (Customisation is required)

## No

The requirement **cannot be met**

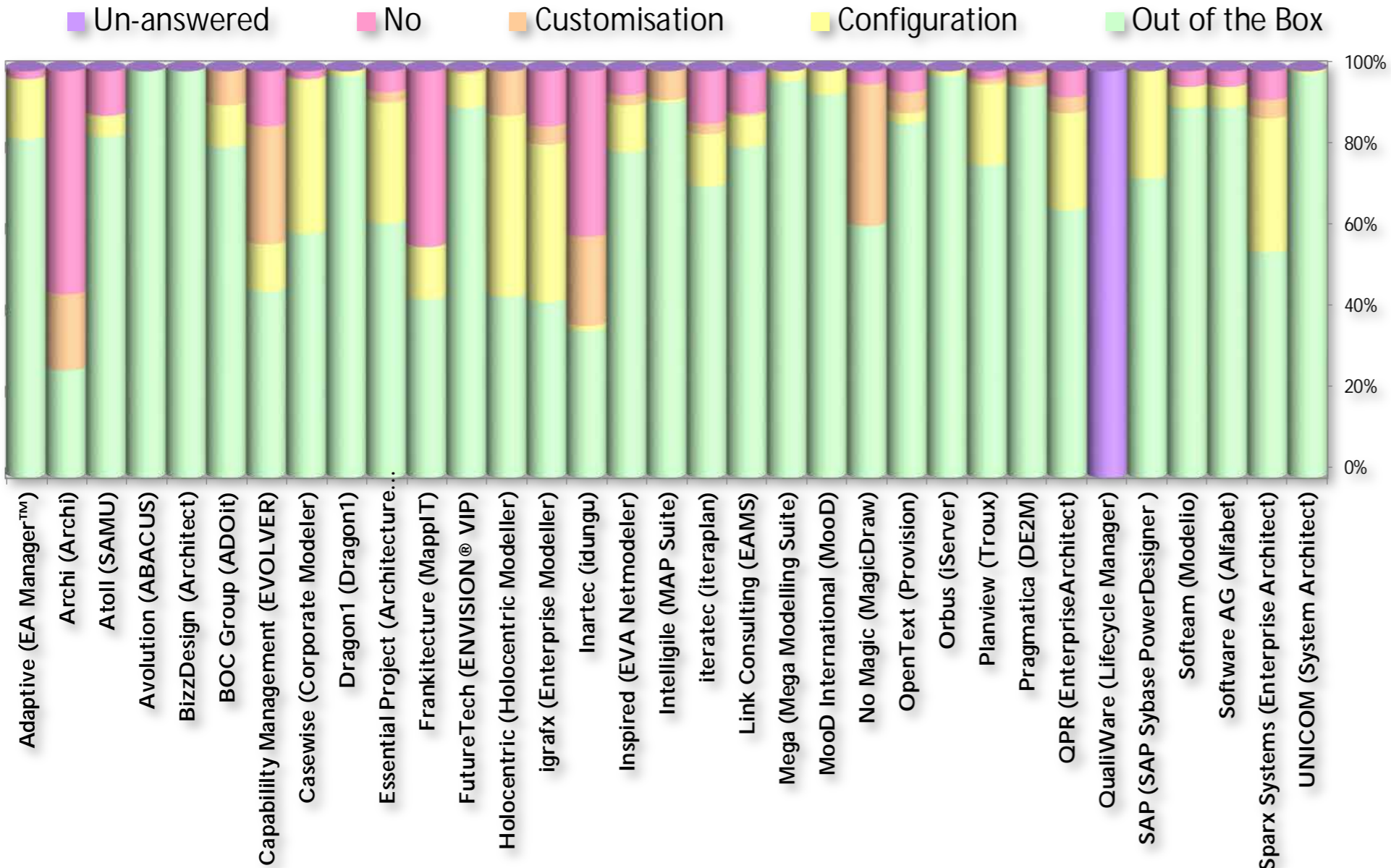
### Keypoint

Tools that satisfy requirements by Customisation rather than by Configuration or Out-of-the-box, should be avoided.

### Adoption

EA Project Team:  
Ignore EA Tools that satisfy requirements by Customisation.

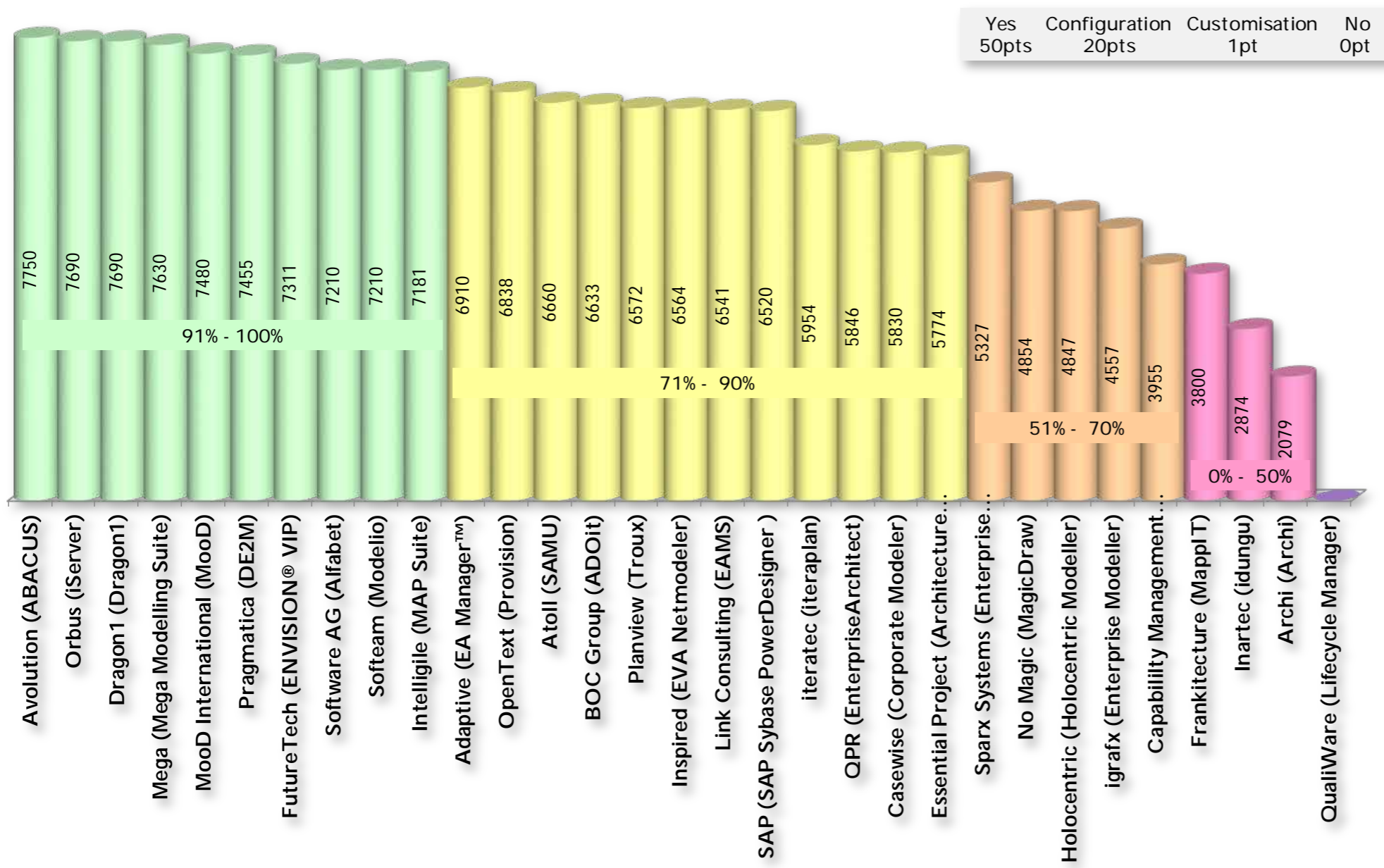
# Which tool vendor did not want to take part in the PEAf self evaluation?



**Keypoint**  
 Be aware that many Tool vendors can be very economical with the truth.

**Adoption**  
 EA Project Team:  
 Be very sceptical when talking to Tool Vendors.

# After weighting is applied, which tools are in the top 3?



**Keypoint Weighting vendors to downgrade “customisation” answers can be useful.**

# What are some of the X-Requirements to be considered when evaluating EA Modelling Tools?

## XA

### Architecture

- Single Object Table
- 1st Order Relationships
- Heterogeneous Hierarchy
- Foreign Key Relations
- Plain Text Encoding
- Time as a Fundamental

## XC

### Configuration

- Bulk Upload
- Structured Upload
- Open ERD
- Graphical Meta-Model
- Hybrid Metamodels
- Flexible Notation
- Tool Integration
- Concerns & Viewpoints

## XF

### Functionality

- Meta-Data Inheritance
- Dangling Relationships
- Explorer Drag And Drop
- Explicit Variants
- Analytic Charts
- Quantitative Analytics
- Catalogue Data Mgmt
- Round Trip Engineering

## Keypoint

X-Requirements are the key when assessing EA Modelling Tools.

## Adoption

EA Project Team: Use the X-Requirements as the key gating criteria when assessing EA Modelling Tools.

# What does the Culture section of PEAFF contain?

# Culture

## Keypoint

The Culture section of PEAFF defines the “The roles and the culture required.

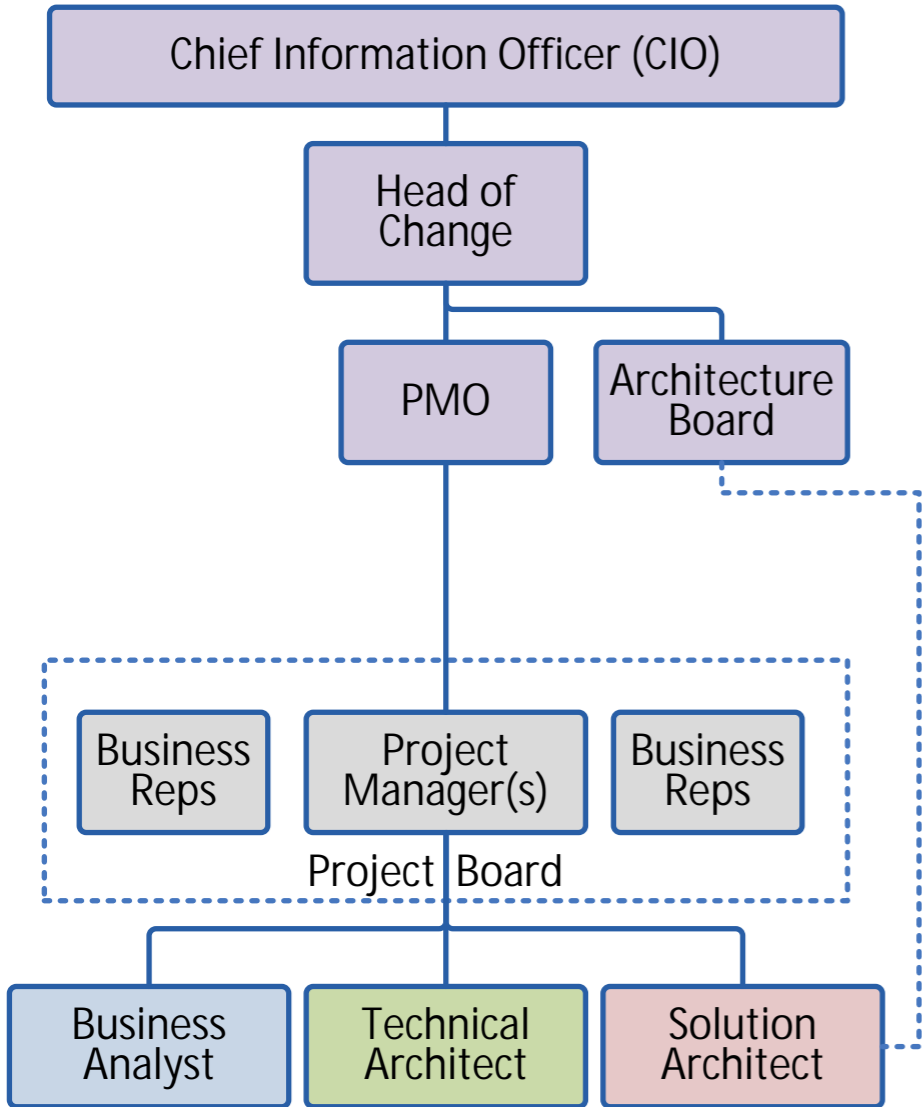
## Adoption

C-Suite: Instigate a review of the Culture used for Enterprise Architecture, to determine if its maturity is appropriate.

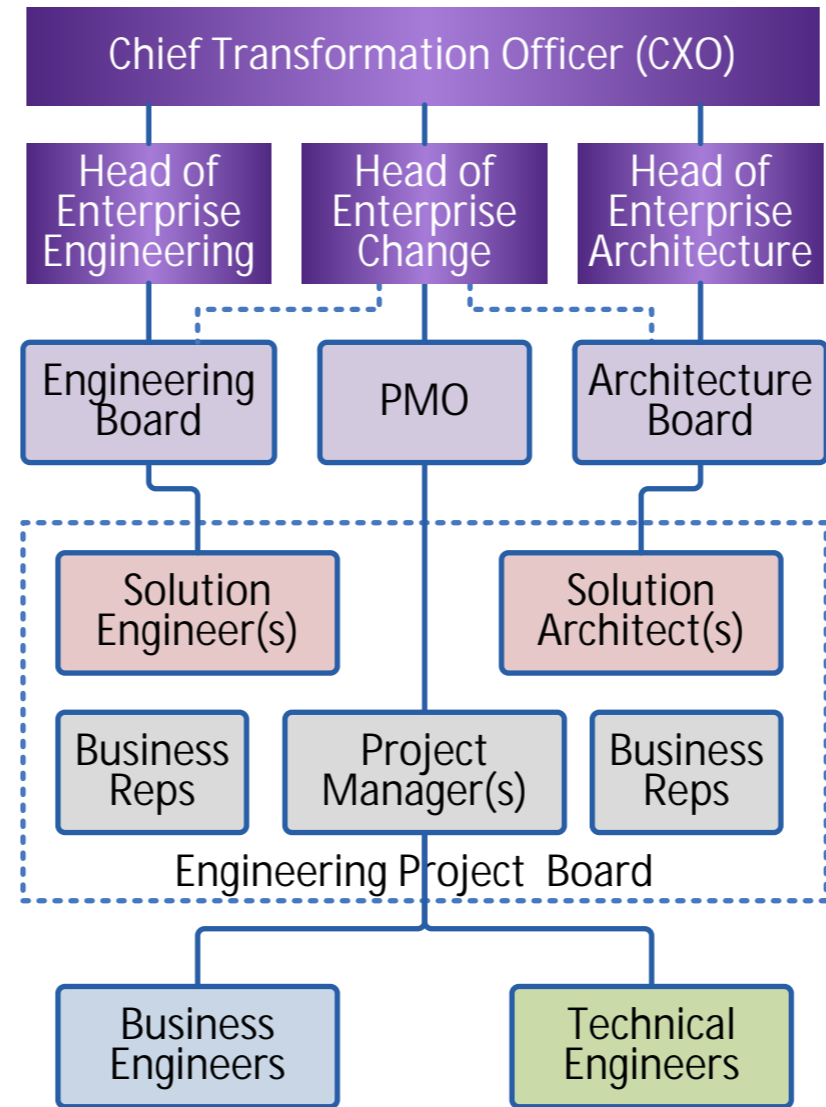


What is the Pragmatic way to structure the main people working on a project as compared to the “normal” way?

### Traditional



### Pragmatic



**Keypoint**  
**Solution**  
 Architecture is too important to be owned by Projects.

**Adoption**  
 Management:  
 Move Solution Architects work out of projects.



How many fundamental Types of Enterprise Architect are there and what distinguishes them from each other?

# Type 1

## Improving EA

Increases  
Enterprise  
Architecture  
Maturity

# Type 2

## “Doing” EA

Strategic  
Transformation  
Planning and  
Governance

### Keypoint

Recognise that there are two types of EA: 1. Those that improve how EA is done. 2. Those that “do” EA (Strategic Transformation Planning and Governance).

### Adoption

Management: Ensure everyone in the Enterprise understands that there are two types of Enterprise Architect.

# What is the purpose of a Type 1 Enterprise Architect?

## Purpose

Helps an Enterprise to increase their EA maturity

## Works With

Executive Management and the EA Team

## Term

Typically transitory / consultant

## Keypoint

Type 1 Enterprise Architects help an Enterprise to increase their EA maturity.

## Focus

Communication, guiding and mentoring

## Qualities

Pragmatic, Enthusiastic, Agnostic, Articulate, Persistent, Strategic, Altruistic, Diplomatic, Open, Generalist.

## Behaviours

Persuade, Learn, Investigate, Abstract, Expose, Facilitate, Lead.

## Adoption

Management: Ensure everyone in the Enterprise understands what a type 1 EA does.

## EA Experience

Detailed

## Business Experience

General

## IT EA Experience

General

# What are some of the duties of a Type 1 Enterprise Architect?

## Strategising

Evangelise the benefits of EA. Expose the fundamental problem and opportunity and propose the fundamental solution.

## Roadmapping

Evangelise the benefits of EA. Work with the EA project board to select an EA framework.

## Solutioning

Evangelise the benefits of EA. Train the EA Team in the selected Framework. Work with the EA Team to a) articulate the EA vision and gain buy in from business and IT leaders across the organisation. b) define the EA Risks and mitigation strategies

## Elaborating

Support the EA Team to a) Document the organisation's current EA maturity, b) define a target maturity level and the benefits of attaining that level, c) define a detailed implementation plan

## Constructing

Support the EA Team to a) mitigate the risks, b) define the target Methods, Artefacts, Guidance, Items and Culture, c) define the transition plan

## Transitioning

Support the EA Team to rollout the changes to the Methods, Artefacts, Culture and Items

## Keypoint

Type 1 Enterprise Architect's work, is primarily to; 1) Evangelise the benefits of EA. 2) Support the internal EA Team to mature how EA is performed.

## Adoption

Management: Ensure everyone in the Enterprise understands what a Type 1 Primary Tasks are.

# What is the purpose of a Type 2 Enterprise Architect?

## Purpose

Strategic  
Transformation  
Planning and  
Governance

## Works With

Strategic planning  
team & EA Steering  
Group

## Term

Typically  
permanent

## Keypoint

Type 2 Enterprise  
Architects do  
Strategic  
Transformation  
planning.

## Focus

Transformation  
Planning and  
Governance

## Qualities

Pragmatic,  
Enthusiastic, Agnostic,  
Articulate, Persistent,  
Strategic, Altruistic,  
Diplomatic, Open,  
Generalist.

## Behaviours

Persuade, Learn,  
Investigate, Abstract,  
Expose, Facilitate,  
Lead.

## Adoption

Management:  
Ensure everyone in  
the Enterprise  
understands what a  
type 2 EA does.

## EA Experience

General

## Business Experience

Deatiles

## IT EA Experience

Detailed

# What are some of the duties of a Type 2 Enterprise Architect?

Strategising

Evangelise the benefits of EA. Contributing to the Enterprise Strategy (Business & IT). Supporting the modelling, structured description, and the relationships between the parts of the Enterprise Strategy (Business, Motivation & Capability models)

Roadmapping

Evangelise the benefits of EA, Creating the Enterprise Transformation Strategy (Current, target and intermediate Capability and Roadmap models). Lobbying up to Strategising Phase, highlighting missed problems and/or opportunities.

Solutioning

Governance down to Project Execution, ensuring strategic guidance is followed. Accepting Lobbying up from Projects when missed problems and/or opportunities are discovered by Projects

Elaborating

Supporting

Constructing

Supporting

Transitioning

Supporting

## Keypoint

Type 2 Enterprise Architect's work, is primarily to; 1) support Strategising. 2) perform Roadmapping 3) Govern executing projects.

## Adoption

Management: Ensure everyone in the Enterprise understands what a Type 2 Primary Tasks are.



# How do many Enterprises view an MVP (Most Valued Player)?

"In many organizations, despite any rhetoric to the contrary, **people are rewarded for dealing with crises and problems**. The MVP is the one who came in at 3 a.m. to fix a problem, or who reacts instantly to the customer's complaint. Such an organization overlooks the fact that these MVP's are putting out fires that **either they set themselves and/or they failed to do anything to prevent.**

Then when we promote the MVP, **we wonder why nobody follows any processes** and everyone is always too overloaded to get anything right the first time. Why?

**Because that is the behaviour that is rewarded."**

- Douglas Brown (Chief PMO - US Department of Defense)

## Keypoint

While "firefighters" are always necessary, more resources need to be brought to bear as "fire prevention officers".

## Adoption

C-Suite: Reward those who prevent fires, as much as those that put them out.



What are some categories that can be used to illustrate how "The Management" and "The Workers" are different?

- **Personal Motivation**
- **Career Outlook**
- **Financial Motivation**

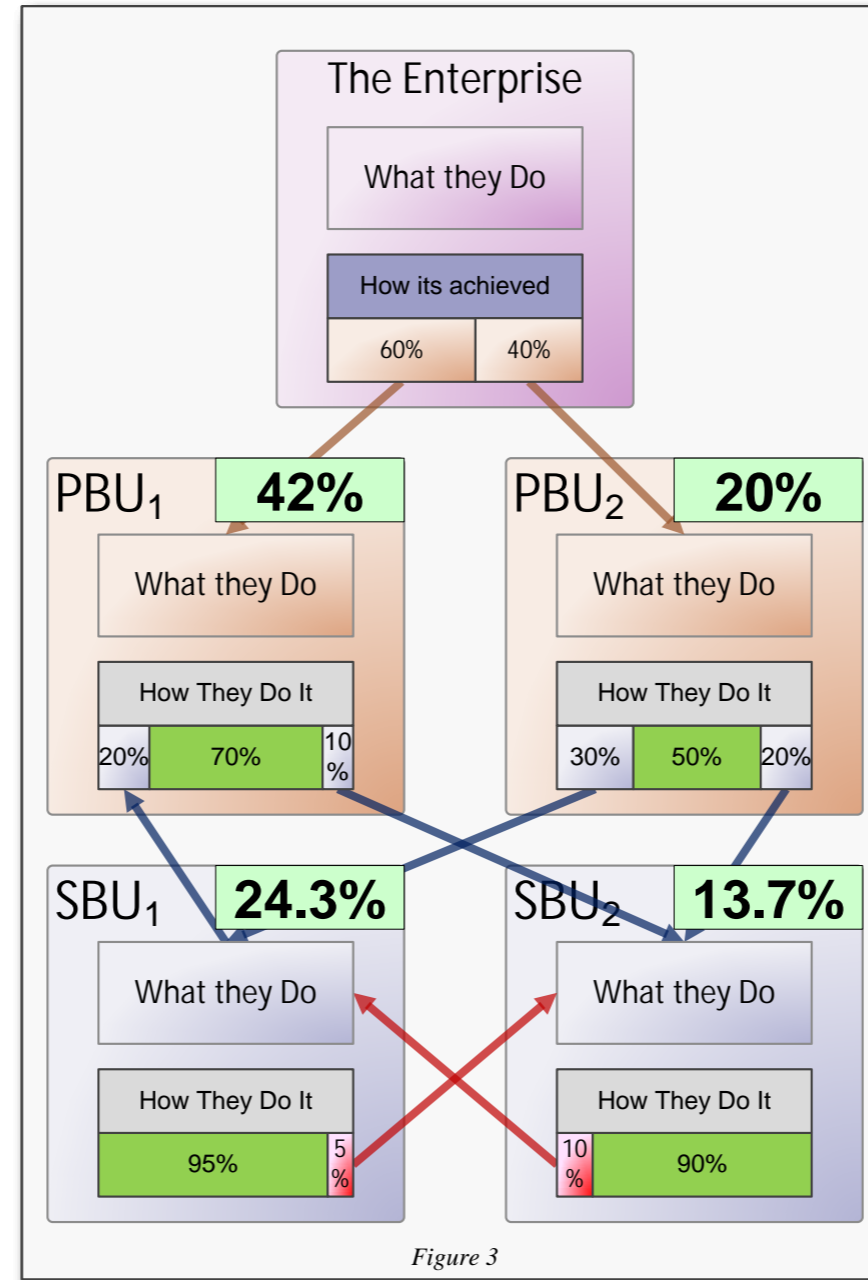
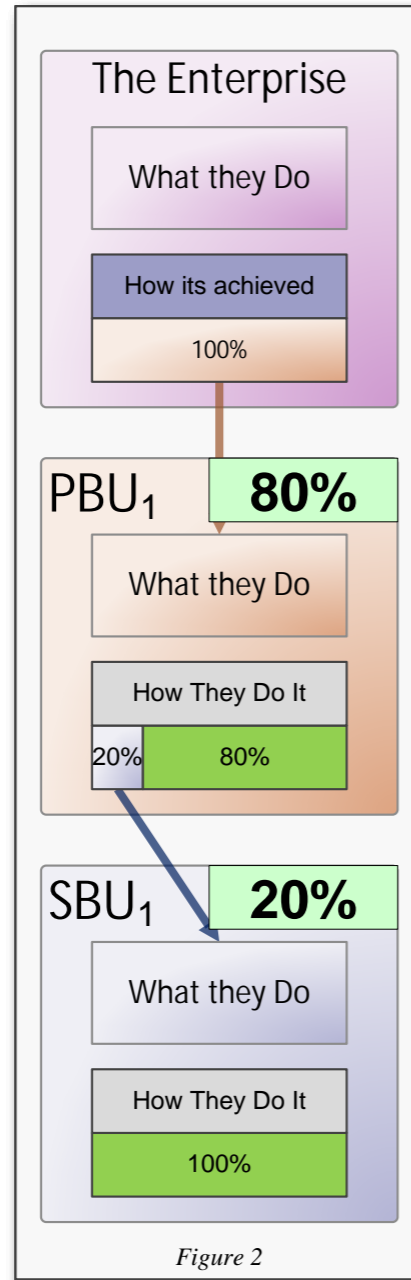
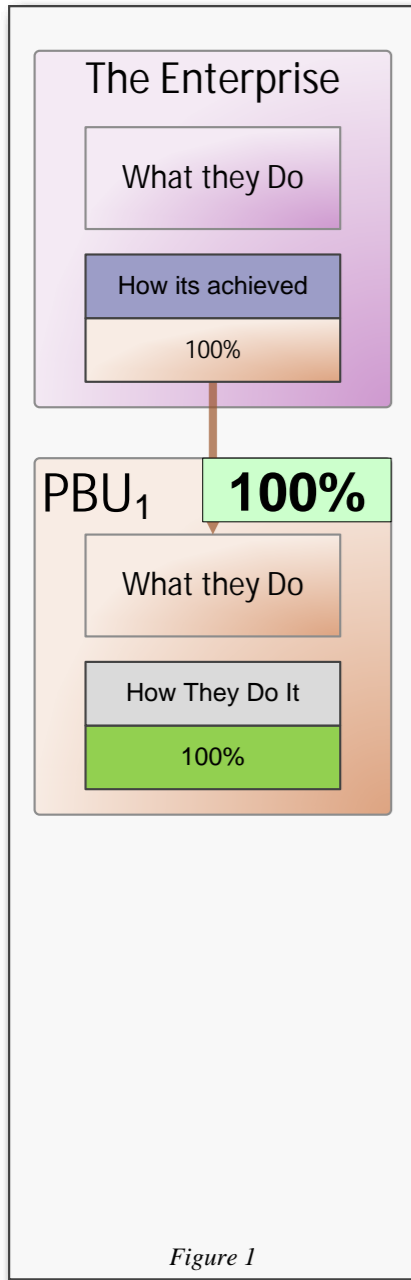
### **Keypoint**

You cannot change what you don't understand and you cannot understand what you cannot see.

### **Adoption**

EA Project Team:  
Model the culture between the Management and Workers.

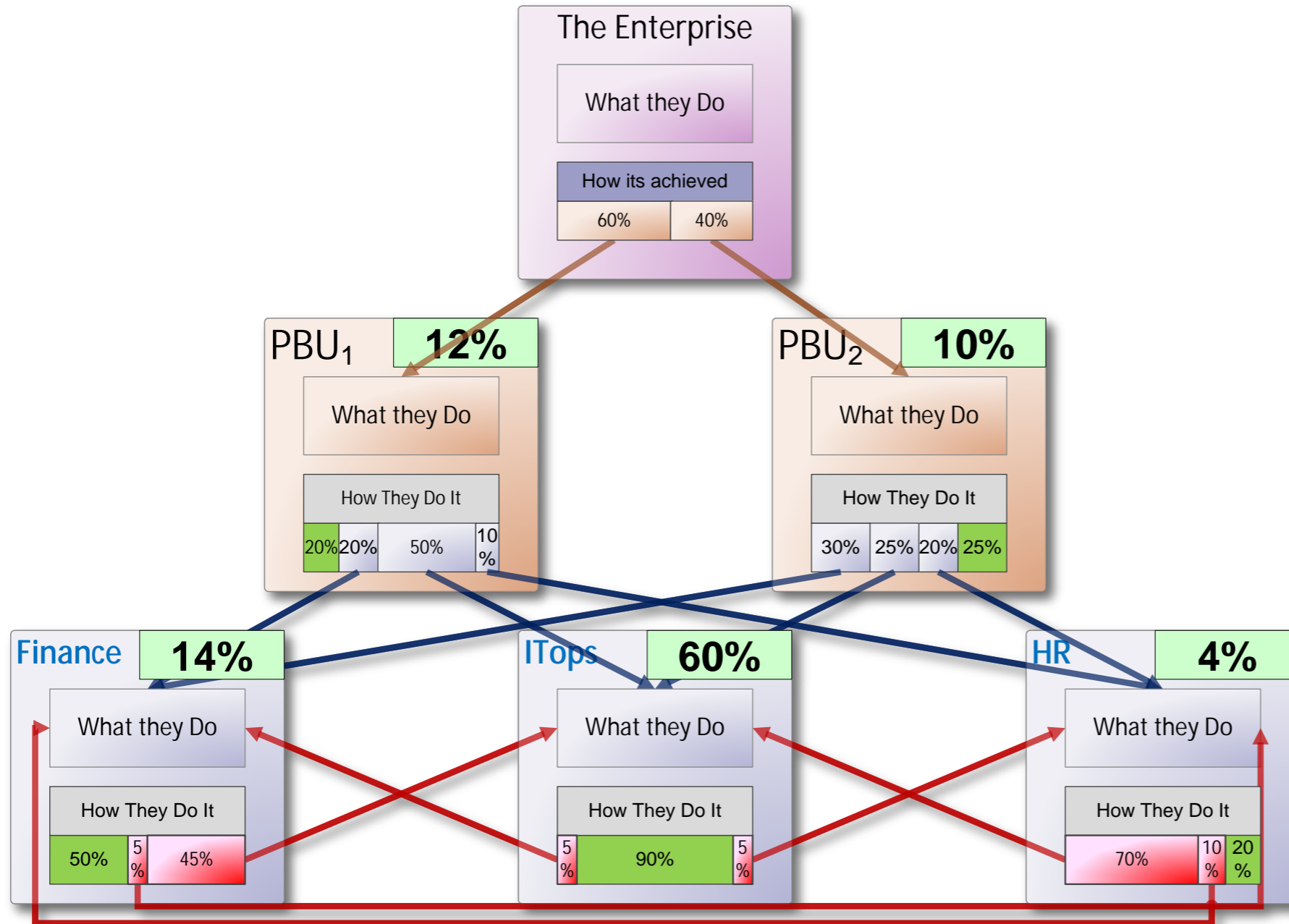
Why is it important to consider **WHAT** the parts of an Enterprise does, versus **HOW** those parts do **WHAT** they do?



**Keypoint**  
 HOW each part of your Enterprise does what they do, shows the real contribution toward achieving the Enterprises Mission.

**Adoption**  
 C-Suite: Instigate an initiative to calculate how much each part of the Enterprise contributes to it's Mission.

# Why is IT Special?



**Keypoint**  
 IT is special not because it is IT, but because IT tends to be responsible for a large part of HOW an Enterprise does what it does.

**Adoption Management:** Ensure everyone in the Enterprise understands that IT is special, but not because its IT.

# What are the "Two Tribes" in most Enterprises?

## Keypoint

Recognise and deal with the fact that IT and The Business do constitute "Two Tribes".

## Adoption

C-Suite: Instigate an initiative to bring the two tribes (Business and IT) together.



© Frankie Goes to Hollywood



# Should IT ever say "No" to "The Business" and why?

Should IT ever say NO to "the business"?

**IT should never say no.**

**EA does not make decisions.**

**EA is a facilitator.**

**IT should always say yes, but...**

**Pros, Cons, Costs, Risks, Implications.**

## **Keypoint**

IT should never say "No" to the Business. It should say "Yes, but...".

## **Adoption**

Enterprise Architect:  
Don't ever say No to the Business. The Business: Own the implications of your requirements



# List some ways in which "IT" and "The Business" are different.

Characteristics

Strategic  
Volatility

Strategic Focus

Maturity

Tactical  
Volatility

Reuse

Control  
Mechanisms

Control  
Mechanism  
Effects

Control  
Mechanism  
Defence Tactics

## Keypoint

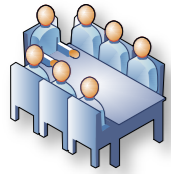
You cannot change what you don't understand and you cannot understand what you cannot see.

## Adoption

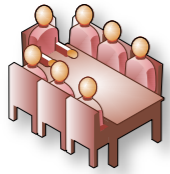
Enterprise Architect:  
Model the culture between IT and "The Business".



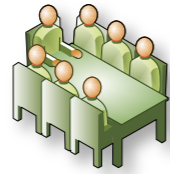
# What is the role of an Owner (Modelling)?



Board of Directors



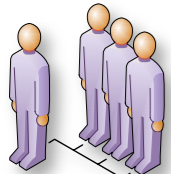
Strategic Investment Board



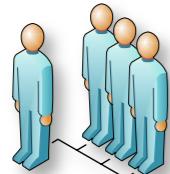
EA Steering Group



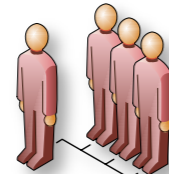
EA Project Board



Executive Management



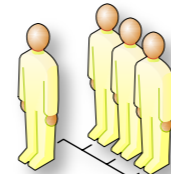
Business Department



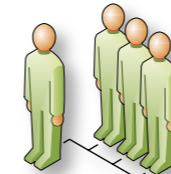
Strategic Planning



EA Project Team



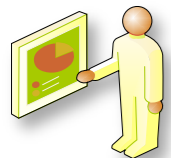
Project Personnel



HR



IT



Solution Architect



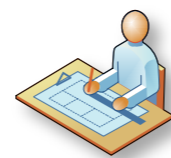
Provider



Checker



Enterprise Architect



Modeller



Owner



Vendors



Project Manager



Business Analyst



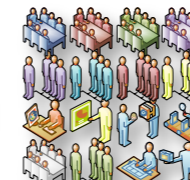
Technical Analyst



Employees



Users



Anyone

**Keypoint**  
PEAF refers to various roles, most of which will already exist in an Enterprise.

**Adoption**  
EA Project Team: Map Pragmatic Roles to your Enterprise's roles.

# What is the purpose of the SIB (Strategic Investment Board)?

## Purpose

Release more resources (people, time, money, increased scope, etc) where it is in the best interests of the whole enterprise to do so



**SIB**

## Budget Holding

Strategic Investment Budget

## Escalation Route

None

## Permanent Members

- Business Directors
- CTO/CIO/IT Director
- Enterprise Architect

## Transient Members

- Project Managers
- Solution Architects
- Business Analysts

## Keypoint

An SIB with allocated budget and power is mandatory for Governance & Lobbying to operate effectively.

## Adoption

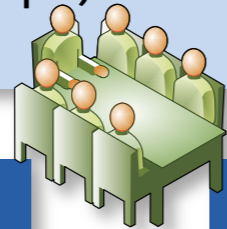
EA Project Team:  
Create a Strategic Transformation Investment Board (SIB) with allocated budget and power.



# What is the purpose of the EASG (Enterprise Architecture Steering Group)?

## Purpose

Ensure that solutions conform where possible to strategic principles and roadmaps. Ensure that cross projects synergies are exploited where possible. Ensure that all Transformation Debt™ is exposed. Request more resources (people, time, money increased scope) where it is in the best interests of the enterprise to do so



**EASG**

## Budget Holding

Delegated from the Strategic Investment Board

## Escalation Route

Strategic Investment Board

## Permanent Members

- Enterprise Architect
- Head of Business Change
- Business SMEs
- Head of IT Development
- Head of IT Operations

## Transient Members

- Project Managers
- Solution Architects
- Business Analysts

## Keypoint

An EASG with delegated budget and power is mandatory for Governance & Lobbying to operate effectively.

## Adoption

EA Project Team:  
Create an Enterprise Architecture Steering Group.



# What does the APPENDIX section contain?

# APPENDIX

## Keypoint

The Appendix section contains information on the background of PF2, POET, PEAFF and the author.



# What are the Pragmatic Keys to Success?



**Keypoint**  
All  
Pragmatic  
books  
contain a  
Keypoint  
section.





# Summary

- PEAFF enables you to mature your EA capability. Pragmatically.
- The Adoption section of PEAFF defines 'HOW' it should be adopted and used.
- Designing Changes allows you to decide what to change from PEAFF to your own XOET.
- Use PEAFF to design your own XEAF.
- There are many risks related to increasing your EA maturity. 99% of these are misconceptions. If you do not address them, YOU WILL FAIL.
- Many people will hate EA because: 1. It exposes problems and mistakes, 2. It breaks down silos and fiefdoms, 3. It's about long term benefits to the Enterprise, rather than short term benefits to individuals.
- If you do not continually communicate, your initiative will fail.
- Developing Changes allows you to create your own XOET.





# Summary

- Use P3 to develop your own XEAF.
- Without proper governance, EA will most likely not deliver much value.
- Without the fundamental processes, EA will most likely not deliver much value.
- Without an EA metamodel, we won't be able to do any sensible modelling.
- Without continuous education, EA will not be sustainable.
- If you don't change the culture, you will FAIL.
- Without a proper EA modelling tool, we won't be able to do any sensible modelling.
- Rollout Changes allows you to rollout your own XOET for people to use.



# Summary

- Use P3 to train your staff in your own XEAF
- Without the fundamental processes, EA will most likely not deliver much value.
- Without an EA metamodel, we won't be able to do any sensible modelling.
- Without continuous education, EA will not be sustainable.
- If you don't change the culture, you will FAIL.
- Without a proper EA modelling tool, we won't be able to do any sensible modelling.
- The Guidance section of the Adoption section of PEAFF defines what is used to guide people in their decision making.
- EA is about bridging the gap between Strategy and Execution



# Summary

- X Architecture, is the fundamentally important structure of X, set in the context of things outside of X, that affect it, or are affected by it.
- EA and SA are not the same thing. EA is not just big SA.
- If you want to know the purpose of EA, ask 300+ people.
- 300+ people use a lot of different words when describing the purpose of EA.
- If you ask 100 people what is the purpose of EA you will get 100 different responses that only together are likely to give you the full picture.
- Removing synonyms, 300+ people use a small number of different words when describing the purpose of EA.
- Arranging the words of 300+ we get a description of the Why (purpose), How (by) and What (using) of EA.
- When asking 300+ people the question "What is EA?", the answer is surprising simple when you remove all the noise.



# Summary

- Using a PM framework will not guaranteed success. Not using a PM framework will not guaranteed failure.
- Using an EA framework will not guaranteed success. Not using an EA framework will not guaranteed failure.
- The “scope” of EA (at a point in time) is determined by the Enterprise Strategy (at a point in time) not on a Department or Business Unit level.
- If you cannot invest in an increase in EA Maturity as part of an EA Catalyst, you probably never will.
- The Objectives that EA provides, comes from the Enterprise Strategy.
- EA Goals must be born from the Enterprise Strategy.
- EA Strategies must be born from the Enterprise Strategy.
- EA Tactics must be born from the Enterprise Strategy.



# Summary

- The Objective of using an EA Framework must be born from the Enterprise Strategy.
- Be aware of the pros, cons and implications of using a Visio/Excel or a Visio/DB or a Custom Tool.
- As the complexity and volume of information grows, the ability to use the information can quickly become impossible unless a custom EA modelling tool is used.
- As the complexity and volume of information grows, the effort to maintain it can quickly become impossible unless a custom EA modelling tool is used.
- Modelling tools should be architected and built on 4 fundamentals: 1) Entities. 2) Relationships. 3) Properties. 4) Views.
- You cannot use your CMDB as you EA modelling tool because their purpose and content are totally different.
- CMDBs Only contain a subset of information you need to work with in an EA modelling tool.
- CMDBs Only contain a subset of Current Technical information you need to work with in an EA modelling tool.



# Summary

- CMDDBs Only contain a subset of Current Technical Attributes you need to work with in an EA modelling tool.
- The Methods section of PEAf defines 'WHAT' should be done, 'HOW' and 'WHEN'.
- Roadmapping is phase that is part of the EA domain.
- EA supports the Strategising phase.
- If Enterprise Strategy is not captured in a structured way, we can't use it.
- Many Enterprises only create Capabilitiy Models for Operate and miss the strategically important Direct, Transform and Support domains.
- Many Enterprises only consider the capabilities from the point of view of Method Capabilites.
- Roadmapping is “doing” EA.





# Summary

- Accumulated Transformation Debt™ is reviewed during Roadmapping.
- EA is not a destination. EA is not a journey. EA is a way of travelling.
- Intermediate models satisfy Business and Technical Objectives from the Enterprise Strategy.
- The Project Portfolio effects transformation between the intermediate models.
- The Enterprise Transformation Strategy is composed of interlocking Business and IT Transformation Strategies.
- Solutioning is “doing” Solution Architecture.
- If Solution Architecture is not carried out properly, any EA will be seriously compromised.
- EA performs Governance down to projects, and accepts Lobbying up from Projects.



# Summary

- Reviewing Options and Solutions is the heart of Governance.
- EA Governance is the highest level of Transformation Governance.
- EA work has to integrate with your project processes (SDLC).
- Don't confuse the Tactical/Strategic reasons for doing projects, with the Tactical/Strategic methods of executing them.
- Transformation Debt™ Agreements expose Transformation Debt™ Value.
- Over time, increase the ratio of Strategic to Tactical work.
- Modelling anything must follow a pragmatic process, if it is to be of value.
- Populating a model is a Data Migration exercise.



# Summary

- Without continuous EA Education, EA will die.
- The Artefacts section of PEAf defines 'WHAT' information is consumed and produced and 'WHEN'.
- Enterprise Context, Contextual and Conceptual information levels are part of the EA domain.
- Enterprise Strategy is the Business Motivation and Capability models, set in the context of the Business Model. Transformation Strategy is the Roadmap and Operating models, set in the context of the Capability and Business Motivation models.
- Make sure you have the correct input information for the model you are building.
- The Business Strategy and IT Strategy are inherently linked and cannot be thought of separately.
- Specific Entities are required to define the Business Motivation and Roadmap models
- The purpose of a Transformation Debt™ Agreement is to expose Transformation Debt™.



# Summary

- The purpose of a Transformation Debt™ Agreement is to expose Transformation Debt™.
- Specific Entities are required to define the Enterprise Context, Enterprise Capability and Operating models.
- The Guidance section of PEAf defines what information is used to guide people in their decision making.
- Principles come from Best Practice and your Enterprise's Strategy.
- Don't think in terms of Business and IT principles. Use MAGIC to categorise them.
- When categorising Principles, think in terms of those that guide WHAT we want to achieve (Ends).
- When categorising Principles, think in terms of those that guide HOW we effect Transformation (Means).
- The Environment section of PEAf defines 'WHAT' tools and frameworks are required, 'WHERE' and 'WHEN'.



# Summary

- Frameworks must work together.
- Any EA Tool must integrate with other tools.
- Many of the EA Tool Vendors, are not EA Tool Vendors.
- When evaluating EA modelling tools, use a good set of requirements.
- Tools that satisfy requirements by Customisation rather than by Configuration or Out-of-the-box, should be avoided.
- Be aware that many Tool vendors can be very economical with the truth.
- Weighting vendors to downgrade “customisation” answers can be useful.
- X-Requirements are the key when assessing EA Modelling Tools.



# Summary

- The Culture section of PEAf defines the “The roles and the culture required.
- Solution Architecture is too important to be owned by Projects.
- Recognise that there are two types of EA: 1. Those that improve how EA is done. 2. Those that “do” EA (Strategic Transformation Planning and Governance).
- Type 1 Enterprise Architects help an Enterprise to increase their EA maturity.
- Type 1 Enterprise Architect’s work, is primarily to; 1) Evangelise the benefits of EA. 2) Support the internal EA Team to mature how EA is performed.
- Type 2 Enterprise Architects do Strategic Transformation planning.
- Type 2 Enterprise Architect’s work, is primarily to; 1) support Strategising. 2) perform Roadmapping 3) Govern executing projects.
- While “firefighters” are always necessary, more resources need to be brought to bear as “fire prevention officers”.





# Summary

- You cannot change what you don't understand and you cannot understand what you cannot see.
- HOW each part of your Enterprise does what they do, shows the real contribution toward achieving the Enterprises Mission.
- IT is special not because it is IT, but because IT tends to be responsible for a large part of HOW an Enterprise does what it does.
- Recognise and deal with the fact that IT and The Business do constitute "Two Tribes".
- IT should never say "No" to the Business. It should say "Yes, but...".
- You cannot change what you don't understand and you cannot understand what you cannot see.
- PEAFF refers to various roles, most of which will already exist in an Enterprise.
- An SIB with allocated budget and power is mandatory for Governance & Lobbying to operate effectively.



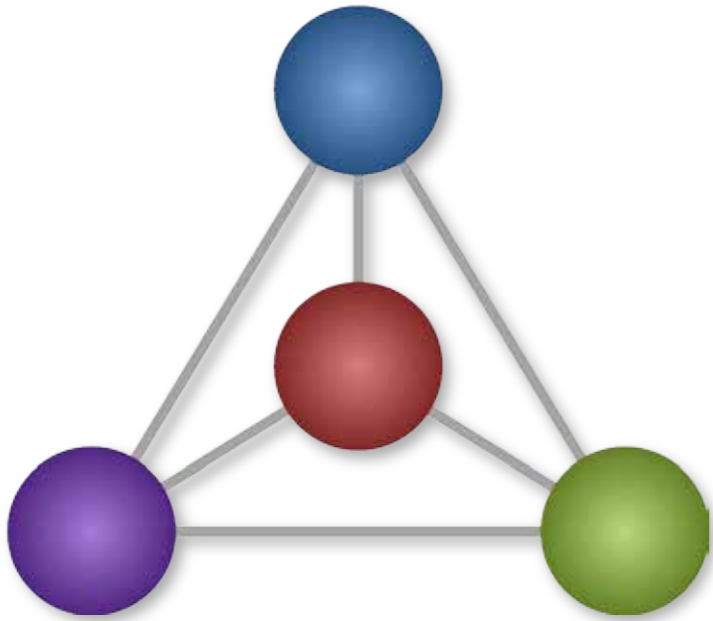
## Summary

- An EASG with delegated budget and power is mandatory for Governance & Lobbying to operate effectively.
- The Appendix section contains information on the background of PF2, POET, PEAFF and the author.
- All Pragmatic books contain a Keypoint section.



What does PragmaticEA do?

# Pragmatic 365



Connecting  
the DOTS